



## How does it work?

Most large companies have hybrid infrastructures, comprising internal data centres, private clouds and at least one public cloud service. Increasingly, companies are using more than one public cloud service, as each one has something different to offer and prices are always changing. These choices provide needed flexibility and the potential for carving out the perfect environment for a company's many needs.

Unfortunately, many IT departments don't know exactly what's going on beneath the software and services that run the business. IT leaders aren't always sure if they have too much or too few resources, nor are they confident in the optimal environment for each application.

We provide visibility and insight into your infrastructure that helps you understand what storage and compute resources are being used by whom and for what purpose and at what level of demand. This helps to find performance and capacity bottlenecks and areas where you need to improve.



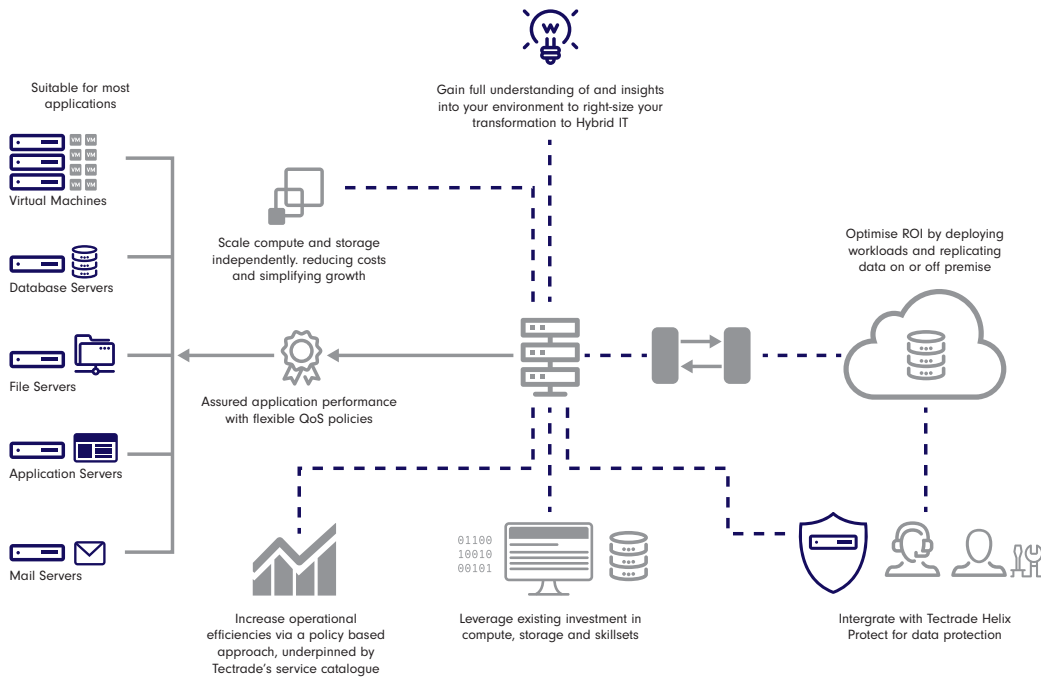
Armed with this insight we are then able to help you develop an outcome-based policy to determine what your HCI journey should look like taking account of your objectives and future growth plans. We then work with you to migrate to HCI using whatever technology is best for your business regardless of vendors. We work with all the main vendors and will ensure your journey to HCI is seamless and simple.

## Realise the benefits for your organisation:

- Understand what is going on with your storage and computing environments with our visibility and insight services
- Utilise new technologies such as flash arrays or blending on premise, cloud and hybrid solutions selecting the right vendor that works for you
- Ensure that new technologies can plug and play into legacy infrastructure
- Ensure you can scale and deal with complex workloads when ready so you are fit for the future
- Simplify and de-mystify the migration to HCI and demonstrate ROI for your IT investments delivering future cost predictability and clear forecasting

Want to embrace Hyper Converged? Don't know where to start? Let us help you migrate to Hyper Converged Infrastructure without the stress, delivering a policy and solution that is fit for your business.

Tectrade protect, recover, manage, store and secure, petabytes of data for organisations around the world. With decades of experience, industry leading technologies, a proven track record and a relish for tackling new problems, we are confident we can deliver the almost - impossible.



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