



Creating and developing companies to improve the human condition

SGX:42T OTCQX: TRNLY

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## Agenda

- 1. Corporate highlights: Todd Dollinger, Chairman & CEO
- 2. Financial highlights: Gabi Heller, CFO
- 3. Portfolio valuation: Steve Rhodes, Chairman & CEO





### Key corporate developments Q2 2017

- Net profit after tax of US\$2.4 million for second quarter.
- Increase of 4.7% in portfolio value from 31 December 2016 to US\$87.6 million.
- Seventh exit completed, BioSight Ltd., with internal rate of return (IRR) of 71%.
- Reported confirmation that product of our Most Valuable Company is on schedule for launch in 2018 and high-volume manufacturing facility is under construction.
- First investment announced for the Bayer Trendlines Ag Innovation Fund, a joint fund set up by Bayer CropScience and The Trendlines Group.



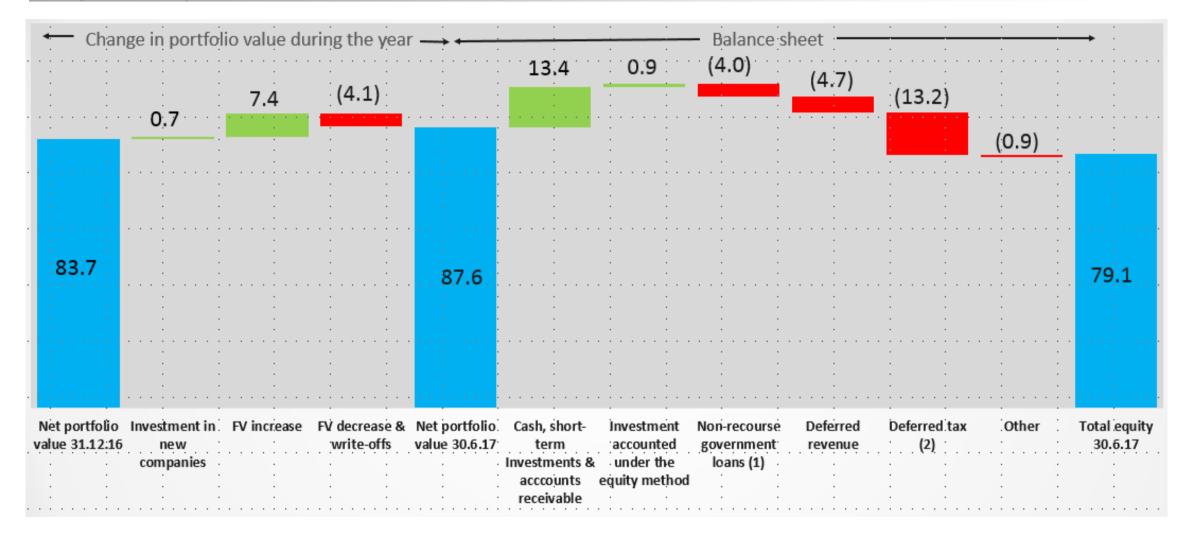


# Consolidated condensed report of income

|                                                                             | Three Months Ended |              |
|-----------------------------------------------------------------------------|--------------------|--------------|
|                                                                             | 30 June 2017       | 30 June 2016 |
|                                                                             | (Unaudited)        | (Unaudited)  |
|                                                                             | US\$'000           | US\$'000     |
| Income:                                                                     |                    |              |
| Gain (loss) from change in fair value of investments in portfolio companies | 3,776              | (4,700)      |
| Income from services to portfolio companies                                 | 1,133              | 863          |
| Group's share of losses of companies accounted for under the equity method  | (94)               | -            |
| Income from contracted R&D services                                         | 197                | 308          |
| Financial income                                                            | 117                | 539          |
| Other income                                                                | 253                | 83           |
| <u>Total</u> income                                                         | 5,382              | (2,907)      |
| <u>Total</u> expenses                                                       | 2,257              | 2,561        |
| Income (loss) before income taxes                                           | 3,125              | (5,468)      |
| Income tax benefit/(expense)                                                | (763)              | 858          |
| Net income (loss)                                                           | 2,362              | (4,610)      |



### Key components of value (US\$ million)



- (1) Israeli government loans are non-recourse loans which only come due upon exit events
- (2) Deferred taxes are related to unrealized portfolio company valuation profits and are offset and paid only upon realization of cash received upon exits





### Exit returns: return on investment and IRR

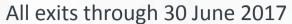
| Exit             | Company/Description                       | Acquirer                   | Estimated<br>Return <sup>(1)</sup> | IRR (%) |
|------------------|-------------------------------------------|----------------------------|------------------------------------|---------|
| 2017             | BioSight                                  | Arkin Bio Ventures LP      | 216.7 X                            | 71      |
| 2016             | E.T.View Medical                          | Ambu A/S                   | 1.2 X                              | 5       |
| 2014             | Most Valuable Portfolio Company (MVPC)(3) | Undisclosed <sup>(3)</sup> | 79.1 X <sup>(2)</sup>              | 80      |
| 2014             | Inspiro Medical                           | OPKO Health                | 8.8 X                              | 131     |
| 2013             | InnoLap Surgical                          | Teleflex, Inc.             | 3.2 X                              | 447     |
| 2013             | FlowSense Medical                         | Baxter Int'l               | 4.0 X                              | 280     |
| 2011             | PolyTouch Medical                         | Covidien Ltd.              | 6.7 X                              | 289     |
| Weighted average |                                           |                            | 10.6 X                             | 101     |

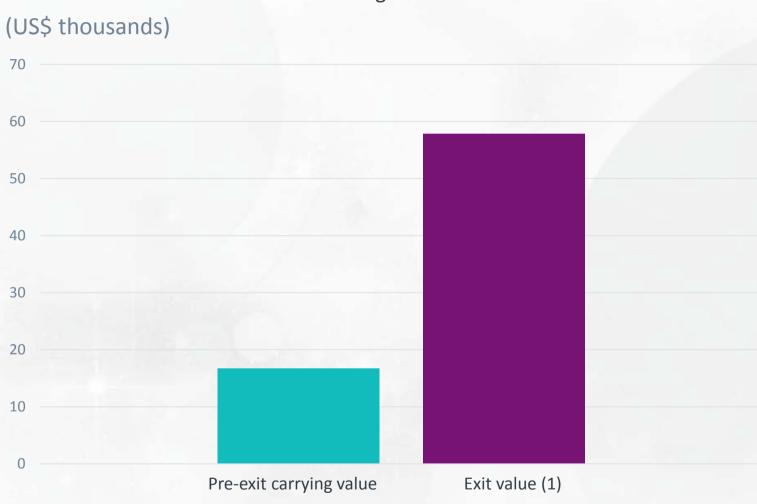
### **Notes**

- 1) Estimated return represents the multiple of exit proceeds over Trendlines' cash and non-cash investment in the exited company: (i) our cash investment and (ii) estimated value of services provided to the exited company.
- 2) Exit by MVPC asset sale. Based on the fair value of the MVPC (which remains in our portfolio) as of 30 June 2017 compared to our investment at that time.
- 3) Unable to disclose due to confidentiality obligations.



## Carrying value on eve of exit vs. exit value





(1) Includes PV of estimated royalties for Most Valuable Portfolio Company



### 10 Companies to Watch\*



- 1. ApiFix Ltd.
- 2. Arcuro Ltd.
- 3. BioFishency Ltd.
- 4. EdenShield Ltd.
- 5. Escala Ltd.

- 6. Fidmi Medical Ltd.
- 7. Gordian Surgical Ltd.
- 8. Leviticus Cardio Ltd.
- 9. MemTech Ltd.
- 10. Vensica Medical Ltd.

\*Published 5 July 2017

For complete report, go to: <u>10 Companies to Watch</u>.





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