



SG CORPORATE SERVICES

Workplace Pensions and Employee Benefits



Why Work With
SG Corporate Services?



Helping you attract, reward and educate your staff

Introduction

SG Corporate Services has been providing impartial, accountable and trusted advice to businesses since 2001.

With a diverse and experienced team, there are many areas in which we, as your Employee Benefits Consultants, can add value. Not all of our clients will benefit from each area all the time, but, over time, the value we add will grow and develop as you do. From helping your staff to retire at their desired age, to providing mental health support to them, there are many areas in which we can provide support and help you and your employees. And, as your business changes, we're there for you. Of the numerous ways in which we believe we add value for our clients, read on for our main five.

The Five Main Areas Where We Can Add Value

- Desirability
- Communication
- Compliance
- Cost savings
- Efficiencies

Desirability

- Different businesses will have different staff needs; therefore, your Employee Benefit package should reflect what is suitable and desirable to you. Within your business you will likely have different demographics, who will have varying needs and circumstances. So, you need to implement benefits which appeal to as many of your staff as possible.

Communication

- If an employer has an Employee Benefit package, it is important that their staff know about it; whether this means regular updates by email, Benefit booklets or presentations. Without regular communication, your business will not fully benefit from your package.
- Your communication needs to be clear and engaging. Some topics, such as pensions, can be particularly difficult for staff to understand, and therefore they need to be communicated in an appropriate way.

Compliance

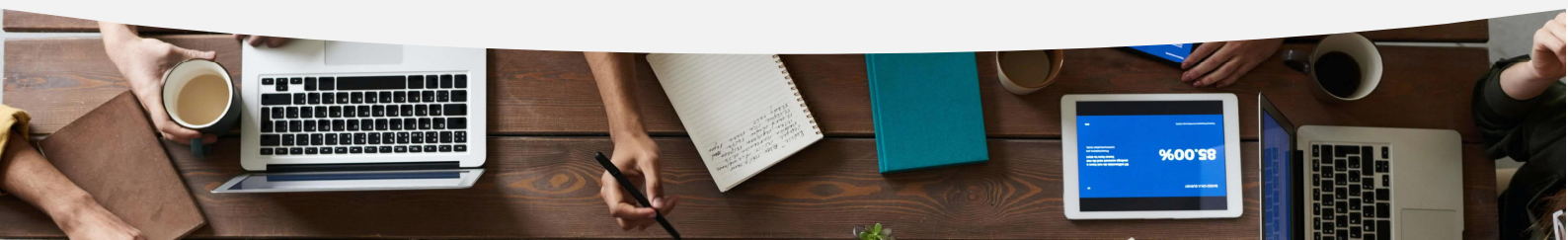
- To ensure good outcomes for your employees and the business, a strong governance is required. Remaining compliant will prevent serious issues arising, but also promote trust and security to your stakeholders
- Compliance can range from 'keeping up to date with legislation', to making sure employees receive their benefits. We can help in all areas of governance and take a practical approach that utilises provider information and overlays this with practical guidance and advice.

Cost savings

- The Workplace Pension and Employee Benefit market is regularly changing and is more competitive than ever. Therefore, regularly reviewing your own terms with the open market can ensure you are being cost effective.
- We prefer to work on a 'commission-free' basis – we want to be transparent when charging for our services. If we are remunerated by commission, then the amount we are paid is aligned to your premiums (and therefore we earn more if your premium increases). We prefer to charge an invoiceable fee which covers the work involved to support you
- Where you already have benefits in place, we can benchmark them against the market

Efficiencies

- We will aim to understand your current processes and administration to identify where efficiencies can be made. These efficiencies will generate a time saving for your teams which can be used to help the business in other ways.
- Adding new benefits generates more administration. Our team can manage the administration on your behalf and, by using our specialist technologies, we can ensure that providers receive the correct enrolment information in a format that automates the process and greatly reduces errors.



Don't Just Take Our Word For It...

Here's what a few of our satisfied clients have to say about us:

Thank you for the presentation- it was really well put together and actually the most popular session for people to attend live. I guess that shows how important financial wellbeing really is.

-Feedback from a firm of solicitors following a Financial Wellbeing presentation to staff

Thank you so much for taking the time to come to DWR to run through pensions. It has been really appreciated by the team :)

-Feedback from a Veterinary Specialist for whom we carried out presentations and one to one meetings about proposed Workplace Pension changes

A HUGE THANK YOU for all the time and effort you have put into transferring our pensions over to Aegon- a company which invests in far greener/ more sustainable & ethical companies and funds. We know this has been a huge amount of work (and hassle) to deliver this project.

-Feedback from a firm of architects who we helped to change pension provider to improve member value for money and introduce a more sustainable & responsible workplace pension

Thank you very much for your time, insight and experience in introducing me to the possibilities.

-Feedback following a meeting with an SME looking to introduce a new Employee Benefits Package for the first time

Thanks so much for yesterday. I had a lot of messages saying staff found it really helpful.

-Feedback from a Global Recruitment Specialist after providing a 'Guide to Workplace Pensions' presentation

To find out how we've helped businesses like yours, see our Case Studies on the **RESOURCES** page of our website



SG WEALTH MANAGEMENT
Impartial, accountable and trusted

Norwich Office:

53-57 Martin's Lane, Norwich, Norfolk, NR3 3SA

Tel: 01603 760866



SG CORPORATE SERVICES
Workplace Pensions and Employee Benefits

Ipswich Office:

Merchant House, 11-13 Silent Street, Ipswich, IP1 1TF

Tel: 01473 255948

hello@sgcorporateservices.co.uk

www.sgcorporateservices.co.uk



SG Wealth Management Ltd. Registered office: 53-57 St Martin's Lane, Norwich, NR3 3SA. Company No. 4164888. Registered in England and Wales. Registered for VAT No. 204 7439 21. SG Corporate Services is a trading style of SG Wealth Management Ltd authorised and regulated by the Financial Conduct Authority no. 196001