# The Trendlines Group AGM presentation

Steve Rhodes Chair and CEO Todd Dollinger Chair and CEO Haim Brosh Chief Financial Officer

22 April 2021



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# 2020 business highlights

ApiFix Ltd. **acquired** by OrthoPediatrics Corp.





Trendlines Agrifood Fund Pte. Ltd. makes

3 investments

:: trendlines







OrthoSpin Ltd. **raised** US\$5 million with Johnson & Johnson as lead investor





Phytolon Ltd. **raised** US\$4.6 million from strategic investors











3 companies launched sales despite COVID-19

FruitSpec.





3 new medical portfolio companies **established**, in Israel and Singapore



34 companies **raised** capital (20 with SAFE investment mechanisms)

Trendlines Labs in-house innovation activities opens offices in Singapore and China



## Portfolio fair value





Period ended

# Post 2020 business developments

 Announced plan to seek a dual primary listing and securities offer on the Tel Aviv Stock Exchange





 Portfolio company received a non-binding Letter of Intent from a public corporation for the acquisition of the portfolio company



Established new medical company in Singapore





# Why list on the Tel Aviv Stock Exchange?

- Israeli capital market proven attractive for technology companies / substantial institutional investor participation
- Listings on both the SGX-ST and TASE provide access to two different equity markets with different trading times and convenience for local investors
- TASE listing broadens fund-raising opportunities and potential shareholder base and access to capital to support growth





# Why raise more capital?

1. Capital for follow-on investments strengthens our model for greater profits.

"Following-on is critical – you must press your winners ...you are in a brief position of potential advantage.

The importance of follow-ons to a fund's overall returns stands out in publicly available data... fund results show that this is indeed a profitable strategy."

- Alex Graham, CFA

2. Facing increasing competition for deal flow, more capital makes us more competitive.

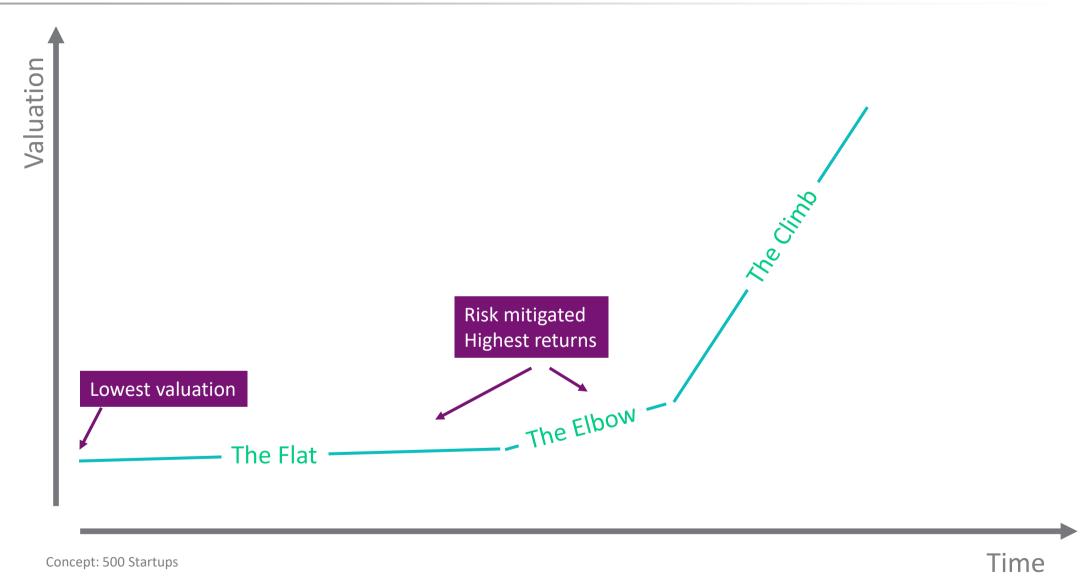


# Follow-on investments increase profits

- As "insider" investors, we are informed investors
- Reduces dilution
- Signals commitment to potential co-investors
- Faster round completion management focused on the business
- Greater pre-inflection investment at low valuations

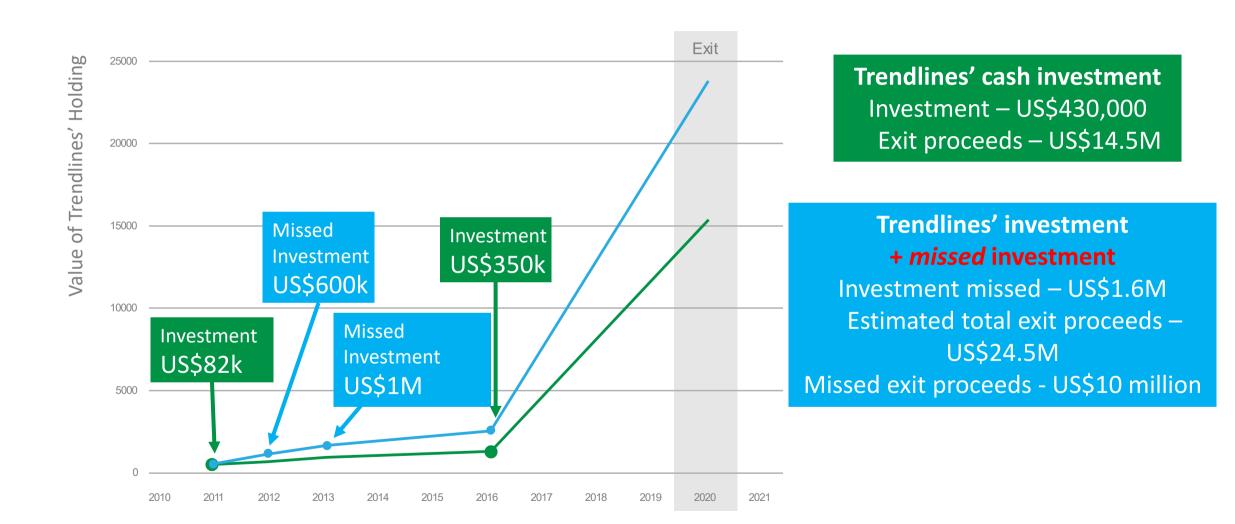


# Pre-inflection investing





# Follow-on investment for greater profit: modeling ApiFix





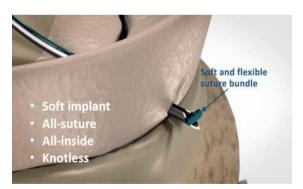
# Meniscus repair system

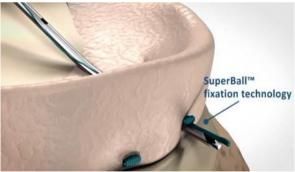
An all-suture, knotless meniscus repair system

#### **Achievements**

- FDA and CE regulatory approvals
- Sales and distribution in the US, Latin America, and APAC countries



















Founded 2013



**CEO** Lee Ranon



IP U.S. and Chinese patents



**Funding** ~US\$7.9 million



**Investors** Strategic and Private investors surgeons

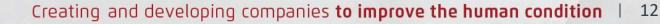


**Our Board Members Todd Dollinger Barak Singer** 









## Robotic external fixation with real-time feedback

Robotic external fixation system allows real-time physician follow-up and reduces dependency on patient compliance.

#### **Achievements**

- Successful FIH in US and Israel
- Received FDA clearance
- J&J led financing



The OrthoSpin strut and control box robotic external fixation system









Founded 2014



**CEO** Oren Cohen Chair Assaf Dekel, MD



**IP** 1 National phase (U.S., EU, China); 1 provisional



Funding ~US\$8.6 million



**Investors Trendlines** J&J Innovation



**Our Board Members Todd Dollinger Barak Singer** 







## The natural food color revolution

A broad-spectrum of healthy plant-based colors produced via fermentation technology, using yeast as a biofactory. Phytolon's high-quality and cost-effective pigments offer value for consumers, the environment, and the food industry.

#### **Achievements**

- Full POC: color production & food application
- Market focus verified from industry leaders
- Pilot projects at global food industry leaders



Plant-based colors produced via costeffective and sustainable fermentation of yeast









Founded 2018



CEO Halim Jubran, PhD



**IP** licensed from
Weizmann institute of
Science



**Funding** US\$6.4 million



Investors Millennium Food-Tech, EIT-Food Mori Arkin

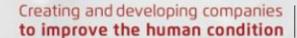


Our Board Members
Maya Schushan Orgad

Maya Schushan Orgad, PhD







## Aquaculture health via oral drug delivery

Proprietary, orally administered particles delivered via feed for enhanced shrimp health, preventing viral endemics from spreading. Future platform expansion for fish vaccines.

#### **Achievements**

- 2019: Efficacy at a competitive cost demonstrated repeatedly
- 2020: Preparations for commercial trials are in high gear
- Investment in seed funding by Nutreco NuFrontiers and VisVires New Protein
- Signed joint development agreement with Skretting SA (Nutreco's aquaculture division)



The ViAqua formulation is delivered via feed for maximum effect









Founded 2014



CEO Shai Ufaz, PhD



**IP** National phase



**Funding** US\$3 million





Trendlines
Nutreco
Vis Vires New Protein

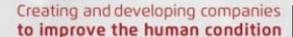


Our Board Members

Nitza Kardish, PhD Steve Rhodes









## Balance sheet: 31 December 2020

ASSETS	US\$'000	LIABILITIES	US\$'000
Current assets	<u> </u>	<b>Current liabilities</b>	
Cash and cash equivalents	10,656	Lease liability	669
Short-term bank deposits	101	Trade and other payables	1,679
Accounts and other receivables	2,698	Deferred revenues	616
Short-term loans to Portfolio Companies	19		2,964
	13,474	Non-current liabilities	
		Loans from the Israel	
Non-current assets		Innovation Authority	2,626
		Lease liability	2,297
Long-term bank deposits	4,127	Deferred taxes	12,350
Accounts and other receivables	2,696	Other long-term liabilities	272
Contingent consideration receivable	2,898	<u> </u>	17,545
Investments in Portfolio Companies	83,730		
Deferred taxes	6,838	Total liabilities	20,509
Right of use asset	2,122	<b>Equity attributable to owners of</b>	
Property, plant and equipment, net	959	the parent	96,316
		Non-controlling interests	19
	103,370		
	, , , , , , , , , , , , , , , , , , ,	Total equity	96,335
Total assets	116,844	Total equity and liabilities	116,844



# Consolidated condensed report of income

### **CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**

U.S. dollars in thousands

	Full year ended 31 December	
	2020	2019
Income		
Gain/Loss from change in fair value of investments in Portfolio Companies	(10,996)	3,753
Income from services to Portfolio Companies	2,981	4,821
Income from contracted R&D services	863	679
Financial income	3,931	256
Other income	372	313
Total income	(3,303)	9,822



# Consolidated condensed report of income

## **CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**

U.S. dollars in thousands

Full	year ended	
31	December	

	2020	2019
Expenses		
Operating, general and administrative expenses	7,937	7,062
Marketing expenses	214	269
R&D expenses, net	1,087	1,114
Financial expenses	860	1,240
Total expenses	10,098	9,685
Loss/gain before income taxes	(12,947)	137
Tax benefit (income tax expenses)	8,996	(832)
Net loss	(3,951)	(695)





# Creating and developing companies to improve the human condition

**SGX: 42T** 

**OTCQX: TRNLY** 

+972.72.260.7000 www.trendlines.com









Steve Rhodes, Chair & CEO steve@trendlines.com

Todd Dollinger, Chair & CEO todd@trendlines.com

Haim Brosh, Chief Financial Officer haim@trendlines.com