



#IRBARCELONA22



POST EVENT PACK

Shaping the Future

IR Global Annual Conference, W Barcelona

22nd – 25th October 2022



RECHTSANWÄLTE
ATTORNEYS AT LAW



SHUSTAK REYNOLDS
& PARTNERS, P.C.

SAN DIEGO | IRVINE | SAN FRANCISCO | CHICAGO | NEW YORK



WADE CLARK MULCAHY ^{LLP}
Results Speak For Themselves

You are Capital.



Message from Ross Nicholls

Dear Members,

Our 2022 annual conference sold-out in record time, attended by 350+ members coming from 90+ jurisdictions around the world. Thank you to everyone who contributed to such a wonderful event in the sunshine-drenched city of Barcelona, we were delighted to see so many new relationships and collaborations forming- it really was a conference to remember!

Those who came to town early joined us at a variety of pre-functions hosted by local members and sponsors which was a great opportunity for networking and enjoying time together again in person before the conference formally kicked off. Thanks to all our hosts here, it really was a brilliant time. The conference itself was filled with a wide variety of professional networking opportunities, expert-led presentations and breakout sessions & workshops ensuring all our attendees had time to connect and strengthen business relationships. We were pleased to see so many member-led sessions also being held during breaks, offering further collaborative opportunities.

The social events consisted of an opening city walking tour, networking lunch, drinks reception, luxury networking dinner at the Barcelona Maritime Museum, before finishing with our Closing Drinks reception by the pool of the W Barcelona - the perfect way to end a monumental conference!

During this conference, we also hosted a women's coffee morning and hosted our inaugural running club to huge success. I know for many of you, the mix of sun, fabulous social events, and the shaping the future-focused schedule, really made this one of your favourite conferences. Being on the beach certainly helped too!

Within this pack, you will find details of all presentations, along with links to photos and video galleries. If you would like a high-resolution copy of any image, please let us know and we will happily send it on to you.

What a way to spend a few days together - thanks for the memories!



Ross Nicholls, Business Development Director



In this pack

Member of the Year 2022.....	05	Workshops.....	19
Thanks to Our Sponsors.....	06	Closing Reception.....	20
Drinks Reception.....	10	Gold Members.....	21
Presentations.....	12	Member Social Events.....	22
IR Global Update.....	14	Forthcoming Events.....	24
Evening Dinner.....	16	The IR Team.....	25
Breakout Sessions.....	18	Watch the event highlights film.....	youtu.be/KwYcXdryi9w

“

What a wonderful experience sharing perspectives, strategies, and business ideas with some of the best lawyers and accountants from all over the world!! We come back from Barcelona with a bag full of inspiration and stronger international relationships with professionals and friends to rely on!”

Ferruccio Bongioni of Studio Bongioni, Italy



Member of the Year 2022

Howard Colman

Colman Coyle England

howard.colman@colmancoyle.com
colmancoyle.com

Following voting via an online poll prior to the conference; we were pleased to announce during the conference that Howard Colman of Colman Coyle is the winner of this year's 2022 Member of the Year award!

Colman Coyle Solicitors are widely respected for their straight talking and forward thinking legal advice. Established in 1984 by Howard Colman and Robert Coyle, they have an experienced team of lawyers based in their central offices in Islington, London.

The firm is divided into three sectors: business and commerce, property and construction, and private clients. Underpinning these sectors they have all the legal departments you would expect from a commercial firm including litigation, employment, corporate and commercial, and insolvency.

Their solicitors represent a mixed bag of clients from large corporate organisations to independent businesses and sole traders. Whatever the size of your business operation, they pride themselves on being extremely client focused and believe in building long lasting relationships with you.



"It's great to win MOTY and it's particularly rewarding when it comes through a vote of fellow IR members of which I believe there are 1400+. Particularly nice that many members have come up to me and told me that they voted for me and why so I'm very happy to have won.

We've been members for a long time and we go to most of the conferences if not all of them and hopefully we will continue to make and receive referrals to members across the globe."

Howard Colman, Member of the Year winner 2022

Congratulations also to this year's finalists



Seema Jhingan
LexCounsel India

sjhingan@lexcounsel.in
lexcounsel.in



Neil Montgomery
Montgomery
& Associados Brazil

neil.montgomery@montgomery.adv.br
montgomery.adv.br/en

Thanks to Our Headline Sponsors

“

This year's annual conference in Barcelona was one of the best. Great city and venue; great speakers; happy and satisfied members to meet and spend time with. An outstanding experience. My partner, Paul Reynolds, joined me at this conference, his first, and he was very impressed with the members he met and the entire program.”

**Shustak Reynolds & Partners, P.C.,
US – California**

SHUFIRM.COM



Erwin Shustak
Managing Partner

shustak@shufirm.com

Paul Reynolds
Partner

preynolds@shufirm.com



“

The various well-organized events at the Barcelona conference afforded us ample opportunity to touch base with members we previously connected with from prior conferences, and to forge new connections from around the world. And the ocean view didn't hurt!”

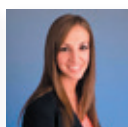
**Wade Clark Mulcahy,
US – Pennsylvania, New York & New
Jersey**

WCMLAW.COM



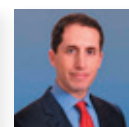
Robert Cosgrove
Partner

rcosgrove@wcmlaw.com



Georgia Coats
Partner

gcoats@wcmlaw.com



Matthew Care
Partner

mcare@wcmlaw.com



Jean François Alandry
CEO & Founder
jfa@youarecapital.com



Patricia Larsen
General Manager
pl@youarecapital.com



Julien Lagenette
Partner
jl@youarecapital.com



Andrea Pierpaoli
Partner - Head of Execution
ap@youarecapital.com



“

Thank you for such a beautiful event. ”

You Are Capital, Spain

YOUARECAPITAL.COM



“

The IR Global Annual Conference in Barcelona was the first time we acted as a headline sponsor for an IR Global event, and we are thrilled to have done so. The sponsorship gave us an opportunity to gain name recognition and stand out amongst a field of law, tax, and accounting firms from around the world. We look forward to benefiting from increased opportunities for cooperation with our trusted colleagues in years to come.”

OBLIN Rechtsanwälte GmbH, Austria

OBLIN.AT



Dr. Klaus Oblin
Senior Counsel
klaus.oblin@oblin.at



Michael Ibesich
Counsel
michael.ibesich@oblin.at



Per Neuburger
Counsel
per.neuburger@oblin.at

Thanks to our Membership Sponsor

“

During the Barcelona event, our firm was in the spotlight and gained a stronger international position, enabling us to get new referrals and collaborate with multiple members globally.”

**Paoletti Law Group,
UAE & Italy**

PAOLETTI.COM



Thomas Paoletti
Managing Partner
tp@paoletti.com



Yueyao Jin
Business Development Director
y.jin@paoletti.com



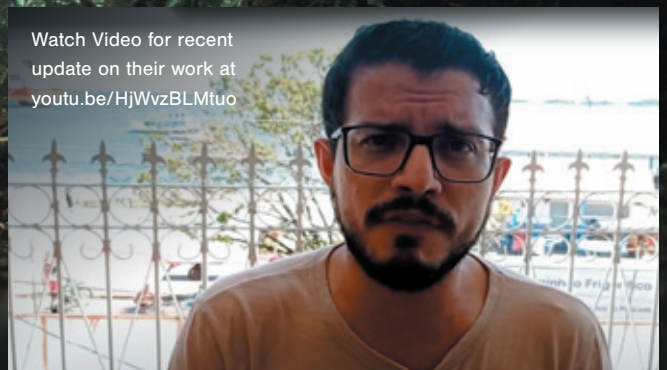
CHARITABLE DONATION

Maparajuba Legal Collective

IR Global offsets our environmental footprint from International events, by donating a percentage of every event ticket. These funds are donated to the Maparajuba legal collective who help Indigenous peoples uphold their rights and protect the environment from illegal extractive industries. Maparajuba will provide video updates / reports for each IR Global conference, to keep our members informed of their work and results.

Mapajuba Advocacia Popular na Amazônia are an autonomous, non-profit collective formed by lawyers specialising in the areas of constitutional, environmental, land, ethnic and international law. The group operates throughout the Legal Amazon, focusing on the Baixo-Tapajós region, western Pará, an area of major land conflicts and the death of forest and water defenders.

Watch Video for recent update on their work at youtu.be/HjWvzBLMtuo



A large group of people in business attire are seated at round tables covered with white tablecloths in a conference room. The room features large windows that offer a view of a tropical city with many palm trees and modern buildings. The scene is brightly lit, suggesting a daytime event. The people are engaged in conversations and looking towards the windows.

▶ WATCH THE HIGHLIGHTS

youtu.be/KwYcXdryi9w

Drinks Reception

Sunday 23rd October

Sponsored by BERTANI and Curran Antonelli. We hosted our drinks reception with sea views on the terrace of the W Barcelona Hotel, including drinks and canapes. This was a great way to start the conference and gave opportunity to welcome our first-time attendees and reconnect existing members.

See more photos via bit.ly/3NQQsVF.



“Barcelona, as always, provided an amazing opportunity for building relationships. the essence of the IR Global experience can only be found at the conferences. here you build lifetime friendships and business synergies that are far beyond the ordinary.”

Jayson Schwarz, Canada East





Thank you to our drinks
reception sponsors

BERTANI

BERTANI – Canada - East
[linkedin.com/company/bertani](https://www.linkedin.com/company/bertani)

Isabella Bertani,
BBA, FCPA, FCA, MBA
isabella.bertani@bertaniglobal.com



CA
CURRAN ANTONELLI

Curran Antonelli – US - Massachusetts, Texas & Connecticut
[curranantonelli.com](https://www.curranantonelli.com)

Thomas H. Curran
tcurran@curranantonelli.com

Peter Antonelli
pantonelli@curranantonelli.com



Presentations

Monday 24th October

We heard from high class speakers on the future and a focus on generational integration in the workplace. Networking table sessions enabled attendees to share their own experiences and listen to others, thus providing a takeaway of valuable knowledge and ideas.

See more photos via bit.ly/3UBOESy.



Elke Geraerts
Better Minds at Work

bettermindsatwork.com

The Mental Reset: Shaping for the future of work

I wrote the book *The Mental Reset* at a time in the pandemic when I realized what resets I was making myself. Both privately, and professionally, a lot of challenges were coming my way. But as a psychologist, I think it was also an interesting time. Suddenly we all universally had the opportunity to live and work in a different way and experiment with it. I hope I inspired you in how you can live and work healthier in the future in order for you to make certain resets yourself.

PRESENTATION SUMMARY

bit.ly/3tfbcNq

PRESENTATION SLIDES

bit.ly/3tbf4X



Fredrik Haren
The Creativity Explorer

fredrikharen.com

The World of Creativity

Fredrik Haren is The Creativity Explorer (HYPERLINK "<http://www.fredrikharen.com>" www.fredrikharen.com) he spoke about what creativity is, the problem with seeing change, the need to be curious, and reminded us to always challenge what we do and how.

He also talked about the advantage of "copying right", of being pragmatic, and about always challenging ourselves to be much more creative.

PRESENTATION SLIDES

bit.ly/3zUn000



Tom Wheeler
Sinchi Foundation

sinchi-foundation.com

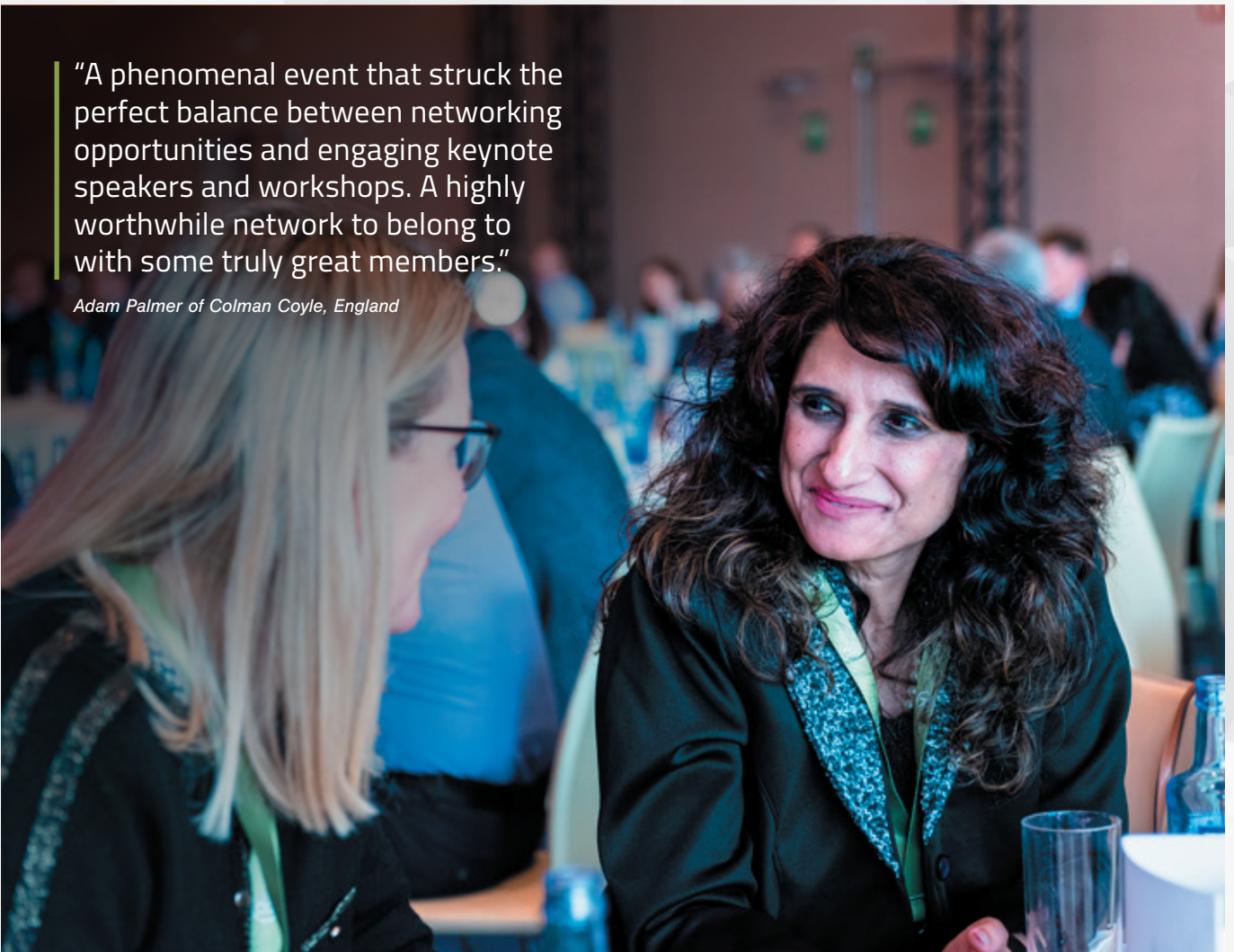
SINCHI Foundation

Hosted by Tom Wheeler about The Sinchi Foundation, our corporate responsibility program. The Sinchi Foundation exists to strengthen Indigenous organization and problem-solving by finding and creating an international support base, resources, and worldwide awareness to support and assist actions against the violation of their rights and the destruction of the environment. During the event stunning work, as part of our SINCHI exhibition, was raffled off and we are delighted to announce the winner was Richard Sussman of Rosenberg & Estis P.C., New York.



"A phenomenal event that struck the perfect balance between networking opportunities and engaging keynote speakers and workshops. A highly worthwhile network to belong to with some truly great members."

Adam Palmer of Colman Coyle, England



IR Global Update



During the conference Ross & Tom gave you their IR Update highlighting all our current IR initiatives and further opportunities for you as members:

Virtual Sessions

We will continue to host virtual sessions to continue to keep our members connected. This will be the place to 'e-meet' members in 2023. Review the IR Events Calendar irglobal.com/event-calendar for upcoming sessions including our Speed Networking session on 17th November 2022.

Virtual Event

'IR Global - Trends, Sectors & Opportunities for growth in 2023' our complimentary virtual event will take place in February 2023. Further details to be shared with the group soon!

Regional Meetings

Many regional in-person group meetings have taken place since the start of the year across Europe and the US with more planned for 2023.

Member Protocols

We are here to create a safe space for members, our employees, and all attendees of our conferences. To ensure this, we would ask that members adopt high standards of professionalism at all times. Please review here - irglobal.com/wp-content/uploads/2022/09/IR-Global-Reporting-Process-and-Expectations.pdf.

ESG Initiative

IR has created its own ESG policy and statement with suggested guidelines/best practices for members. Read out statement at irglobal.com/irglobal-esg.

Golf & Running Club

We are delighted to announce the launch of our European golf group, arranging social golf gathering across Europe with the first one being planned in Valencia. We had huge success with our first running club in Barcelona, and this will be continued for all future IR events.

Crypto Practice Area

Following our Zurich Dealmakers conference in June 2022 we launched we launched the new Crypto and Digital Assets practice area. For further information please contact ross@irglobal.com.

Event App

PRIVATE MESSAGING

Our top used feature within the app was our private messaging service which allowed our members to connect and chat instantly with the other attendees.

EVENT CONTENT

All the conference information is available via our app pre, during and post the conference. You can also access full session content, speaker and sponsor information.

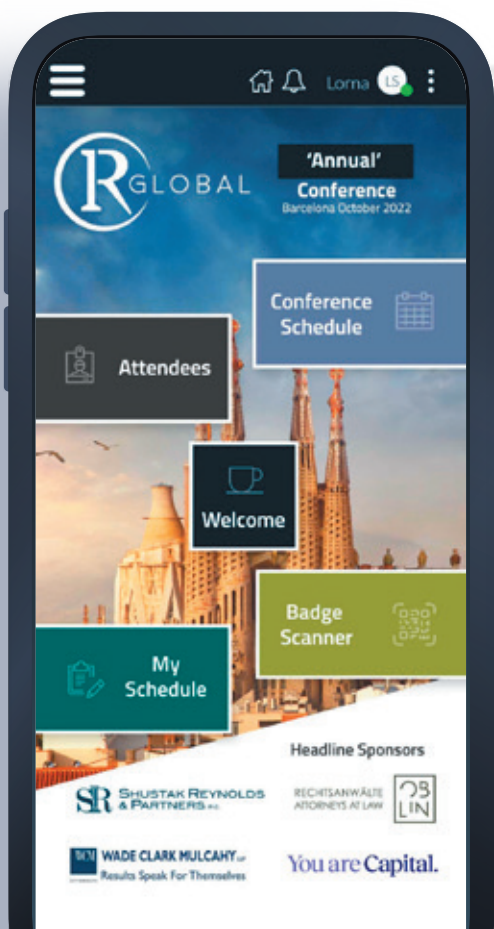
PERSONALISED SCHEDULE

Through the app our attendees had access to the full conference schedule, personalised itineraries and could also review who else would be attending their sessions.

BADGE SCANNER

A new feature to the app, the badge scanner allowed attendees to scan QR code and store attendee details.

95% of attendees downloaded and actively used our new events app during the annual conference.



Thank you
to our exhibitors



BPV - Spain
bpvabogados.com

Bosco de Gispert Segura

bgispert@bpvabogados.com

Juan Blanc Furest

jblanc@bpvabogados.com



AZ y Asociados, S.L. - Spain
irglobal.com/advisor/eduardo-alemany-romagosa

Eduardo Alemany

ealemany@az-asociados.net

Francesc Pujol

ealemany@az-asociados.net

Evening Dinner

Monday 24th October

Sponsored by Arco Abogados and L J Solding Associates, LLC. Evening dinner was hosted at the Maritime Museum. A beautiful building in the heart of the city, dinner was served in the unique atmosphere of the historical halls. An institution dedicated to maritime culture with more than 800 years of history.





"As I have come to expect from IR Global events, extremely rewarding in every way; so great to compare notes with fellow practitioners from other jurisdictions, and the IRG team has once again outdone itself in the quality of speakers, topics and events."

Christopher Hodge Johnson of Johnson & Pump, Saudi Arabia

Thank you to our evening dinner sponsors

A R C O
ABOGADOS Y ASESORES TRIBUTARIOS

Arco Abogados, Spain
arcoabogados.es

Mercedes Clavell

mercedesclavell@arcoabogados.es

Roger Canals

rogercanals@arcoabogados.es



L J SOLDINGER
ASSOCIATES

L J Solding Associates, LLC, US – Illinois
soldinger.com

Larry Solding

solly@solding.com

Ben Solding

bsolding@solding.com

Eric A. Naleway

enaleway@solding.com

Breakout Sessions

Tuesday 25th October

Tuesday morning breakout sessions were hosted by respective committee members for each practice area group. The content for each session prepared by the committees in advance to ensure for thought provoking discussions and networking opportunity between members.

Morning sessions included collaboration of the commercial, tax and private client members sharing cross boarder knowledge; Hybrid working, tackling the metaverse and speed networking amongst our dealmakers. The disputes groups visited the IBAC to discuss mediation procedures across jurisdictions and after a roundtable discussion the real estate group took to the streets of Barcelona to explore the unique architecture the city has to offer.



“A great event at all levels: excellent key speakers, great leaders at the breakout sessions, very well organized. An amazing opportunity to a great value networking in a not so formal environment. Congratulations to the team and to all that attended.”

Florbelia Pires of Luiz Gomes & Associados, Portugal

Thank you to our session sponsors

gunnercooke

FisherBroyles

Snoeker
ADVOCATUUR

GDLSK
GRUNFELD | DESIDERIO | LEBOWITZ
SILVERMAN & KLESTADT LLP

agio / LEGAL

Workshops

Tuesday 25th October

Tuesday afternoon sessions offered the opportunity for attendees to join a session discuss questions, brainstorm ideas, identify problems, make decisions and develop solutions



Risk and Stress Management

WITH HERBERT NITSCH, FREEDIVER 'THE DEEPEST MAN ON EARTH'

herbertnitsch.com

Managing stress is one of the most important factors in achieving exceptional results. Herbert provided an insight how to manage this and how you can achieve extraordinary goals.

BREATHING TECHNIQUE

bit.ly/3hpyPQK

IR Marketing Initiative

WITH RACHEL FINCH, IRGLOBAL AND BOB BREWER, BRAUMILLER LAW GROUP, PLLC

Rachel and Bob discussed the shift to digital marketing, why creating the right content and material is so important and how firms will look to improve their digital marketing efforts in 2023.



IR Rising Stars: Assertiveness without backlash

WITH VALENTINA COCO, COCO CONSULTING AND COACHING

cococonsulting.ch

Coco discussed elements of assertiveness communications, including practical examples and a framework for difficult conversation.

PRESENTATION SLIDES

bit.ly/3hogi7d



Work-Life Balance

WITH SALMAAN SANA, SALMAAN SANA CONSULTING

salmaansana.com

During this session, Salmaan explored how to get more of a 'grip' on one's agenda, aspects of focus and how to improve yours and become more aware of your well-being.

PRESENTATION SLIDES

bit.ly/3htz4KF

PRACTICE MANAGEMENT:

Back to the Future – A World of Change and How to Manage It

Hosted by respective committee members, attendees discussed what changed their firms have made, the successes and pitfalls, regarding flexible work practices and subsequent workplace environments, increased reliance on sophisticated IT, consideration of resulting policies & procedures, management of staffing levels and HR and reviewing our areas of practice to remain viable.

Closing Reception

Tuesday 25th October

Thank you to our sponsors gunnercooke llp for closing the conference in style with a cocktail reception on the sundeck of W Barcelona hotel. A relaxed atmosphere around the pool with sea views and sunshine was the perfect way to end the conference.



Thank you to our
sponsors

gunnercooke

gunnercooke llp, England & US – New York

gunnercooke.com

Noreen Weiss

noreen.weiss@gunnercooke.com

Shilpen Savani

shilpen.savani@gunnercooke.com

Menna Bowen

menna.bowen@gunnercooke.com



Gold Members

At IR Global we want to reward our active & longstanding members. One of the ways we do this is via our Bronze, Silver & Gold member rosettes awarded across the group annually.

We calculate these rosettes on an internal points system based solely on the individual members activity including responsiveness, activity and most importantly inbound and outbound referrals.

During our annual conference in Barcelona, we presented our gold members with their awards to thank them for their hard work and engagement with the network.

Thank you to all of our gold members, who have gone above and beyond over the past 12 months and over the course of their long-standing memberships with IR Global.



Member Social Events

#IRBARCELONA22

Here at IR Global we pride ourselves on the relationships created within the group at our conferences. During the conference various social gatherings were hosted by our sponsors and local members enhancing the event experience for attendees.

Share your event photos! Don't be shy – we want your selfies, group photos, your favourite landscape snapshots and even your favourite food moments, yum. Time to get scrolling through those photo galleries. Make sure to use the hashtag #IRBARCELONA22.



“Another great conference in a world class city put on by the hardworking people that are IR Global. What a fantastic time reconnecting with friends and business colleagues from around the world.”

Michael Kean of Loren & Kean, US – Florida

“The location was superb, and the program struck a good balance between formal events and informal networking opportunities. The keynote speakers were entertaining and informative, and showed us where we have room (or need) for growth. All in all, the event stimulated focused discussions, allowing members to build lasting connections.”

Per Neuburger of OBLIN Attorneys at Law, Austria





Forthcoming IR Events

TICKETS ON SALE

'On the Road', Bangkok

14th - 18th March 2023

Tickets now on sale at bit.ly/3hr2uJ0

Download the Pre-Event Pack at bit.ly/3EfwEd



SAVE THE DATE

'On the Road', San Diego

6th - 10th June 2023



SAVE THE DATE

Annual Conference 2023, Amsterdam

9th - 12th September 2023

The IR Team



Thomas Wheeler

Founder

thomas@irglobal.com

Ross Nicholls

Business Development Director

ross@irglobal.com

Lorna Scott

Events Manager

lorna@irglobal.com

Rachel Finch

Head of Digital & Sponsorships

rachel@irglobal.com

Rebecca Benbow

Operations & Culture Manager

rebecca@irglobal.com

Samuel Roberts

Snr. Business Development Manager

samuel@irglobal.com

Oliver Sillett

Snr. Business Development Manager

oliver@irglobal.com

Charlotte Weeds

Snr. Client Manager

charlotte@irglobal.com

Kate Cowley

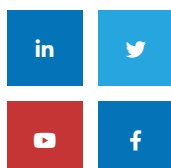
Client Manager

kate@irglobal.com

Charly Roden

Social Media Executive

charly@irglobal.com



Attendees will receive certificate of attendance directly from our colleagues at CPD. For further information please contact events@irglobal.com.

IR GLOBAL

The Piggery, Woodhouse Farm, Catherine de Barnes Lane, Solihull B92 0DJ

+44 (0)1675 443396

www.irglobal.com

info@irglobal.com