



A PERPETUAL EDGE ON PROTECTION

How Tectrade and Compete366 are enabling a leading food waste recycling organisation to improve security, control Microsoft costs and increase productivity, while helping their customers to reduce their carbon footprint.

Our Client: is one of the UK's most innovative circular economy companies, showing hospitality industries how become more sustainable by reducing waste and recycling where possible to avoid landfill use.

MICROSOFT OFFICE 365 DASHBOARD

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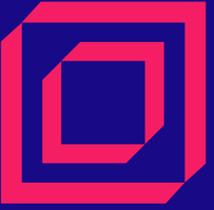
Studies show that managing O365 requires half the number of resources compared to an on-premise deployment.

10%

Proactively managing licenses (e.g. inactive accounts, unassigned licenses) can further reduce costs by 10%.

200m

According to Microsoft's FY20 Q1 results, Office 365 now has 200 million monthly active users.



CONTEXT

Food waste that is sent to landfill produces methane - a greenhouse gas around 25 times more damaging than CO₂. In contrast, our client uses anaerobic digestion processing to generate renewable energy.

The company services over 50,000 catering sites across the UK and Ireland. These services are provided by over 1000 people from more than 19 sites, including depots, bulk storage units and processing plants.

GOAL

The company's primary objective is the security and efficiency of a single sign-on Microsoft Exchange solution. This must be provided cost-effectively and support improved user productivity.

CHALLENGE

Given the distributed nature of the company and its extensive base of customers, email is classified as a tier-1 system critical to the success of the company.

A new Microsoft Exchange system was required to provide Active Directory integration with single sign-on, back-up and restore at mailbox level, automatic email signatures and mail security including anti-virus and spam filtering.

The new email system had to provide the same level of access from on-premise, remote and mobile devices.

Critical to the success of the project was seamless migration of mailboxes from the current system and ongoing support to users regardless of the system is accessed.

SOLUTION

For completeness, Tectrade proposed an in-house deployment on Windows and Exchange servers, but strongly recommended migration to a cloud-based Office 365 system. This was jointly designed with Compete366, a Microsoft specialist and a Tectrade strategic partner.

Together, Tectrade and Compete366 implemented an O365 solution with mail security and screening services as well as an archiving and disaster recovery capability. After mailbox migration, synchronisation was setup between Office 365 and the company's Active Directory. Email administrators were trained and ongoing support was provided via the Tectrade 24/7 Service Desk.

OUTCOMES

Accounts and user licensing were provisioned and an automated low-risk migration approach was successfully rolled out without any impact to users and no mail downtime for the business. As Tectrade already provides other server management services for the client, monitoring was easily extended to the email service.

The new solution allows the company's teams to work from anywhere and on any device increasing their ability to deliver customer services. Provisioning new users is now extremely simple and the solution is most cost-effective compared to a traditional on-premise implementation.

"WITH OFFICE 365, CUSTOMERS ARE ABLE TO ACCELERATE THE DEPLOYMENT OF THE LATEST VERSIONS OF MICROSOFT SOLUTIONS, DECREASE TECHNOLOGY COSTS, INCREASE BUSINESS AND IT USER PRODUCTIVITY, AND STAY UP-TO-DATE WITH THE LATEST FEATURES AND SOLUTIONS."

The Total Economic Impact™ Of Microsoft Office 365
Forrester Consulting



Compete 366



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