



CASE STUDY - AMBER EMPLOYMENT SERVICES

“Legalesign has a massive positive impact on our business... clients and customers love it.”

Summary

- Significant cost savings
- Environmentally friendly
- No candidates slip through the net
- Just over 50% of documents signed within the hour, 85.5% within 24 hours
- Modern & progressive image
- Voyager Infinity eSignature integration
- Second-to-none support



Using Legalesign’s electronic signature software has saved thousands of pounds for Amber Employment Services - and kept them one step ahead of rival recruitment agencies by working faster, smarter and paperless.

For co-founder Rebecca Bannerman (pictured centre) there is no going back now after experiencing the ease and speed of Legalesign in the last year, and seeing how popular it is with both clients seeking to fill vacant positions and candidates in search of a new job.

What is electronic signature used for?

Amber Recruitment began using Legalesign a year ago. Five of its seven team use it daily to obtain signatures on registration forms, terms of business agreements, terms of engagement contracts and GDPR agreements. Most of the documents have 7-11 pages.



Positive impact

Rebecca said, "Using Legalesign has had a massive positive impact on our business. We don't have to print anywhere near the same amount of paperwork and the clients and candidates love it; finding it quick and easy to use.

"Working paperless also falls in line with our corporate ethics on sustainability that we take very seriously. Using software tools, such as Legalesign, to minimize our carbon footprint is the way forward for us."

Fast signing and great customer service

Rebecca praised the speed, ease and convenience of Legalesign. She said, "There's nothing worse than sending documentation to someone who then has to print it off, review it, sign it and then manually scan it in and email back to us. This could take days, or even weeks, and if the candidate didn't have access to a printer they would have to drive to our office to sign the documentation before their application could be submitted.

"Now candidates can sign documents in the comfort of their own home instead of having to come into the office to sign it."

Improved efficiency

Legalesign has transformed the way Amber Recruitment works and ensures nobody slips through the net. Rebecca said, "It now takes just a few minutes for us to complete a contract. We use a template and literally press a couple of buttons and it's gone, it's so totally different how we worked before.

"One of the benefits is that nobody slips through the net. Every now and then you may miss someone who would be suitable for a post, but maybe they didn't have the time or facilities to print off the documentation and sign it. There's tough competition out there in the recruitment field, there are other agencies that are making it easy for candidates, so we have to be one step ahead of the game and embrace the latest technology."

Voyager Infinity eSignature integration

Rebecca added, "Staff find Legalesign very easy to use because it integrates so well with Voyager Infinity, our recruitment software platform where it is provided. This has resulted in an 80% reduction on printing; before we used to constantly print off reams and reams of paper for the contracts we sent out, and then print them again when they were returned signed so we had a record of it, and then scan it back to the database, but now it's all done seamlessly on the Voyager platform."

Tracking & time-saving

Just over half of Amber's agreements are signed within an hour, and an impressive 85.5% are returned within 24 hours.



Rebecca commented, "That's absolutely brilliant! We are really pleased with that figure, it's the most exciting bit because using Legalesign has saved us so much time, not having to chase up candidates if they don't come back to us quickly. Using Legalesign's tracking facility enables us to know when someone has opened and reviewed a document. If we don't get a fairly instant response it will prompt our consultant to make contact with the candidate or client and check if there any queries they may have.

"I believe using Legalesign has saved us a few thousands of pounds, mostly in time, that is the expensive part of running a business, as well as being seen as a progressive business using the most up to date technology."

Excellent support

Legalesign prides itself on providing professional personal support which Rebecca acknowledges, "I must single out Legalesign's service for praise, it is always excellent. I never have to wait for a response or an answer when approaching Nick for assistance who is brilliant. If, for example, we have a new team member joining Amber Employment Services he is instantly able to give them access and show them how to use the system. Legalesign's service is second to none, it's excellent.

"We use a lot of companies, we deal with a lot of suppliers and I have to say Legalesign are probably one of the best I have dealt with because their response is so quick. When I want something done I need it done quickly and Nick always comes back to us and goes beyond. I can't rate Legalesign highly enough on that."

For more information about Legalesign eSignature contact:

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Try the free trial at <https://legalesign.com/>

For more information about Amber Employment Services contact:

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Website: <https://www.amber-employment.co.uk>

For more information about Voyager Infinity contact:

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