



SCAPE CIVIL ENGINEERING FRAMEWORK

Market Awareness Session – Questions and Answers

ACCELERATED PROCUREMENT
FOR THE PUBLIC SECTOR



1. **Will you make the slides and list of attendees available from market awareness?**

The presentation slides and a list of attendees (company name only) have been published on our Live Procurement Portal, which are available via the link below:

<https://www.scape.co.uk/live-procurement>

2. **What is the cumulative value of the framework?**

The cumulative value of the England, Wales and Northern Ireland framework will be £3.25 billion.

3. **What is the turnover requirement for bidders?**

The turnover requirement for this framework will be £500 million per annum.

4. **Where can I find the Prior Information Notice details for this framework?**

The Prior Information Notice (PIN) can be viewed at the following URL:

<https://www.find-tender.service.gov.uk/Notice/031042-2021>

5. **What is the framework duration?**

The framework duration will initially be four years, and there will be an option to extend for a further two years for a maximum duration of six years.

6. **How many contractors will go through to the Invitation to Tender (ITT) stage?**

Five bidders will be brought through to the ITT stage.

7. **How many contractors are you looking to appoint to the framework?**

This framework will be a single supplier framework, so only one bidder will be selected following the completion of the ITT stage.

8. **Is the turnover requirement for the individual bidding company or inclusive of Parent Group Companies?**

The turnover investigated will be that of the bidding entity and therefore of the organisation who will sign the contract.

9. **Will the Social Value Portal be a framework requirement?**

SCAPE uses the Social Value Portal's Themes, Outcomes and Measures (TOMS) model as part of our performance measures, and these are built into the performance management aspect of the framework.

10. **With a bidder turnover requirement of £500m, how do you propose to engage SMEs during the framework?**

The successful contractor will be required to engage with local labour and SMEs in the course of realising the works.

11. Is the turnover requirement to be civils work only?

No, there is no requirement to prove what percentage of turnover is from civil engineering works. A bidder's total turnover will be taken into account.

12. What are your expectations of potential bidders with respect to collaborative working?

The successful contractor will be expected to work collaboratively in the widest sense possible. This may include collaborating with fellow delivery partners, SCAPE's framework management and client facing teams, and the successful contractor's own supply chain, as well as active contribution on new initiatives (i.e. marketing activities and events) and engagement with local communities before, during and after project completions.

13. Does the new civil engineering framework also include consultants?

The framework will operate as a single supplier model, with the contractor carrying out the full suite of works, covered in the CPV codes within the PIN, through the use of their in-house resources and their extensive supply chain. Contract options will include NEC PSC and PSSC for construction services, such as design, project management etc.

14. Did you consider having multiple suppliers for this framework, as opposed to a single supplier model?

Prior to the PIN notice, as part of the re-procurement exercise, multiple workshops and market research with clients and contractors from Tier 1 to SMEs were consulted before concluding on the proposed procurement strategy.

15. What is the procurement timetable for deadline of PQQs and deadline for ITTs?

The deadline for receipt of PQQ submissions is planned to be 25th March 2022 at 12pm, and the deadline for receipt of ITT submissions is expected to be during July 2022.

16. What is the approximate split between construct only and design-construct projects under the current framework?

SCAPE will provide data for the projects delivered through the current iteration of the framework as part of ITT support documentation pack.

17. For single supplier SME onboarding - will SCAPE be involved or be an advisory body for this? Is there a plan to utilise Project Bank Accounts?

SCAPE will not be involved in the onboarding in any contractor's supply chain. Utilisation of Project Bank Accounts will be entirely down to client choice.

18. Does that turnover requirement apply to the Scottish frameworks also?

The Scottish framework is a separate framework, operated and managed by SCAPE Scotland, and has its own turnover requirement of £100m.

19. Can Joint Ventures bid for the framework?

Yes, Consortia and Joint Ventures are eligible to bid.

20. How can SMEs find out which Tier 1 contractors are tendering for this framework, so they can determine partnering opportunities?

SCAPE is unable to disclose any information about the contractors bidding for the framework. Once the procurement process has completed, SMEs will be informed of the successful contractor via the Contract Award Notice and any related SCAPE publications. Thereafter, SMEs can engage with that entity if they wish.

21. Is there a breakdown of the cumulative value of £3.25bn between the regions England, Wales and Northern Ireland?

The bulk of the work has been identified within England, although a breakdown of spend for the current framework will be provided during the procurement process to give an indication as to the geographical spread of projects.

22. What is the basis of the 20% financial evaluation?

The financial evaluation will consist of a commercial model that will include percentage charges, hourly rates, PSC fees and NEC fees. All elements of the commercial model will be weighted and assessed in accordance with the guidance issued at the ITT stage.

23. What will be the typical scope and type of projects through the framework?

SCAPE will provide data for the projects delivered through the current iteration of the framework as part of ITT support documentation pack.

24. Will a PC license in the rail environment be a pre-requisite for passing the PQQ?

Bidders will be required to evidence standard certifications such as environmental, quality, and health & safety as part of the PQQ. Specific licenses will be required as and when the Bidder is undertaking relevant works.



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procurement activities, please visit:
www.scape.co.uk/live-procurement