

Points Category	Points Awarded	Notes
Sales PS	1 point per PS	Includes cents/decimals
Enrolling New Stylist Qualification	250 points per qualified stylist	New stylist must reach 150 PS in first business month. Enroller must achieve 150 PS same month
Rank Advancement	Points Awarded	Based on rank held at start of incentive (April 2026) Advance above starting rank and then previous during the incentive period Rank advancement points will be matched for the direct enroller. The direct enroller must be 150ps qualified in the month of rank advancement. If not the points will roll up to the next 150ps Stylist in that line
Lead	100	
Senior	300	
Star	500	
Executive	1,000	
Senior Executive	1,500	
Star Executive	2,500	
Senior Star Executive	5,000	
Consistency	Points Awarded If you maintain the same qualifying rank for all 6 out of 6 months, the consistency points for that rank will be awarded twice. Rank Advancement During the Incentive If you promote during the incentive period, you may also earn consistency points at your new rank once you achieve that rank for 3 months.	Example You begin the incentive as Paid as Lead April, May, June – Paid as Lead July – Promote to Paid as Senior – July, August, September – Paid as Senior In this example, you would earn: Lead consistency points (3 qualifying months) Senior consistency points (3 qualifying months) This means it is possible to earn consistency rewards at more than one rank during the incentive period
Lead	300	
Senior	500	
Star	1,000	
Executive	2,000	
Senior Executive	3,000	
Star Executive	4,000	
Senior Star Executive	5,000	

