



## **Inspire Education Group**

### **Rationale for Subcontracting**

Inspire Education Group is a successful provider of further and higher education with two main campuses in Cambridgeshire and Lincolnshire. The Group also delivers specialist commercial training for employers locally, regionally and nationally.

We seek to transform the lives of our students and trainees, preparing each for their next step, whatever that might be. We support employers to develop their people and their organisations. We strive to make a positive contribution to the prosperity and wellbeing of our diverse communities.

We will continue to create and nurture long-term, strategic partnerships that support us in responding to the needs of our different communities, contributing to the social and economic prosperity of our locales and building the resilience of our Group.

A measure of success of our 'Positive Impact' Strategic Objective is to maintain highly effective and successful collaborative partnerships which meet specialist and niche employer needs.

Inspire Education Group currently subcontract delivery of training and education to ten delivery partners who deliver programmes to support our Further Education, Higher Education and Apprenticeship offer. Training is delivered to meet the needs of our local communities in Cambridgeshire and Lincolnshire. Reasons for the subcontracting include:

- To support the College Group's strategic aspiration to grow and diversify
- To bring in specialist expertise to meet local need
- To provide immediate provision whilst expanding direct capacity. This might include working with sub-contractors to explore and learn about new frameworks or sectors prior to investment in resources.
- Providing access to, or engagement with, a new range of customers
- To ensure delivery intention is met where there is a recognised risk in direct provision (e.g. through JCP referrals not being realised)
- To support another provider to develop capacity/quality.
- To provide niche delivery where the cost of developing direct delivery would be inappropriate.
- To support employers with a wide geographic requirement



The Inspire Education Group curriculum is enhanced by the provision delivered by sub-contractors:

- Expert delivery of School Sport Apprenticeships is delivered by Active Fusion and Inspire Plus
- Performing Arts and Dance Training is supported through partnerships with Addict Dance and Eastern School of Performing Arts
- Specialist Accounting qualifications are delivered through Anglian Professional Training whilst this is a wholly owned subsidiary, there is also a sub-contract arrangement in place
- Flexible on-line courses are available through our work with Learning Curve
- We have expanded our Motor Vehicle training through a partnership with Peterborough Skills Academy
- We are providing additional entry points for disadvantaged groups through our work with Gladstone Community Association, Peterborough CC Prince's Trust Programme and Aspire Education.

A dedicated team of staff led by the Executive Director Business Development support the partners to deliver a quality provision. Partnership delivery is robustly monitored and managed to ensure all of our learners have a quality learning experience.

In line with ESFA guidance, our level of sub-contracting does not currently exceed 10% of our funding income and we would ensure that this does not exceed the threshold in the future. Our current management fees range between 15% and 20% depending on the level of support the partners require. Our management fees are published annually along with the list of partners and payments made on the Group website [www.ieg.ac.uk](http://www.ieg.ac.uk).