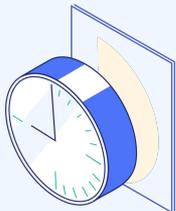


Legal Bill Review
com

Company Overview



Saves you time

We detail all of your legal bills from all of your law firms every month in one statement, so your accounting and legal operations teams don't have to track and organize them all. Then, we analyze every charge on every invoice, so your legal team doesn't have to spend valuable time combing through mountains of time entries every month.



Reduces your legal expenses

Our experienced attorneys analyze every charge, on every legal invoice, every month, to ensure that each time entry and expense charge adds value for you, the client.



Improves your attorney relationships

We work cooperatively with your law firms to correct specific billing errors and excessive charges. By removing the friction surrounding financial issues, the client and lawyer avoid uncomfortable conversations about the bills and can focus on the legal issues, not the legal invoices.

How It Works



1

We collect the invoices from all of your law firms



2

Our experienced attorneys analyze every charge to ensure that you received full value



3

We cooperatively work with the law firms to correct specific billing errors and overcharges



4

Once the correct charges are determined, we notify you to send the corrected payment amount to the law firm



5

We send you a detailed statement of how much you saved that month

Some of The Legal-Billing Errors We Identify

- **Excessive Time**

This is the most common complaint of clients, yet has historically been the easiest for law firms to justify. Many clients have a “feeling” that a certain task took too long, but cannot explain why. Legal Bill Review explains in detail the reasons a law firm should revise specific charges on an invoice.

- **Inadequate Description**

When a lawyer does not adequately describe his or her activity, there is no way for the client to determine if that activity added value for the client or if the charges for that activity are reasonable. Attorneys are paid to be precise in their language. It is not unreasonable to require lawyers to accurately describe how they spent their time and the client’s money. In these cases, LBR will investigate to determine the correct amount.

- **Duplicate Work**

Sometimes one attorney will charge for the same task in more than one billing period. Sometimes two attorneys will charge for the same task in the same billing period.

- **Discrepancies Between Time Entries**

Sometimes two lawyers attend the same meeting but charge different amounts of time for doing so. Sometimes one lawyer charges for an in-office task when another time entry shows she was not in the office that day. The variations of discrepant time entries are many, but the conclusion is singular: one of the two time entries is probably inaccurate. When this happens, Legal Bill Review will investigate to determine the proper charge.

- **Junior-Lawyer Training**

Many times, law firms will charge for a junior-lawyer’s on the job training. But the law firm carries the financial responsibility for training its lawyers; it is for the law firm’s long term benefit. Most of the time, this is an honest mistake that occurs because most junior lawyers are not taught the difference between time that is billable to the client and time that is not. When this happens, LBR discusses the specific time entries with the billing attorney so the law firm can revise the invoice accordingly.

Some of The Legal-Billing Errors We Identify

- **Higher-Rate Staff Used Inappropriately**

Sometimes lawyers will do work that is more appropriate for a lower-rate attorney or a paralegal. As one court quipped: "Michelangelo should not charge Sistine Chapel rates for painting a farmer's barn." *Ursic v. Bethlehem Mines*, 710 F. 2d 670, 677 (3rd Cir. 1983). In these cases, LBR proposes to the law firm the staff that should have been used for that task so the law firm can adjust its charges.

- **Block Billing**

Block billing is when a lawyer enters multiple tasks under one time period, without separating the time each task took. Block billing obscures the value to the client and the reasonableness of the charges for a given task, and courts around the United States have condemned the practice. And studies have shown that lawyers who enter their time in blocks tend to overestimate the actual time they worked on the listed tasks.

- **Administrative Tasks**

Sometimes law firms will charge attorney or paralegal rates for tasks that could and should be done by administrative staff. For example, the client should not pay \$300 an hour for filing a court document. That type of task should be done by a legal secretary at no charge, as part of the firm's overhead costs.

- **Overstaffing a Given Task**

A client should not have to pay three attorneys to accomplish a task that requires only one lawyer. Worse yet, sometimes overstaffing actually increases the time it takes to complete a task because there are "too many cooks in the kitchen." LBR will adjust the charges for the staffing level that would have been appropriate in the situation.

- **Intra-Office Communications**

This is when multiple attorneys within the same firm discuss the client's matter with each other or seek advice from a colleague about a legal issue. A major selling point for larger law firms is that they have a breadth of knowledge in specialized subjects. But when a lawyer seeks a colleague's advice, the client should not have to pay for one attorney to educate another -- just have the knowledgeable attorney handle that part of the matter. When a law firm charges for intra-office communications, LBR will suggest corrections that are appropriate for the specific situation.

Why You'll Like Us

Clients like us because...

-  reduces legal expenses
-  improves relationships with outside attorneys
-  saves the client's time
-  saves the client's internal resources
-  's service is invaluable, yet risk-free

Law firms like us because...

-  gets law firms paid faster
-  improves law firms' relationships with clients
-  follows up with the client to collect the funds for payment to the law firm
-  catches billing errors that could harm client relationship
-  never asks for a blanket discount or a discount on rates

E-Billing Software

E-billing software flags technical violations and summarizes data from legal bills you have already paid.

E-billing software can only identify incorrect charges if (1) the client programs a rule to reject a specific task code AND (2) the lawyer enters that exact task code in the time sheet.

E-billing software is a tool for in-house legal teams to analyze their legal spend.

E-billing software costs the client money, even if it fails to produce any savings or efficiencies for the client.

Legal Bill Review

LBR's experienced attorneys analyze every charge on your current legal bills to reduce your spending before you pay.

LBR identifies incorrect charges primarily through human experience, knowledge, and intuition. Even if a lawyer records non-chargeable time in a task category that software would allow, LBR ensures that each time entry is correctly classified within the budgeted category, not placed in a category that still has "room in the budget." For example, if the budget has 30 hours for responding to discovery, but the opponent has not served written interrogatories, the lawyer may see the unused 15 hours in that category as a place to "park" over-budget time from another category. We make sure that the client benefits from the 15 hours saved in that category.

LBR is a service that uncovers incorrect charges in individual attorney-time entries, resulting in tangible reductions to legal expenses.

LBR's service has zero net cost to the client -- you will never pay more than the original invoice from the law firm. That's because we waive our fee entirely if your savings don't exceed our fee.



Contact Us

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