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**NATIONAL
HOUSING
FEDERATION**

HOUSING FINANCE

CONFERENCE & EXHIBITION

LIVERPOOL
20-21 MARCH
2019

Thriving through disruption

UPDATED AGENDA

**SAVE
£150**

book by Friday
18 January

 **#NHFFinance**
@natfedevents

Book now: housing.org.uk/finance

Join us at Housing Finance 2019

The recent announcement of an additional £2bn of Government money for affordable housing indicates a strong political commitment to long-term funding for housing associations. Coupled with the removal of the council borrowing cap, momentum is building towards ending the housing crisis. This is complemented by the innovative and commercial approaches of your organisations, which continue to unlock new sources of finance to reinvest in our existing homes and fund new developments.

The elephant in the room is the fast-approaching deadline for agreeing EU withdrawal, which poses significant risks for housing associations, both in terms of delivering new homes and the increasing burden that worsening economic hardship would have on our communities.

Across eight content streams and a variety of formats, you'll get the most up-to-date technical info, learn best practice and discover the most exciting innovations inside and outside the housing sector. An unmissable event for housing finance professionals, this event will equip you with the knowledge you need to adapt in this changing landscape and the ideas and inspiration needed to transform your finance function into a truly agile one.



Silvia Corradini
Conference Production Manager
National Housing Federation

Advisory board

We'd like to thank the advisory board for their collaboration and input into the conference this year:

- Michelle Allott, Group Director of Finance, Together Housing Group
- Richard Blakey, Executive Director for Finance and Resources, Settle Group
- Joseph Carr, Director, Finance Solutions, Altair
- Paul Edwards, Director of Resources, CHP
- Nathan Mallows, Director of Finance, Coastline Housing
- Sapna Patel, Head of Treasury, Genesis Housing Association
- Suzanne Whelan, Finance Director, Guinness Property



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**18
JANUARY**

**SAVE UP TO
£150**

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What's new?

We're introducing new session formats this year, so you can immerse yourself in content and get exactly what you need out of the two days. You'll be taken on a journey from vision to reality as you learn agile techniques to thrive through disruption.

Vision sessions

Exploring your long term goals

- Spark creative ideas to tackle and embrace future challenges and trends.
- Develop divergent thinking to better consider your objectives from different perspectives.

Strategy sessions

Developing the blueprint to delivery

Achiever case studies

- Examine best-in-class implementation examples to achieve efficiency and value.

Finance fundamentals

- A dedicated stream of content covering housing finance essentials. This is your chance to broaden your knowledge base and ask experienced practitioners for inspiration and guidance. See page 4 for more details.

50%
DISCOUNT

Reality sessions

Examining the pragmatics of implementation

Panel discussions and interviews

- Learn how to overcome hurdles and capitalise on opportunities from expert practitioners.
- Scrutinise unique approaches and opinions on battling strategic challenges.

Deep dive roundtables

- Connect with peers offering different perspectives to develop a tool-box of ideas and workflow improvements.

Sector insight sessions

- Understand new regulations and sector trends, and take away a range of ideas on how to operate in the current environment.

Breakfast briefings and interactive workshops

- Drill down into specific issues, share your experiences and learn how your peers are managing similar situations.

Speakers' corner

Looking to delve deeper into presentation topics? Connect with speakers from previous sessions to ask questions or find out more about their work.

The Housing Finance Exhibition is bigger than ever

Meet a host of leading providers on hand to showcase their innovative services and solutions and provide practical guidance.

Housing Finance Awards



Celebrating social housing finance excellence, we'll announce the winners for 2019 at our legendary evening of entertainment at the end of day one.

Entries close: Monday 28 January 2019

To enter please visit: housing.org.uk/financeawards

Eight content themes will ensure you and your team can tailor the event to your needs:

BOOK **6** GET THE **7th** **FREE***



Strategy and leadership

The role of the finance director has evolved to the point where you lead on much of the overall business strategy. Via a series of workshops, panel debates and presentations attendees will pick up the latest on:

- Offsite construction – making it financially viable
- Working in partnership – who’s doing it best?
- Negotiation tactics
- People management skills



Risk and compliance

Investors will steer clear of overly risky propositions - here we'll look at the health of the sector as a whole and the procedures you can adopt to give reassurance to the doubters. Topics include:

- Credit ratings - is the housing sector a winner?
- Internal audit - how to avoid a race to the bottom on standards and procedures
- Brexit - analysing the impact locally



Innovation NEW

Demonstrating new innovations and approaches to age-old challenges, this stream will include sessions on:

- Innovation and how it can impact productivity
- Changes in the cultural mindset
- A digital agenda for social housing: achieving efficiency savings while improving customer experience and reducing strain on internal resources



Technical

The technical expertise within your teams is vast - and in constant need of updating. Experts will delve into the details and clarify the latest updates to:

- Pensions and tax issues
- Securitisation and valuations
- Transitioning from LIBOR to SONIA



Investment and development

The sources and delivery mechanisms for housing finance are increasingly diverse, but in a competitive landscape it's vital for housing associations to raise their profile and communicate effectively with potential lenders. Sessions in this stream include:

- Local coordination on funding bids
- Opportunities from the global market
- Revamping your financial reporting to attract the right investors



Efficiency and VfM

Demonstrating efficiency is crucial for all housing associations - this stream will demonstrate a variety of approaches and solutions to achieve this. We'll cover:

- Procurement - learn from the best outside the sector
- Ensuring smooth transitions during a merger or joint venture
- Re-evaluating how you measure and assess performance



Regulation and policy

In this stream, sessions will examine the current political environment and key policy issues including:

- Taking advantage of the opportunities deregulation presents
- Social Housing Green Paper
- Regulatory updates on fixed-term vs. lifetime tenancies, SHPS contributions, LGPS valuations and the relationship between residents and landlords



Finance fundamentals NEW

A dedicated series of sessions for those new to housing finance. This includes all of the essential info you need whether you're starting your career, you've joined from another sector and need to get up to speed, or if you just want a refresher:

- An introduction to the regulatory environment
- The latest accounting standards and practices
- Corporate finance and treasury management

50% discount

We want to help secure the future of our sector, which is why we're offering 50% off to delegates who are currently in training to become accountants or have recently qualified (within the last 12 months).

To find out more, please visit housing.org.uk/finance

BOOK NOW

Speakers

**SAVE
£150**
book by Friday
18 January

Over 110+ speakers announced



**Excellent event,
varied speakers
and great
opportunities to
network with our
advisers, funders
and stakeholders.
Very worthwhile
two days.**

Nottingham Community
Housing Association,
Housing Finance 2018

08:30 Registration opens

09:00 Exhibition opens Breakfast briefing - **Developing financial resilience**

We'll explore how to build best practice processes and develop the tools to respond to sector critical needs, with a focus on the role of technology in the operating environment, including tax.

Ben Powell, **Deloitte**
Paul Knight, **Deloitte**

In partnership with
Deloitte.

09:50 Chair's welcome and opening

In her first address to the Housing Finance event, Kate will set out key sector priorities and challenge our expert line-up over two days as the event chair.



Kate Henderson,
National Housing Federation

10:00 Opening keynote - Economic outlook: one week 'til Brexit, are we prepared?

The political future of the UK is in a turbulent phase. Hear from the Chief Executive of the New Economics Foundation on her views for the future of the UK economy and its impact on the social housing sector.



Miatta Fahnbulleh,
New Economics Foundation

10:30 Reality check panel debate - The global economy and its impact on housing associations

The current economic climate could have significant short and long term consequences for inflation, capital markets, the housing market and unemployment. This session will present the forecasts and connect them to potential ramifications for your organisation.



Miatta Fahnbulleh,
New Economics Foundation



Vicky Pryce,
**Centre for Economics
and Business Research**



Isabel Hardman,
The Spectator



Piers Williamson,
The Housing Finance Corporation

11:15 Refreshments, networking and seminars in the exhibition

Seminar: view, connect, learn - Sharing experiences from other sectors - corporate finance as a supporter of business strategy

Phil will share Centrus's experiences working with utilities and infrastructure clients, including opportunities for sharing best practice and observations on raising funding in different markets.

Phil Jenkins, **Centrus**

In partnership with
Centrus



Breakout sessions - please select one option

12:00



Strategy and leadership

Panel debate

S1: Modular building/offsite construction: funding and appraisals

- Making it financially viable
- The value of an offsite cost model
- Skills and capabilities

Bernard Williams, International Facilities and Property Information

Tim Hall, Build Offsite

Anne Nortcliffe, Canterbury Christ Church University

Gareth Davies, Coastal Housing

Stuart Blackie, Zurich

In partnership with



Technical

Expert presentation

T1: The future of valuations in an ever changing world

- Deregulation update
- The impact of new lenders and investors
- The implications of Grenfell
- Operating in challenging market conditions

Robert Grundy, Savills

Richard Petty, JLL

In partnership with



Efficiency and VfM

Panel debate

E1: Homes England strategic partnerships: progress so far and where next

- Speeding up housing delivery: exploring new areas of opportunity
- Lessons learned: the story so far

Nick Yandle, National Housing Federation

Jackie Jacob, Homes England

Phil Elvy, Great Places

Waqar Ahmed, L&Q



Regulation and policy

Panel debate

P1: The Social Housing Green Paper - a new direction for the sector?

- Setting a clear expectation of change for the sector
- Rebalancing the resident-landlord relationship
- Exploring how these changes could play out over the long term and the impact on your finances

Catherine Ryder, National Housing Federation

Helen Kelly, MHCLG

Paul Fiddaman, Karbon Homes



Investment and development

Achiever case study

D1: Roll out a successful development programme

- Managing the end-to-end development process
- Generating capital returns, income and revenue savings
- Building a range of tenures
- Coordinating successful funding bids

Gwyn Owen, Essex County Council

Cllr Gagan Mohindra, Essex County Council



Risk and compliance

Panel debate

C1: Internal audit: much more than just compliance

- Governance arrangements: where does internal audit fit?
- Audit transformation
- Keeping assurance skills ahead of increasingly organisational risk

Keith Ward, RSM

Liz Sandwith, Chartered Institute of Internal Audit

Helen Young, Home Group and HIAF

Karen Featherstone, Places for People

In partnership with



Finance fundamentals

Deep dive roundtables

F1: The accounting direction for social housing: recommended practice, guidance and background information

- UK GAAP – IFRS15, IFRS16: what's coming
- Housing SORP
- Accounting direction

Rob Griffiths, Longhurst

Phil Cliftlands, BDO



Innovation

Achiever case study

N1: Digital transformation in the housing sector: what's the financial return?

- The business case delivering online
- The metrics to measure the return
- Cultural change and operational agility

David Done OBE, RHP

12:45 Networking lunch, seminars and speakers' corner in the exhibition

14:00

Interactive workshop

S2: Enhancing business opportunities through effective negotiation

- From average to successful negotiators: looking at the behaviour
- How strategy, tactics, power, preparation, planning, internal mandates and, above all, face-to-face interactions influence outcomes

David Freedman, Huthwaite

Achiever case study

T2: Never mind the budget, feel the value

- Driving cultural change
- Maximising financial capacity and providing a platform for continuous improvement
- Aligning with the business objectives

Stephen Blundell, Leeds Federated Housing Association

Bill Truin, 4point2 and Arches Housing

Add Heather Ashton, Thirteen Group

Panel discussion

E2: Universal Credit and its impact on tenants

- Managed migration update
- Analysing the impact on rent arrears
- The current challenges facing social landlords

Sue Ramsden, National Housing Federation

Speakers to be announced

Sector insight

P2: 1 April 2019 - a pensions date

Next April, higher SHPS contributions will start, the new LGPS valuation will commence and auto-enrolment takes full effect. We'll explore the implications of the latest shift in the pensions landscape for housing associations.

Steve Simkins, KPMG

Panel debate

D2: The advent of for-profit providers: threat or opportunity?

- Financing/funding models
- Development, investment, appraisal
- Approaches to management, tenant and consumer issues

David Orr CBE, ReSI and Clarion

Will Perry, RSH

Michael Pearson, Sage Housing

Sarah Smith, Optivo

Spotlight

C2: Financial risk management: preparing for uncertainty

- How financial risks materialise
- Quantifying financial risk
- Stress testing and scenario analysis
- Lessons learnt from other sectors and countries

Naveen Rathour, Lloyds Bank

Felix Ejgel, S&P

In partnership with

Deep dive roundtables

F2: Funding and treasury

- The role of treasury and valuations
- Ratings methodology and the process demystified

Gareth Francis, Clarion

Karin Erlander, S&P

In partnership with

Achiever case study

N2: Creating our future – Just One

The inability of millions of households to access home ownership is a significant issue in the housing crisis. Hear from the Federation's Transforming Tenure team about their innovative housing product that could provide a solution.

John Butler, National Housing Federation

14:55

**Strategy and leadership****Technical****Efficiency and VfM****Regulation and policy****Investment and development****Risk and compliance****Finance fundamentals****Innovation****Interactive workshop****S3: Are you fit for change?**

The finance function and leadership in many housing associations are primarily based on 'business as usual' rather than change. This workshop will provide practical approaches to become 'fit for change'

Andy Murray, RSM

Steve Lyon, RSM

In partnership with

**Panel debate****T3: Embracing commercial diversification to ring-fence social impact**

- Delivering ambitious social projects in a challenging operating environment
- Maximising financial returns through commercial contracting to create an annual 'social dividend'
- Tenant and community support

Kate Shone, ComMutual

Steve Coffey, LMH

Paul Worthington, Housing Maintenance Solutions

Katie Teasdale, National Housing Federation

Outside the sector panel debate**E3: Redirecting the value of your procurement function**

- Value realisation beyond classic commercial levers
- Getting procurement right: supplier development
- Measuring the true value of the procurement function

Nick Yandle, National Housing Federation

Alan Heron, Places for People

Imran Rasul, BAE Systems

David Lyon, Cancer Research

In conversation with**P3: An update from the regulator**

- Brexit: where is the sector going?
- Moving forward with the Social Housing Green Paper
- The regulator's role in a new political and economic environment

Jonathan Walters, Regulator of Social Housing

Spotlight**D3: Opportunities from the global market**

- Long term financing at low interest rates: a German case
- Improving productivity: a journey that starts from a cultural mindset
- Is cross-border financing the answer?

Hendrik Cornehl, EFL Expertise

Sector insight**C3: Moody's view of governance and management**

- What does good governance look like from a rating agency perspective?
- Is your risk and decision making framework fit for purpose?
- How do organisations manage increasing growth ambition?
- What is the role of stress testing in managing uncertainty?

Zoe Jankel, Moody's Public Sector Europe

Jeanne Harrison, Moody's Public Sector Europe

In partnership with

**Deep dive roundtables****F3: Tax strategy and planning**

- An overview of the development of a tax strategy
- How to achieve best practice in establishing the platform that underpins effective tax management
- HM Revenue & Custom's approach to working with housing associations

Vicky Cook, Deloitte

Achiever case study**N3: Automating the service charge function to optimise management and recovery**

- Ensuring automation is fit for purpose
- Developing an approach to maximise income recovery taking into account product, tenure and recoverability
- Evaluating the impact of automation

Pam Moran, Peabody

Craig Robinson, Peabody

Michelle Allott, Together Housing Group

15:40 Refreshments, networking, seminars and speakers' corner in the exhibition**16:20 Visionary keynote****Understanding complexity and challenging traditional ways of thinking**

What happens when you join the police for a bet and then discover that policing doesn't seem to be being done the way it should?

As part of a move towards increased commerciality, housing associations have had to become increasingly innovative to unlock additional sources of finance for reinvestment into their homes. Stevyn will discuss his experience of what you might discover when you challenge existing procedure and experiment with intelligence led, innovative ideas.

**Stevyn Colgan,**

Researcher/ writer for QI

17:00 Chair's closing remarks and end of the first day of the conference

Kate Henderson, National Housing Federation

17:10 Networking food and drinks and the Housing Finance Awards

Held in the exhibition, join over 1,300 finance professionals for the legendary networking event. This will be an evening of entertainment, games, music, debate and plenty of food and drink to keep you going. Plus, the Housing Finance Awards are back! We're celebrating the best in the sector and will announce the winners for 2019. Find out more at housing.org.uk/financeawards

20:00 Conference party

Join us as we move to a local bar in the Albert Docks to continue the party. It proved so popular last year that it will return with more space, more music and even more opportunities to make new connections.

The networking highlight of the housing finance calendar

All networking events are free to attend for delegates

PRE-EVENT WARM UP - TUESDAY 19:00

Early arrivals in Liverpool can drop in anytime from 7pm for a drink and a bite to eat in the Albert Docks. The ideal warm up before the big event.

DRINKS & DINNER - WEDNESDAY 17:00 to 20:00

After a day of stimulating debate, this is your opportunity to wind down and join 1,300 fellow finance professionals in the biggest finance exhibition in the sector. Join us for an evening of networking with food and drink galore plus plenty of fun, games, music and much more.

HOUSING FINANCE AWARDS - WEDNESDAY

The highlight of the evening of entertainment, join us to celebrate success in the sector as this year's winners are announced. Enter now at housing.org.uk/financeawards



CONFERENCE PARTY - 20:00 until late

We'll take the party to a local bar in the Albert Docks to continue the evening.

EARLY BIRD JOG - THURSDAY 07:30

Join us for a morning run to kick start your day with endorphins. The dedicated fitness fanatics can join a 5km jog taking in the sights of Liverpool.

2 days

of quality, structured networking with leading industry figures, experts and suppliers

09:00 Registration and exhibition opens

09:30 Chair's welcome and opening



Kate Henderson,
National Housing Federation

09:40 Inspirational keynote - Forget the why and focus on the how: overcoming adversity to help lead your organisation through challenging times



David Thomas,
Guinness memory record breaker and author

10:25 Reality check panel debate - BIG sector Challenges: mapping the future of the housing sector by assessing how housing associations can use their assets and resources to achieve their goals



Kate Henderson,
National Housing Federation



Waqar Ahmed,
L&Q



David Thomas,
Guinness memory record breaker and author



Amanda Tomlinson,
Black Country Housing Group

11:10 Refreshments and networking in the exhibition Seminar: view, connect, learn - Brexit: analysing the impact locally

Terry Frain,
Savills Financial Consultants

In partnership with



Breakout sessions - please select one option

11:50



Strategy and leadership



Technical



Efficiency and VFM



Regulation and policy



Investment and development



Risk and compliance



Finance fundamentals



Innovation

Workshop

S4: Enhancing business opportunities through effective negotiation

- From average to successful negotiators: looking at behaviour
- How strategy, tactics, power, preparation, planning, internal mandates and, above all, face-to-face interactions influence outcomes

David Freedman,
Huthwaite

Panel debate

T4: Goodbye Libor, hello Sonia

The switch from Libor to Sonia is estimated to increase the sector's exposure by in excess of £1bn. Hear from industry luminaries about:

- Proposed changes and developments
- Actions your organisation and board should be taking to prepare

Harriet Hunnabell, FCA

Gary Grigor, Devonshires

Richard Murphy, Altair

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Achiever case study

E4: Lessons from the commercial sector that can be applied to ours

- Debunking (or not) the common assumptions of corporate efficiency
- How and what sectors learn from each other

Paul Rickard,
Pocket Living

Calum Mercer,
The Royal College of Psychiatrists

Sector insight

P4: SHPS latest development

The changes driven by the 2017 Actuarial Valuation of SHPS come into effect from April 2019. The way that employers account for participation in SHPS is also changing. Get up to speed on this part of SHPS, including changes to auto enrolment regulations.

Andy O' Regan,
TPT Retirement Solutions

James Webster,
TPT Retirement Solutions

Joint presentation

D4: New types of funding options

- Bank financing
- Bond issue
- Private placements
- Equity funding via REITS
- Specialist funding vehicles

Patrick Symington,
MORhomes

John Bruton,
Stonewater

Joint presentation

C4: How to manage and deal with insider fraud issues in the sector

- Money laundering
- Risks/regime for the affordable housing sector
- Employee fraud, procurement fraud, cybercrime

Arun Chauhan,
Fraud Advisory Panel

Deep dive roundtables

F4: Regulation and governance

- The RSH Governance and Viability Standard
- Stress testing
- Financial risk appetite and golden rules

Eric Tamanis,
Campbell Tickell

Karen Featherston,
Places For People

In conversation with

N4: Achieving strategic goals and improve financial performance

- Increasing your operating margin and those other RSH VFM metrics
- Which levers have the biggest impact and how to prioritise your resources

Tony Bryan,
Vantage

12:35 Networking lunch, seminars and speakers' corner in the exhibition

13:35



Strategy and Leadership



Technical



Efficiency and VfM



Regulation and policy



Investment and development



Risk and compliance



Finance fundamentals



Innovation

Achiever case study

S5: JVs and partnerships: combining forces

- Achieving an effective working model
- Finance structure: roadblocks and organisational objectives

Tom Shaw, Hyde

Heather Ashton, Thirteen Group

Sector insight

T5: The drive for consistency to use properties to support future funding

- Communication between development and finance/treasury teams
- Using your properties to support private finance
- S106 mortgagee protection clauses – impact and update

Yogeta Partridge, L&Q

Expert presentation

E5: Embedding VfM throughout all your processes

- How can your finance team assist housing associations to deliver VfM
- Revisiting the role of finance teams: moving from a siloed approach to becoming collaborative partners

Cris McGuinness, Riverside

Fiona Underwood, Altair

Panel discussion

P5: The use of fixed-term vs. lifetime tenancies

- Key findings from local authorities, housing associations and tenants
- How effective are FTTs at supporting housing associations to manage demand for stock, compliance and improve tenant prospects?
- Barriers and success factors

Paul Edwards, CHP

Robert Mills, Accent Group

Nathan Mallows, Coastline Housing

Beth Watts, Heriot-Watt University

Richard Wilkinson, Accent Group

Panel discussion

D5: Global investments in social housing

- Opportunities outside of the UK investor base
- Client perspectives of accessing non-UK capital markets
- Unsecured vs. secured borrowing

James Prestwich, National Housing Federation

Matt Cooper, Places For People

Jennifer Wong, Moody's Public Sector Europe

Ben Eve, MUFG

Will Perry, RSH

In partnership with



Case study

C5: Creating value in the new risk paradigm

- What are the types of risks that hurt housing associations most? Is it always the black swans?
- Tapping into unknown territories: risks and rewards

Speakers to be announced

Deep dive roundtables

F5: Pensions: ask the expert

- Different types of UK pension provisions and providers
- Multi-employer schemes in the sector
- Issues to look out for

Paul Moffatt, KPMG

Panel discussion

N5: Innovation in rents setting

- A new era for rent setting
- Developing income-linked rents
- Out of the box approaches

Octavia Williams, Dolphin Living

Susan Hickey, Peabody

Will Jeffwitz, National Housing Federation

14:20 Refreshments, networking and seminars in the exhibition

15:00 Visionary keynote

Innovation and its potential: changing organisational cultures and processes

There is a growing need for systemic innovation in the housing sector – both from the Construction Sector Deal and the Hackitt Review. Delivery processes need to be robust and assure the safety and quality of life of residents. These processes have the potential to be transformed through increasing digitalisation, culture change and modern methods of construction. Drawing on international examples, we'll discuss the leadership needed in procurement and finance to improve customer experience in new build, retrofit, maintenance and operation.



Jennifer Whyte, Director, Centre for Systems Engineering and Innovation, Imperial College

15:35 Chair's closing remarks



Kate Henderson, National Housing Federation

15:40 End of the conference

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No. 1 finance event in the UK for housing associations



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37th successful year



£20bn sector turnover



1,300+ attendees



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90% of the UK's social housing stock represented at the event

Sponsorship opportunities

To gain extensive exposure before, during and beyond the conference, take a look at the full list of sponsorship opportunities at housing.org.uk/finance.

Why sponsor?

Make your brand stand out

Align yourself with the strongest, most respected voice in the sector

Demonstrate your expertise in social housing

Gain huge reach throughout the sector and create new business opportunities

Exhibiting opportunities

Exhibit at the largest and most highly regarded finance event in social housing and get face-to-face with over 1,300 senior decision-makers. Generate leads, demonstrate a product or service, engage with existing customers, and build awareness in the sector.



We're long term supporters of the event and it's clear why, a great two days with a good opportunity to catch up with clients and make new contacts.

Nadine Barr - Grant Thornton



CAF Bank view the Housing Finance Exhibition as an integral part of our marketing strategy; it consistently delivers on the objectives we set.

Stuart Niven - CAF Bank



Location of show is great. Close to hotels and restaurants. Good vibe. Good venue to meet customers and prospects and have good engagements.

Craig Tither - Orchard

To find out more about getting involved as a sponsor please contact **James Moscicki** on 020 7067 1148 or james.moscicki@housing.org.uk

Foremarke
EXHIBITIONS

To find out more about exhibiting at this event please contact **Julian Hurst**, **Richard Morris**, or **Mel Agostini** at our exhibitions partner **Foremarke Exhibitions** on 020 8877 8899 or housing@foremarke.uk.com





**...the best
conference
I've been to in
circa 15 years
in housing.**

bpha, Housing
Finance 2018

The exhibition

The highly regarded Housing Finance Exhibition has grown significantly in recent years and offers an unrivalled opportunity to explore the latest offerings from over 130 leading suppliers to the sector, organisations who can help you achieve your objectives and provide valuable advice.

The exhibition forms the networking hub of the event. All refreshment breaks, networking lunches, the popular conference drinks reception on the evening of 20 March, free to attend Exhibitor Seminar Sessions, and engaging exhibition stand entertainment and features, take place in the exhibition hall. It's the place to be!



The following companies have confirmed their participation at the time of publication of this brochure. For the latest list, please check the event website.

24housing, Aareon UK, Aberdeen Standard Investments, Abovo - Consult, Allia Impact Finance, Anthony Collins Solicitors, ARK Consultancy, Arlingclose, Arthur Online, Auditel, Axon Resourcing, Barclays, BDO LLP, Beever and Struthers, Bruton and Knowles LLP, Cabinet Office, CAF Bank, Castle Computer Services, Castleton Technology plc, Centrus, Centurion VAT Specialists, CFH Docmail, CFMS, Clarke Willmott LLP, Close Brothers, Clydesdale Bank, Commercial Initiatives, Crowe, DTP, echelon Consultancy, First Actuarial, Gallagher, GB Social Housing plc, Gibbs Laidler Consulting LLP, Goodman Manson, Grant Thornton UK LLP, Hays, Hometrack, HouseMark, Invu Services Ltd, JCRA, JLT Specialty, JLL, Knowledge Bus, KPMG, LAKE Financial Systems, Law Debenture, Link Asset Services, Lloyds Banking Group, M&G Investments, M3, Mazars LLP, Moody's Public Sector Europe, MUFG, National Housing Federation, NHS Arden, OmniLedger, Orchard, Page Group, PIMSS Data Systems, Prudential Trustees, Real Asset Management, Residential Secure Income plc, Revelation Training, RSM UK, Rubixx, S&P Global Ratings, Santander Corporate & Commercial Banking, Savills, SDS, Sellick Partnership, Simpson Associates, The Social Housing Pension Scheme, Trace Solutions, Trade Risks, Trowers & Hamblins, UK General, Vantage Business Solutions, Venn Group, Xledger, Zurich Municipal

BOOKING FORM

PRIORITY CODE: **FIN0319WEB**

 housing.org.uk/finance  020 7067 1066  events@housing.org.uk

 Customer Service Team; National Housing Federation,
Lion Court, 25 Procter Street, London, WC1V 6NY

VENUE

ACC
Kings Dock Street,
Liverpool L3 4FP.
See full travel and
location details at
housing.org.uk/finance

ACCOMMODATION

We have secured exclusive rates for hotels through our partners at MICE Concierge at surrounding Liverpool hotels. Book online at www.miceconcierge.com/events/Finance2019 or contact Tony Brinsden on **01438 908770**. Book early to avoid disappointment.

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Name of Qualification:

Place of study/Organisation:

Certificate/student number:

*You must quote your certificate number and either be in training or have qualified within 12 months of your booking date to make use of the discount. The group discount and finance fundamentals discount cannot be used together or for single day places and is open to new registrations only. Please tick this box to confirm you meet the terms and conditions.

Name:

Job title:

Delegate email:

Twitter handle @:

Dietary/other requirements: (e.g. wheelchair access)

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	Member	Not-for-profit/ Public Sector	Private Sector
Early bird	£725 £362.50	£845 £422.50	£1125 £562.50
Standard	£875 £437.50	£975 £497.50	£1275 £637.50

WHERE DID YOU HEAR ABOUT THE CONFERENCE?

- | | |
|--|---|
| <input type="checkbox"/> Letter/leaflet from the Federation | <input type="checkbox"/> Email |
| <input type="checkbox"/> Search engine | <input type="checkbox"/> Employer/Colleague |
| <input type="checkbox"/> Twitter | <input type="checkbox"/> Phone call from the Federation |
| <input type="checkbox"/> Federation external affairs manager | <input type="checkbox"/> Other (please specify) |

ORGANISATION DETAILS

Organisation name:

Contact name:

Email:

Invoice address:

Tel:

1ST DELEGATE

Name:

Job title:

Delegate email:

Delegate tel:

Twitter handle @:

Dietary/other requirements: (e.g. wheelchair access)

BOOK

6

PLACES
GET THE

7th

**PLACE
FREE***

Breakout sessions:

Please indicate session number

Wednesday 12:00

14:00

14:55

Thursday 11:50

13:35

2ND DELEGATE

Name:

Job title:

Delegate email:

Delegate tel:

Twitter handle @:

Dietary/other requirements: (e.g. wheelchair access)

Breakout sessions:

Please indicate session number

Wednesday 12:00

14:00

14:55

Thursday 11:50

13:35

3RD DELEGATE

Name:

Job title:

Delegate email:

Delegate tel:

Twitter handle @:

Dietary/other requirements: (e.g. wheelchair access)

Attending:

Tuesday 19:00 Pre event warm up Yes No

Wednesday 09:00 Deloitte breakfast session Yes No

Wednesday 17:10 Networking evening Yes No

Wednesday 20:00 Conference Party Yes No

Thursday 07:30 Early Bird Jog Yes No

Breakout sessions:

Please indicate session number

Wednesday 12:00

14:00

14:55

Thursday 11:50

13:35

4TH DELEGATE

Name: **Attending:**

Job title: **Tuesday 19:00** Pre event warm up Yes No

Delegate email: **Wednesday 09:00** Deloitte breakfast session Yes No

Delegate tel: **Wednesday 17:10** Networking evening Yes No

Twitter handle @: **Wednesday 20:00** Conference Party Yes No

Dietary/other requirements: [e.g. wheelchair access] **Thursday 07:30** Early Bird Jog Yes No

Breakout sessions:

Please indicate session number

Wednesday 12:00		14:00		14:55
Thursday 11:50		13:35		

5TH DELEGATE

Name: **Attending:**

Job title: **Tuesday 19:00** Pre event warm up Yes No

Delegate email: **Wednesday 09:00** Deloitte breakfast session Yes No

Delegate tel: **Wednesday 17:10** Networking evening Yes No

Twitter handle @: **Wednesday 20:00** Conference Party Yes No

Dietary/other requirements: [e.g. wheelchair access] **Thursday 07:30** Early Bird Jog Yes No

Breakout sessions:

Please indicate session number

Wednesday 12:00		14:00		14:55
Thursday 11:50		13:35		

6TH DELEGATE

Name: **Attending:**

Job title: **Tuesday 19:00** Pre event warm up Yes No

Delegate email: **Wednesday 09:00** Deloitte breakfast session Yes No

Delegate tel: **Wednesday 17:10** Networking evening Yes No

Twitter handle @: **Wednesday 20:00** Conference Party Yes No

Dietary/other requirements: [e.g. wheelchair access] **Thursday 07:30** Early Bird Jog Yes No

Breakout sessions:

Please indicate session number

Wednesday 12:00		14:00		14:55
Thursday 11:50		13:35		

7TH DELEGATE

Name: **Attending:**

Job title: **Tuesday 19:00** Pre event warm up Yes No

Delegate email: **Wednesday 09:00** Deloitte breakfast session Yes No

Delegate tel: **Wednesday 17:10** Networking evening Yes No

Twitter handle @: **Wednesday 20:00** Conference Party Yes No

Dietary/other requirements: [e.g. wheelchair access] **Thursday 07:30** Early Bird Jog Yes No

Breakout sessions:

Please indicate session number

Wednesday 12:00		14:00		14:55
Thursday 11:50		13:35		

DELEGATE FEES

The conference fee includes attendance at all sessions, refreshments and lunch on both days. It also includes the conference networking evening on Wednesday 20 March. **Accommodation is NOT included and should be booked separately.**

Early booking discount – book by 18 January to **save £150**

2019 Prices

Member

Early bird **£725** Standard **£875** Day only **£565**

Not for profit / public sector

Early bird **£845** Standard **£995** Day only **£645**

Private sector

Early bird **£1125** Standard **£1275** Day only **£825**

PAYMENT

I understand that payment must be made at the time of booking

Total payment **£**

I would like to pay by INVOICE and my purchase order/reference number is: _____

I have paid by BACS and attach the remittance advice. (Please quote **FIN0319** on all BACS transmissions)

National Housing Federation bank account details are:

Lloyds, Kings Cross Branch, 344 Grays Inn Road, London, WC1X 8BX.
Sort Code: 30-94-73 Account No. 00113238

If you would like to pay by debit/credit card please tick this box and we will contact you to take payment.

I enclose a cheque payable to the National Housing Federation

ALL CANCELLATIONS MUST BE MADE IN WRITING. Cancellations will be charged a £150 cancellation fee. The full fee is payable for any cancellations received after 22 February 2019.

*Group discount: When you book 6 places you will get the 7th place free. The free place applies to the lowest rate purchased and does not apply to day delegates.

GDPR PRIVACY NOTICE

The National Housing Federation is committed to protecting your personal data and will process the personal data you provide to us subject to the provisions of the Data Protection Act 1998 and the EU General Data Protection Regulation (GDPR) and any subsequent national legislation (i.e. Data Protection Bill 2018) our full privacy notice can be found online www.housing.org.uk/eventprivacy

Please tick the box if you do not wish to receive information about existing and future products and services provided by the National Housing Federation.

Places are subject to availability and early booking is advised. Please ensure that the names of individual delegates are included as you would like them to appear on the delegate list and their name badge. You should also indicate each delegate's session preferences.

Please note that any delegates whose bookings are received after 15 March 2019 may not appear on the final delegate list.

DISCLAIMER: This programme is correct at the time of going to press. In the event of one or more of the advertised speakers being unable to attend, for reasons beyond the control of the conference organisers, we reserve the right to make alterations or substitutions to the programme as deemed fit. All timings are provisional and may be subject to change. Views expressed by speakers are their own. The National Housing Federation disclaims any liability for advice given or views expressed by any speaker at the event or in notes or documentation provided for the delegates.



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**NATIONAL
HOUSING
FEDERATION**

The National Housing Federation is the voice of affordable housing in England. We believe that everyone should have the home they need at a price they can afford. That's why we represent the work of housing associations and campaign for better housing. Our members provide two and a half million homes for more than five million people. And each year they invest in a diverse range of neighbourhood projects that help create strong, vibrant communities.