



# A PERPETUAL EDGE ON DATA PROTECTION

**How Tectrade is enabling \$1.7billion insurance company to save money and effort by taking control of data protection and freeing up IT resources.**

**Our client:** Admiral Group provides multi-cover insurance providers through brands such as Admiral, Elephant, Diamond and Bell – as well as operating the price comparison site, Confused.com. Admiral operates in the USA, Canada, Mexico, Italy, Spain, France, the UK, India and Turkey.

## ADMIRAL GROUP MARKET DASHBOARD

# 60%

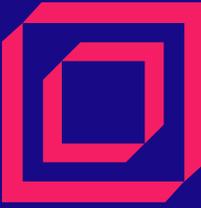
According to the IDC, the sum of the world's data will grow annually at 60% - from 33 zettabytes in 2018 to a mind-boggling 175ZB by 2025.

# 6m

Admiral provides car insurance, home insurance, loans, and various other products to over 6 million customers

# 2,000

A minimum of 2,000 hours saved – by handing over backup administration and support, Admiral estimates a saving of at least one full time employee.



## CONTEXT

Data is vital to Admiral's success. However, the company had a 'maintenance only' relationship an IT provider that left it with very little power to identify performance and capacity issues before something actually went wrong.

## GOAL

While data protection, backup and recovery are critical for Admiral, it's just as important for the company to have increased visibility and control without having to increase the size of the IT team.

## CHALLENGE

Admiral's backup processes weren't able to keep pace with data growth – there simply weren't enough hours in a night to get all the data written, raising concerns about effective disaster recovery and regulatory compliance.

Just staying on top of the situation was placing a real strain on Admiral's IT teams with many hours spent just making sure backups were completed successfully – and logging and chasing backup requests.

## SOLUTION

Tectrade worked with Admiral's team, to assess the company's technical and business needs, and find a better way of backing up.

A new solution was designed to enhance data protection by ensuring consistency across all sites – protecting IBM i systems as well as Windows and Linux estates.

The burden of administering backups was replaced by a Helix Protect managed service.

A business case was also developed to justify investment and track benefits.

## OUTCOMES

In addition to renewed confidence in its data backup and recovery capability, the new solution also gives Admiral greater visibility and control with automated daily capacity and performance reports.

Quarterly reviews support joint development to hone Admiral's backup strategy – ensuring there are no more concerns about unexpectedly hitting capacity bottlenecks.

**“WE DON'T WORRY ABOUT ISSUES WITH OUR BACKUPS ANYMORE.**

**IT JUST SAVES SO MUCH TIME AND EFFORT, AND TAKES A MASSIVE HEADACHE AWAY.”**

Simon Petfield,  
Third Line Technical Response  
Team Manager  
Admiral Group



# Tectrade

A CSI GROUP COMPANY