

Event Programme | Virtual Event 2022

Succeeding Virtually -The IR Method **IR Global Virtual Event**









A messsage from

Ross Nicholls

We look forward to welcoming you to our 2022 virtual event!

There is no denying that we've all had to refine our virtual networking techniques over the last 18-months +, so let's put them to good use at the next IR Global Virtual Event – a 2-week long Virtual Event across the 14th – 25th February on 'Succeeding Virtually – The IR Method'.

IR Global is a network and community of likeminded individuals and we are here to facilitate business development and referral introductions. Our Virtual Event in February will have a strong emphasis on exactly that. Connecting you with the right individual and firms, giving you access to virtually engage and network with high-quality, experienced advisors and utilising the event to succeed....virtually.



The event will be full of global networking opportunities, practice area specific content, regional group meetings, speed networking, social meetups and some of our working groups will be combining to open up new business development channels and matchmaking that hasn't yet been done. As well as this, we will discuss topics such as ESG, Dealmaking, Remote / Hybrid Working + much more!

For the first time we will be opening all sessions to all groups to maximise your networking opportunities. We can't wait to see you all there!

Yours Sincerely

Ross Nicholls, Business Development Director

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How to register?

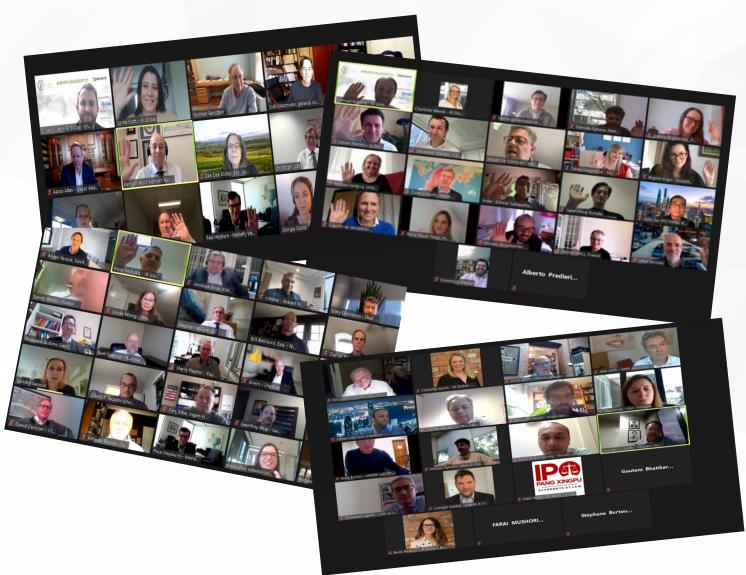
Find details below on how to register your attendance, access breakout and regional sessions, speaker content and any materials post the event.

All sessions are open for all members and their firm colleagues to join (unless specifically stated on the schedule) during this virtual event. This allows our members the flexibility to pick and choose the sessions of interest to them, with each session being hosted twice to cover as many time zones as possible. So, if you have interest in any of the session content you and your colleagues are welcome to join and network with your fellow IR members. The sessions are free of charge.

Each session has its own registration link. Once you have registered you will receive a Zoom confirmation with the option to add to your email calendar. A reminder of the session and Zoom details to join will be sent 2 days before the event date.

Please note the sessions will have 2 registration links for the different start times. Please select and register for the relevant time zone (listed in GMT) start time that is suitable for you.

Where applicable we will record the sessions and upload to the member area of the website post event for those to access who are unable to attend the live session.



Virtual Event | Week 1

We have outlined below the format for the first week of our virtual event. You can find all the information on the sessions we have available throughout the week. To register for a session, follow the register link and sign up using the form.

All sessions are open for all members and their firm colleagues to join (unless specifically stated on the schedule) during this virtual event.

Asia / Pacific Regional Session

This is a session for members from within the Asia Pacific region but also anyone that has an interest from Europe, US, Africa, and LATAM in connecting with them.

What can Small to Medium size firms in the Asia / Pacific Region do to overcome the challenges they are seeing in terms of staff recruitment when faced with the competition from larger National and International firms? Can any lessons be learnt from outside the region?

Tuesday 15th February

07:00 GMT / 18:00 AEDT / 15:00 CST / 08:00 CET Tuesday 15th

00:00 GMT / 11:00 AEDT / 08:00 CST / 19:00 EST *Wednesday 16th

REGISTER REGISTER

Artificial Intelligence: How experienced organizations are navigating AI from both the IP and TMT perspectives

We will be hosting a session principally aimed at our IP & TMT groups. However, this is an open session, and anyone can join who has an interest in this topic and/or would like to connect with these specific groups. Opening short presentation from 1 TMT committee member followed by notes from fellow IP and TMT committee members. Presentation followed by O&A.

07:00 - 08:30 GMT

REGISTER

16:00 - 17:30 GMT

REGISTER

Wednesday 16th February

Remote / Hybrid Working

We will be hosting a session principally aimed at our Employment Law and Corporate Services Groups. However, this is an open session, and anyone can join who has an interest in this topic and/or would like to connect with these specific groups.

What Remote / Hybrid Working policies are you adopting to ensure you are compliant? What Employment Law arrangements are you having to deal with? Taxable implications for businesses with a Remote / Hybrid workforce – what are the expense and risks involved when having staff in multiple jurisdictions? We have the technology available to support Remote / Hybrid Working but how do we manage it? How is Remote Working affecting the Corporate Services & Employment Law environment, your business and your client's business?

07:00 - 08:30 GMT

REGISTER

16:00 - 17:30 GMT

REGISTER

Africa Regional Session: Doing business in Africa & Intra-Africa Business Exchanges

Africa's potential as a growth market for business remains misunderstood. The intention of this session is to highlight the true business potential and collaborative opportunities available within the Africa region and on the global stage.

13:00 - 14:00 GMT

REGISTER









Distressed Companies

We will be hosting a session principally at our Real Estate and Insolvency working groups. However, this is an open session, and anyone can join who has an interest in this topic and/or would like to connect with these specific groups. Are you seeing any trends with Distressed Companies? Are specific sectors becoming more distressed than others? How can they recover? Is this coming from private / public / private equity? What kind of opportunities are arising in your jurisdiction and how is this affecting the nature of your work both nationally and internationally? Are you doing anything differently with regards to business development and your strategies of either engaging existing clients or reaching out to new clientele? What's happening in the world of corporate rescue? Implications for business on a global scale.

Thursday 17th February

07:00 - 08:30 GMT

REGISTER

16:00 - 17:30 GMT

REGISTER

ESG - Top Global Economic Priority - Making the Case

The amazon is at a tipping point beyond which most of the forest will dry up, California will lose 50% of its rainfall and other regions (all of the Americas, Asia, Europe, etc.) will experience catastrophic climate and rainfall disruptions. Everything else is minor in comparison if we're going to lose the Amazon in one fell swoop. Fortunately, restoration of the forest can be profitable. The economic system of cattle and soy which brings \$19.5 billion to the region each year can be replaced with agroforestry and restore forest canopies, avert tipping points, sequester gigatons of carbon, and produce \$175 billion a year in sustainable forest produce. Politicians, investors, philanthropists, media executives, lawyers, and many allies are needed to set the process in motion. How? We need to make this economic case in every forum of decision-makers in the world. Davos, TED, the UN, the German Bundestag, the Kremlin, the US Congress, etc. How can IR Global empower its membership to take this message and economic opportunity to the board room and the world stage?

16:00 - 17:30 GMT

REGISTER

Friday 18th February

Speed Networking Session

This session will allow you the opportunity to meet, connect and collaborate with your fellow IR members both new and long standing to the group. This will be a 1-hour speed networking session, every 6 minutes you will be rotated to a different virtual breakout room for one-to-one networking. The other members you 'meet' will be done completely at random. We have limited each session to 100 people, so allocation is on a first come first serve basis.

07:00 - 08:00 GMT

REGISTER

16:00 - 17:00 GMT

REGISTER

Virtual Event | Week 2

We have outlined below the format for the second week of our virtual event. You can find all the information on the sessions we have available throughout the week. To register for a session, follow the register link and sign up using the form.

All sessions are open for all members and their firm colleagues to join (unless specifically stated on the schedule) during this virtual event.

Global Mobility in 2022

We will be hosting a session principally aimed at our Private Client, Commercial and Tax Law working groups. However, this is an open session, and anyone can join who has an interest in this topic and/or would like to connect with these specific groups. There will be an undoubted surge of Global Mobility in 2022, both for companies and individuals. What are the implications and considerations for the Commercial, Tax and Private Client groups and their own clients? What tips can you share for your fellow members in other practice areas? And how can the 3 groups work together to maximise cross discipline referrals?

Tuesday 22nd February

07:00 - 08:30 GMT

16:00 – 17:30 GMT

REGISTER

REGISTER

Marketing Session (closed session)

Introductory session for our marketing contacts from firms across the globe to share ideas and future collaboration.

07:00 - 08:00 GMT and 16:00 - 17:00 GMT

Session invites will be sent directly to marketing professional contacts of member firms we work with. If you have a marketing contact in your firm interested in joining this session, please email samuel@irglobal.com

Deal Making in 2022; process, collaboration, and pitfalls

We will be hosting a session principally at our Disputes, M&A and Accountancy working groups. However, this is an open session, and anyone can join who has an interest in this topic and/or would like to connect with these specific groups. Opening short presentation from 1 Accountant, 1 M&A and 1 Disputes member – highlighting their role in a transaction / deal process. Breakout into smaller rooms to discuss how the 3 groups can collaborate, work together and to stop deals going wrong.

Wednesday 23rd February

07:00 - 08:30 GMT

REGISTER

16:00 - 17:30 GMT

REGISTER

LATAM Regional Session: ESG (Environmental, Social, and Governance) developments in LATAM (closed session)

What are the key highlights and recent developments in ESG in your jurisdiction? How will this impact public and private companies in 2022 and beyond? What challenges will they face when looking for global investment?

15:00 - 16:00 GMT

Session invites will be sent directly to members of the LATAM region. If you have a strong interest in the LATAM region and are interested in joining this session, please email oliver@irglobal.com











Practice Management: Staff Retention – Money vs Culture? This session will be hosted by the Practice Management Committee who will give a brief overview before you break off into smaller rooms. Renumeration will naturally be part of the conversation when anyone considers their position but many feel this is not the main issue. Company culture, remote working, and the quality of personal lives seem to be equally, if not more important reasons to Thursday potentially stay. Is this true for your staff and practice? 24th February Please knowledge share about your success stories in this critical area as well as provide positive ideas and tips to help your fellow members. 07:00 - 08:30 GMT 16:00 - 17:30 GMT **Speed Networking Session** This session will allow you the opportunity to meet, connect and collaborate with your fellow IR members both new and long standing to the group. This will be a 1-hour speed networking session, every 6 minutes you will be rotated to a different virtual breakout room for one-to-one networking. The other members you 'meet' will be done completely at random. Friday We have limited each session to 100 people, so allocation is on a first come first serve basis. 25th February 07:00 - 08:00 GMT 16:00 - 17:00 GMT

Our Event Sponsors



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Damien Malone

Founder & Managing Partner, Malone & Co

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Roland Rompelberg

Partner, Maprima

Corporate Services - Netherlands

Roland is a founding partner of Maprima. Maprima is an independent provider of corporate services in the Netherlands, Luxembourg and Belgium. Maprima's mission is to serve as an independent, reliable and proactive partner for foreign businesses and internationally active professionals. This means that clients as well as their advisors can rely on a highly skilled and motivated team. Upon request Maprima can call upon its international network of professional partners.

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Tax (Accountants) - New Zealand

Gilligan Sheppard is a different kind of accounting practice that does more than just accounting. First we listen. Then we provide a no-nonsense, cut to the chase solution that will be tailored to each individual circumstance and need.

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Gilligan Sheppard takes the time to understand each client and the particular challenges they face moving forward, given what they would like to achieve. We then methodically evaluate the options ahead, vigilantly considering the potential short and long-term outcomes, to ensure that you get the best possible advice.

And we deliver that advice in a very simple, straight-talking manner that will always clearly elucidate the decisions that need to be made. Some of our clients have called it a breath of fresh air, which is quite fortunate, because we are not terribly comfortable operating any other way.



Saifullah Khan

Managing Partner, S.U. Khan Associates

Competition Law, Trade & Customs Law and Data Privacy & Security - Pakistan

S.U.Khan Associates were established in the year 2004 as management consultants and eventually grown to be corporate and legal consultants, with the aim of providing distinctive range of services to our clients in Pakistan as well as globally. With soaring aspirations and the zeal to succeed, we endeavor to be recognized and reputed globally as a professional service provider.

We have been synthesizing the learning from a vast experience-base and converting that into advantage for our clients. We offer expert services to public and private sectors. We are one of the firms that can offer innovative solutions to problems that our clients may face.



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Executive Vice President, Scherzer International

Management Due Diligence - US - California

Scherzer International (SI) has been providing specialized background screening reports since 1993. Our global clients include commercial and investment banks, private equity funds, and many of the largest law and public accounting firms in the world. With a distinct portfolio of scalable, purpose-specific reports for business transaction due diligence, client acceptance or continuation, employment and regulatory compliance, our services have proven essential for informed decisions and sustainable risk-management.

Hands-on involvement by all company executives, including SI founder and CEO, Larry Scherzer, bring together top-level experience from public accounting, banking, due diligence, insurance, technology and human resource sectors.

Jessica Staheli is Executive Vice President of Scherzer International (SI), which has been providing specialized background reports since 1993. Jessica has over fifteen years of experience in background due-diligence and oversees SI's business development and account management.





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