

Company registration number: 03823061

**UNAUDITED FINANCIAL
STATEMENTS**

**FOR THE YEAR ENDED
31 DECEMBER 2016**

**AA ACCESS
PARTNERSHIP LIMITED**

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AA ACCESS PARTNERSHIP LIMITED
REGISTERED NUMBER:03823061

STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2016

	Note	2016 £	As restated 2015 £
Fixed assets			
Tangible assets	4	33,958	8,754
Investments	5	32,285	38,449
		<u>66,243</u>	<u>47,203</u>
Current assets			
Debtors: due after more than one year	6	105,913	167,127
Debtors: due within one year	6	1,984,209	1,413,201
Current asset investments	7	287,270	258,567
Cash at bank and in hand		842,001	866,200
		<u>3,219,393</u>	<u>2,705,095</u>
Creditors: due within one year	8	(477,192)	(456,981)
Net current assets		<u>2,742,201</u>	<u>2,248,114</u>
Total assets less current liabilities		<u>2,808,444</u>	<u>2,295,317</u>
Net assets		<u>2,808,444</u>	<u>2,295,317</u>
Capital and reserves			
Called up share capital		54	54
Capital redemption reserve		51	51
Profit and loss account		2,808,339	2,295,212
		<u>2,808,444</u>	<u>2,295,317</u>

The directors consider that the Company is entitled to exemption from audit under section 477 of the Companies Act 2006 and members have not required the Company to obtain an audit for the year in question in accordance with section 476 of Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A - small entities. The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of income and retained earnings in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

18 September, 2017.

C. Thomson
 Director



The notes on pages 2 to 9 form part of these financial statements.

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

1. General information

The company is limited by shares and incorporated in England and Wales. The address of the registered office is given in the company information page of these financial statements. The company's principal activity is telecommunications consultancy.

The financial statements are presented in sterling which is the functional currency of the company and rounded to the nearest £.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The following principal accounting policies have been applied:

2.2 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised.

2.3 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using both the straight line method and the reducing balance basis..

Depreciation is provided on the following basis:

Furniture and fittings	- 15% reducing balance
Office equipment	- 33.33% straight line
Computer equipment	- 33.33% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Income and Retained Earnings.

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

2. Accounting policies (continued)

2.4 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted company shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Statement of Income and Retained Earnings for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Statement of Financial Position date. Gains and losses on remeasurement are recognised in profit or loss for the period.

2.5 Financial instruments

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

2.6 Foreign currency translation

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of Income and Retained Earnings except when deferred in other comprehensive income as qualifying cash flow hedges.

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

2. Accounting policies (continued)

2.7 Share based payments

The company has taken advantage of the exemption provided by paragraph 35.10 (b) of Financial Reporting Standard 102 to not apply Section 26 Share-based Payment to equity instruments granted before 1 January 2016.

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to the Income Statement over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each Statement of Financial Position date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

The fair value of the award also takes into account non-vesting conditions. These are either factors beyond the control of either party (such as a target based on an index) or factors which are within the control of one or other of the parties (such as the company keeping the scheme open or the employee maintaining any contributions required by the scheme).

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to Income Statement over the remaining vesting period.

Where equity instruments are granted to persons other than employees, the Income Statement is charged with fair value of goods and services received.

2.8 Finance costs

Finance costs are charged to the Statement of Income and Retained Earnings over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.9 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of Income and Retained Earnings on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 January 2015 to continue to be charged over the period to the first market rent review rather than the term of the lease.

2.10 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Income and Retained Earnings when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

3. Employees

The average monthly number of employees, including directors, during the year was 34 (2015 - 24).

4. Tangible fixed assets

	Plant and machinery etc. £
Cost or valuation	
At 1 January 2016	126,686
Additions	36,043
At 31 December 2016	<u>162,729</u>
Depreciation	
At 1 January 2016	117,932
Charge for the year on owned assets	10,839
At 31 December 2016	<u>128,771</u>
Net book value	
At 31 December 2016	<u>33,958</u>
<i>At 31 December 2015</i>	<u>8,754</u>

5. Fixed asset investments

	Total £
Cost	
At 1 January 2016	38,449
Release	(6,164)
At 31 December 2016	<u>32,285</u>
Net book value	
At 31 December 2016	<u>32,285</u>
<i>At 31 December 2015</i>	<u>38,449</u>

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

6. Debtors

	2016 £	2015 £
Due after more than one year		
Other debtors	105,913	167,127
	<u>105,913</u>	<u>167,127</u>
Due within one year		
Trade debtors	1,328,935	1,048,031
Other debtors	467,942	280,626
Prepayments and accrued income	187,332	84,544
	<u>1,984,209</u>	<u>1,413,201</u>

7. Current asset investments

	2016 £	2015 £
Other investments	287,270	258,567
	<u>287,270</u>	<u>258,567</u>

8. Creditors: Amounts falling due within one year

	2016 £	2015 £
Trade creditors	166,430	80,221
Corporation tax	34,626	155,397
Other taxation and social security	119,389	140,315
Other creditors	120,762	43,293
Accruals and deferred income	35,985	37,755
	<u>477,192</u>	<u>456,981</u>

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

9. Share based payments

The company has a share option scheme for four senior employees issued in April 2011, December 2013, February 2014 and January 2015.

This includes a total of 295 D Ordinary shares of £0.01 each, 272 of which are exercisable at a price of £378.67 and 23 of which are exercisable at a price of £817.88 all upon the occurrence of certain events.

If the options remain unexercised after a period of 10 years from the date of grant of original options then the options expire. Options are also forfeited if the employee leaves the company before the options vest.

10. Prior year adjustment

The comparative figures for the year ended 31 December 2015 incorrectly stated loans receivable of £167,127 as due within one year. This has been restated to properly reflect the terms of the loans as being due in more than one year.

11. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £93,640 (2015 - £60,879).

12. Related party transactions

At 31 December 2016 L Sallstrom owed the company £105,913 (2015 - £167,127) and C Thomson owed the company £nil (2015 £46,385). No interest has been charged on these loans.

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

13. First time adoption of FRS 102 1(A)

The Company transitioned to FRS 102 from previously extant UK GAAP as at 1 January 2015. The impact of the transition to FRS 102 is as follows:

	Note	As previously stated 31 December 2015 £	Effect of transition 31 December 2015 £	FRS 102 (as restated) 31 December 2015 £
Fixed assets		47,203	-	47,203
Current assets	2	2,724,745	(19,650)	2,705,095
Creditors: amounts falling due within one year		(456,981)	-	(456,981)
Net current assets		2,267,764	(19,650)	2,248,114
Total assets less current liabilities		2,314,967	(19,650)	2,295,317
Net assets		2,314,967	(19,650)	2,295,317
Capital and reserves		2,314,967	(19,650)	2,295,317

AA ACCESS PARTNERSHIP LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

13. First time adoption of FRS 102 1(A) (continued)

	Note	As previously stated 31 December 2015 £	Effect of transition 31 December 2015 £	FRS 102 (as restated) 31 December 2015 £
Turnover		5,018,210	-	5,018,210
Cost of sales		(930,049)	-	(930,049)
		<hr/>		<hr/>
		4,088,161	-	4,088,161
Administrative expenses		(2,227,817)	-	(2,227,817)
Other operating income		53,451	-	53,451
		<hr/>		<hr/>
Operating profit		1,913,795	-	1,913,795
Income from investments		8,108	-	8,108
Interest receivable and similar income	2	686	5,738	6,424
Interest payable and similar charges		(553)	-	(553)
Other finance income	1	(8,373)	4,386	(3,987)
Taxation		(391,433)	-	(391,433)
		<hr/>		<hr/>
Profit on ordinary activities after taxation and for the financial year		1,522,230	10,124	1,532,354

Explanation of changes to previously reported profit and equity:

- 1 Unrealised gain on investments held, previously credited directly to reserves.
- 2 Discounting of directors loans to present value directly impacting the profit and loss under FRS 102 (A).