



#IRVIRTUALEVENT23



EVENT PROGRAMME

IR Global Virtual Event

Trends, Sectors & Opportunities for growth in 2023

6th – 17th February 2023



Relationship • Respect • Results





Message from Ross Nicholls

We look forward to welcoming you to our 2023 virtual event!

Our virtual events continue to play an important role in ensuring our members have an opportunity to connect with the group from across the globe and continue to build relationships. Across the 6th – 17th of February IR Global will be hosting a series of sessions to continue that. Businesses have faced huge challenges over the past few years and the event will focus on the trends and opportunities to be ready for in 2023.

IR Global is a network and community of likeminded individuals and we are here to facilitate business development and referral introductions. Our Virtual Event in February will have a strong emphasis on exactly that. Connecting you with the right individual and firms, giving you access to virtually engage and network with high-quality, experienced advisors.

The event will be full of global networking opportunities, practice area specific content, regional group meetings and speed networking. Our working groups will be combining to open new business development channels and match-making. As well as this, we will discuss topics such as Global Mobility, deal opportunities, Crypto + much more!

Sessions are open to all members and their colleagues to maximise your networking opportunities. We can't wait to see you all there!



Ross Nicholls

Ross Nicholls, Business Development Director



How to Register

All sessions are open for all members and their firm colleagues to join (unless specifically stated on the schedule) during this virtual event. This allows our members the flexibility to pick and choose the sessions of interest to them, with each session being hosted twice to cover as many time zones as possible. So, if you have interest in any of the session content you and your colleagues are welcome to join and network with your fellow IR members. The sessions are free of charge.

Each session has its own registration link. Once you have registered you will receive a Zoom confirmation with the option to add to your email calendar. A reminder of the session and Zoom details to join will be sent 2 days before the event date.

Please note the sessions will have 2 registration links for the different start times. Please select and register for the relevant time zone (listed in GMT) start time that is suitable for you.

Where applicable we will record the sessions and upload to the member area of the website post event for those to access who are unable to attend the live session.

Week One Schedule

Please review the schedule for all upcoming sessions during the event. All sessions are 60 minutes.

To register for a session, please click on the relevant time session for zoom registration link. Once registered you will receive a confirmation via zoom.

All sessions are open for all members and their firm colleagues to join (unless specifically stated on the schedule) during this virtual event.

Please note all timings are displayed in GMT. Please ensure you check your local time zones for most convenient session time.

timeanddate.com

06

Monday

IR GLOBAL MARKETING SESSION

[08:00 GMT \(events@irglobal.com\)](mailto:events@irglobal.com) | [16:00 GMT \(events@irglobal.com\)](mailto:events@irglobal.com)

Our marketing contacts from member firms will join in a speed networking session to share ideas and discuss collaboration opportunities. Session invites will be sent directly to marketing professional contacts of member firms we work with. For further information please contact events@irglobal.com.

07

Tuesday

GLOBAL MOBILITY – THE IMPACT OF A CROSS-BORDER WORKFORCE

[08:00 GMT \(bit.ly/3VW9Rrt\)](https://bit.ly/3VW9Rrt) | [16:00 GMT \(bit.ly/3hrRyLM\)](https://bit.ly/3hrRyLM)

This session will delve into the cross-border workforce and how this can impact your clients and firm. Members will join from across the globe highlighting their own experience and frequently asked questions from clients. Topics can include a focus on which country has taxation rights, what incentives or programmes are available in your jurisdiction for businesses or HNWI's to utilise (including banking, immigration & tax), the implications a cross-border workforce might have on firm culture, managing the business and is Employer of Record a valuable service.

08

Wednesday

OPPORTUNITIES AND DEALS IN 2023 – PROSPECTS, TIPS, AND TRAPS

[08:00 GMT \(bit.ly/3VVan8Z\)](https://bit.ly/3VVan8Z) | [16:00 GMT \(bit.ly/3uNyj8P\)](https://bit.ly/3uNyj8P)

Join us to discuss where the opportunities may lie in 2023 and how you might collaborate with other IR Global members to build teams for referrals and resolve potential problems. Discussions will focus on where you are attracting the most business from, what jurisdictions and sectors are thriving and is private capital key? Are we all experiencing problems with supply chains, contract issues and a low investor confidence? What solutions do you have for your fellow IR members?

09

Thursday

BLOCKCHAIN, CRYPTO, AND THE PLANS TO REGULATE – WHERE ARE WE NOW?

[08:00 GMT \(bit.ly/3HFwhsR\)](https://bit.ly/3HFwhsR) | [16:00 GMT \(bit.ly/3FrMD5A\)](https://bit.ly/3FrMD5A)

Join our brand-new Crypto committee & working group for their first discussion in 2023. They will discuss the impact of the recent bankruptcies in the sector and what are the rebound expectations going into 2023? Will the sector become more regulated and how has your jurisdiction responded to the volatile market? We will also touch on blockchain technology and how useful this form of record keeping might be for members-firms. What are the pros and cons of blockchain tech for firms in the mid-market?

10

Friday

SPEED NETWORKING

[08:00 GMT \(bit.ly/3BBxwoV\)](https://bit.ly/3BBxwoV) | [16:00 GMT \(bit.ly/3Bwvu9K\)](https://bit.ly/3Bwvu9K)

This session will allow you the opportunity to meet, connect and collaborate with your fellow IR members both new and long standing to the group. This will be a 1-hour speed networking session, every 6 minutes you will be rotated to a different virtual breakout room for one-to-one networking. The other members you 'meet' will be done completely at random. We have limited each session to 100 people, so allocation is on a first come first serve basis.

Week Two Schedule

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Tuesday

ASIA PACIFIC REGIONAL SESSION

[07:00 GMT \(bit.ly/3HERC5E\)](https://bit.ly/3HERC5E)

Asia Pacific regional members will join to discuss business in the region, potential collaboration and opportunities. This session is for members from within the Asia Pacific region but also anyone that has an interest from Europe, US, Africa, and LATAM in connecting with them.

LATAM REGIONAL SESSION

[16:00 GMT \(oliver@irglobal.com\)](mailto:oliver@irglobal.com)

LATAM regional members are invited to join a speed networking session, dedicated to getting to know other members within the region, build relationships and open the doors to potential opportunities and collaboration.

Session invites will be sent directly to members of the LATAM region. If you have a strong interest in the LATAM region and are interested in joining this session, please email oliver@irglobal.com.

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Wednesday

MENA: A CHANGING LANDSCAPE

[15:00 GMT \(bit.ly/3Ps3Fov\)](https://bit.ly/3Ps3Fov)

Hosted by the regional committee, hear from local IR members on investment opportunities & developments in their region including new income tax law in the UAE, new company law in Saudi Arabia and Investment in Egypt.

ENERGY SECTOR SESSION

[16:00 GMT \(oliver@irglobal.com\)](mailto:oliver@irglobal.com)

The energy and environmental markets are in a period of fundamental transition. During this session we invite members to share further details about their own market developments and governmental policies. What makes your jurisdiction unique? Have you been working on any interesting deals or cases or upcoming projects to share with the group?

Session invites will be sent directly to members in the Energy sector. If you have a strong interest in the energy sector and are interested in joining this session, please email oliver@irglobal.com.

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Thursday

PRACTICE MANAGEMENT: SUCCESSION PLANNING

[08:00 GMT \(bit.ly/3FviTVp\)](https://bit.ly/3FviTVp)

Hear from our trusted partner Panalix. Whatever your vision of success, Panalix can help. We've worked with thousands of Accountants around the world providing expert mentoring, leading edge technology and powerful educational content

PRACTICE MANAGEMENT: RECRUITMENT

[16:00 GMT \(bit.ly/3PtUfsY\)](https://bit.ly/3PtUfsY)

Remuneration packages seem to be hugely skewed now, with even newly qualified staff commanding a salary equivalent to somebody with 4-5 years' experience. Is this the same in your jurisdiction? Do you continue to pay these salaries and so fees to the clients increase? Or how do you make yourself more efficient and improve productivity with your existing staff? What is more valued than money that can be offered to new and existing staff? For example, time back, WHF. Please share your own experiences in this session to help your fellow attendees.

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Friday

SPEED NETWORKING

[08:00 \(bit.ly/3BzkGYi\)](https://bit.ly/3BzkGYi) | [16:00 \(bit.ly/3VWohrH\)](https://bit.ly/3VWohrH)

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About Damien Malone

Damien Malone is the Managing Partner and founder of Malone & Co. He is a Fellow of both the Association of Chartered Certified Accountants and the Institute of Taxation in Ireland and holds an Honours Degree in Business & Accountancy.

He is passionate about assisting clients and developing sustainable, compliant and efficient structures for their business operations in Ireland and overseas.

Among his other business and commercial interests, he is chairman of the Damone investment group which is a private investment firm. He has spoken at numerous events on various tax and financial matters and has delivered business and taxation seminars for Irish state enterprise bodies.

About Malone & Co

We are the Accountants of choice in Ireland if you are an SME owner looking to grow your business or you are an overseas business looking to establish operations in the Republic of Ireland.

We provide accounting, auditing, book-keeping and payroll services as well as tax advice, to a range of Clients both nationwide and internationally. Our Clients range from sole traders to medium sized enterprises and we tailor our services to meet each Client's individual needs.

We also assist overseas companies and individuals who wish to establish an Irish business, in guiding them through the Irish regulatory system and providing all ongoing administrative, compliance and advisory services. We pride ourselves on building long lasting relationships with our Clients and we have a policy of being readily available to deal with our Client's issues as quickly and effectively as possible.



Damien Malone

Founder & Managing Partner

damien@maloneaccountants.ie

irglobal.com/advisor/damien-malone

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Maprima

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About Roland Rempelberg

Roland is a founding partner of Maprima. Maprima is an independent provider of corporate services in the Netherlands, Luxembourg and Belgium. Maprima's mission is to serve as an independent, reliable and proactive partner for foreign businesses and internationally active professionals. This means that clients as well as their advisors can rely on a highly skilled and motivated team. Upon request Maprima can call upon its international network of professional partners.

About Maprima

Maprima is an established professional service provider with a track record of almost twenty years. We are a BeNeLux based firm with offices in the Netherlands, Luxembourg and Belgium. Most of our clients are internationally active companies and wealthy families. We are proud to have developed long standing relationships with these clients. Our team consists of more than twenty hands on professionals (administration, reporting, fiscal compliance, legal, management) working together in a flat organization. Our size allows us to offer the technical expertise, continuity and experience needed in English, French, German or Dutch. At Maprima we do not consider our clients as "files". Clients are the very reason of our existence. The absence of a large overhead allows us to offer services at a reasonable fee level.

Over the years we have developed a good understanding of our client's needs. It is this very understanding that helps us unburden our clients by making the BeNeLux aspects of their business as easy and smooth as possible.



Roland Rempelberg

Partner

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Mark Copeland Lawyers

Commercial Law & Real Estate
New Zealand | copelandlawyers.com



Relationship ■ Respect ■ Results

About Mark Copeland

Mark Copeland is a highly regarded senior commercial lawyer, with an enviable track record of more than 30 years practicing across all areas of commercial and property law.

After many years practicing as a Partner in prestigious corporate and commercial law firms in New Zealand Mark established Mark Copeland Lawyers in 2009.

In his career Mark has acted for private individuals, government entities and major international corporations, advising on all aspects of commercial, property and real estate laws.

Mark's practice and interests are not limited to large companies or big deals. He provides his expertise and experience to an array of private and corporate clients, both in New Zealand and from overseas, who are seeking high-quality legal advice delivered with exceptional service.

About Mark Copeland Lawyers

Mark Copeland Lawyers is a leading commercial, property and sports law Firm with offices in Rotorua and Auckland. The Firm was founded on Mark Copeland's vision to provide specialist legal services with an absolute focus on meeting client needs.

We partner with our clients to determine the best possible result from each situation, and work together to make it happen. Since 2009, as a result of our commitment to legal excellence and first-class service we have successfully formed lasting relationships with thousands of clients in New Zealand and throughout the world.

Our core values of trust, integrity and mutual respect define how Mark Copeland Lawyers operate as legal professionals, as a Firm and in our interactions with all clients.



Mark Copeland

Partner

copeland@copelandlawyers.com

irglobal.com/advisor/mark-copeland

All Sessions

Click on the time to register and a session invite will be automatically sent to your inbox for your calendar.

DATE	SESSION	AM	PM
Monday 6th	IR Global Marketing Session	08:00	16:00
Tuesday 7th	Global Mobility – the impact of a cross-border workforce	08:00	16:00
Wednesday 8th	Opportunities and Deals in 2023 – prospects, tips, and traps	08:00	16:00
Thursday 9th	Blockchain, Crypto, and the plans to regulate – Where are we now?	08:00	16:00
Friday 10th	Speed Networking	08:00	16:00

Tuesday 14th	Asia Pacific Regional Session	07:00	
	LATAM Regional Session		16:00
Wednesday 15th	MENA: A Changing Landscape		15:00
	Energy Sector Session		16:00
Thursday 16th	Practice Management: Succession Planning	08:00	
	Practice Management: Recruitment		16:00
Friday 14th	Speed Networking	08:00	16:00



Forthcoming IR Events

TICKETS ON SALE

'On the Road', Bangkok

14th - 18th March 2023

Tickets now on sale at bit.ly/3hr2uJ0

Download the Pre-Event Pack at bit.ly/3EfwEd



SAVE THE DATE

'On the Road', San Diego

6th - 10th June 2023



SAVE THE DATE

Annual Conference 2023, Amsterdam

9th - 12th September 2023

During the Event

IR Team Members in Attendance



Thomas Wheeler
Founder
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Rachel Finch
Head of Digital & Sponsorships
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Ross Nicholls
Business Development Director
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Rebecca Benbow
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Lorna Scott
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Charlotte Weeds
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Oliver Sillett
Snr. Business Development Manager
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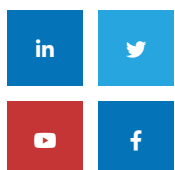
Kate Cowley
Client Manager
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Samuel Roberts
Snr. Business Development Manager
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Charly Roden
Social Media Executive
charly@irglobal.com



Attendees will receive certificate of attendance directly from our colleagues at CPD. For further information please contact events@irglobal.com.

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