Directors Report and Accounts

InterCity East Coast Ltd 2938984

31 March 1996

KLO *K87YVSTD* 2897 COMPANIES HOUSE 31/01/97 Registered Office: Sea Containers House 20 Upper Ground London SE1 9PF

Directors' Report

The Directors submit their report and the accounts for the year ended 31 March 1996. The Company commenced trading on 1 April 1995

Principal activity

The Company was incorporated on 9 June 1994 as InterCity East Coast Ltd. Under the Railways Act 1993 the British Railways Board (the Board) vested the business, assets and liabilities of the East Coast division of the Board in the Company on 1 April 1995. The Company commenced trading on that date.

The principal activity of the Company during the year ended 31 March 1996 was the operation of passenger railway services.

Results

its	31.3.96 £000	31.3.95 £000
Profit for the year ended 31 March 1996 Dividends paid/proposed	14463 0	0 0
Transfer to reserves	14463	0

The Directors do not propose the payment of a dividend.

Business review and prospects

The Company was owned by the Board throughout the year ending 31 March 1996 and was sold to Great Northern Railways Ltd. on 28th April 1996.

During the year under review passenger volumes continued to grow reflecting growth in the transport sector. The Company continued to focus on improving customer service with the introduction of a new Telesales unit and enhanced services on board trains.

The UK passenger train speed record was broken on a special run reaching 154 mph and Railtrack in particular improved its equipment reliability delivering significant improvement in train running performance. This was all delivered whilst maintaining the highest safety standards with no fatal injuries to passengers or staff.

Directors and their interests

The Directors of the Company who served during the year ended 31 March 1996 and during the period to the date of these accounts were as follows:

Dr. P. King B. R. Burdsall C. R. B Goldson P. Pacey R. M. Porter M. Wright D.G. Benson C.W.M. Garnett D.J. O'Sullivan	Date of Appointment 09-06-94 09-06-94 22-03-95 22-03-95 08-12-95 20-02-96 28-04-96 28-04-96 28-04-96	Date of Resignation 28-04-96 28-04-96 28-04-96 28-04-96 12-12-95 28-04-96
M. J. L. Stracey	28-04-96	

None of the Directors had a beneficial interest in any shares of the Company or of any other group undertaking. No Director had a material interest in any contract with the Company or with the Board.

Directors' responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Employees

InterCity East Coast Ltd is a non-discriminatory employer operating an Equal Opportunities Policy which aims to eliminate unfair discrimination, harassment, victimisation and bullying. The Company is committed to ensuring that all individuals are treated fairly, with respect and are valued irrespective of disability, race, gender, health, social class, sexual preference, marital status, nationality, religion, employment status, age or membership or non-membership of a trade union.

The Company uses the consultative procedures agreed with its staff and elected representatives with a view to ensuring that employees are aware of the financial and economic factors which affect the Company's performance and prospects.

As at 31 March 1996 the Company employed 4 registered disabled persons(1995 nil). Its policy is to continue to employ those who become disabled in service, together with some recruitment where circumstances permit. Training is adjusted to cater for an individual disability and the disabled share the same conditions of service as other staff in relation to career development and promotion.

Fixed assets

Changes in the tangible fixed assets of the Company are as detailed in note 9 to the accounts.

Post balance sheet events

On 28 April 1996 the Company was sold to Great Northern Railway Company Limited, whose ultimate parent Company is Sea Containers Ltd., under a seven year franchise from the Office of Passenger Rail Franchising.

Charitable contributions

The Company made charitable donations of £10,700 during the year ended 31 March 1996 (1995 nil).

No political contributions were made by the Company during the year ended 31 March 1996(1995 nil).

Auditors

Price Waterhouse were appointed auditors of the Company on 29 March 1995 and have agreed to resign as auditors at the forthcoming A.G.M..

On behalf of the Directors.

D. J. O'Sullivan Secretary

3\ January 1997

9 Bond Court Leeds LS1 2SN Telephone: 0113-244 2044 Telex: 884657 PRIWAT G Facsimile: 0113-244 1401 0113-243 9745

Price Waterhouse



AUDITORS' REPORT TO THE SHAREHOLDERS OF INTERCITY EAST COST LTD

We have audited the financial statements on pages 6 to 17 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 and 9.

RESPECTIVE RESPONSIBLITIES OF DIRECTORS AND AUDITORS

As described on page 3 the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31 March 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PRICE WATERHOUSE

Chartered Accountants and Registered Auditors

31 January 1997

PROFIT AND LOSS ACCOUNT

		Year ended 31 March 1996			Period ended 31 March 1995
Notes		Before Exceptional Items	Exceptional Items (see note 4)	Total	
		£'000	£'000	£'000	£'000
2	Turnover	235912		235912	0
	Passenger income	84241		84241	0
	Revenue grant	4285 <u>6</u>		42856	<u>o</u>
	Other income	363009		363009	0
	Operating expenditure	(345354)	(<u>2314)</u>	(347668)	<u>0</u>
3(a)	Operating profit / (loss)	<u>17655</u>	(2314)	15341	0
					-
	Profit on ordinary activities before interest			15341	0
5	Net interest payable and similar charges			(<u>878)</u>	<u>0</u>
	Profit on ordinary activities before taxation			14463	0
6	Tax on profit on ordinary activities			0	<u>o</u>
	Profit for the year ended 31 March 1996			14463	0
7	Dividends			0	0
15	Transfer to reserves			<u>14463</u>	<u>0</u>

There are no other recognised gains and losses other than the profit for the year ended 31 March 1996 The notes on pages 8 to 17 form part of these accounts

BALANCE SHEET as at 31 March 1996

Notes		31 March 1996 £'000	31 March 1996 £'000	31 March 1995 £'000
	FIXED ASSETS			
9	Tangible Fixed Assets			
	Buildings Plant and Equipment		44 687	0
10	Investments		$\frac{0}{\overline{731}}$	<u>0</u> <u>0</u>
	CURRENT ASSETS			
11	Stocks	2975		0
12	Debtors and Prepayments	32674		0
	Cash at bank and in hand	14033		0
		49682		$\overline{0}$
13(a)	CREDITORS: Amounts falling due within one year	(<u>49061)</u>		<u>o</u>
	NET CURRENT LIABILITIES		<u>621</u>	<u>0</u>
	TOTAL ASSETS LESS CURRENT LIABILITIES		<u>1352</u>	<u>0</u>
13(b)	CREDITORS: Amounts falling due after more than one year		(351)	0
20(0)			1001	_
14	CAPITAL AND RESERVES Called up share capital		-	
15	Profit and loss account		1001	0
				_
15	EQUITY SHAREHOLDERS' FUNDS		<u>1001</u>	<u>0</u>

Approved by the Board of Directors on 30 January 1997.

Signed on behalf of the Board of Directors by:

D. J. O Sullivan Director

3/ January 1997

The notes on pages 8 to 17 form part of these accounts

NOTES TO THE ACCOUNTS for the year ended 31 March 1996

1. ACCOUNTING POLICIES

The Directors submit their second report and the audited financial statements of the Company for the year ended 31 March 1996. The Company commenced trading on 1 April 1995.

The accounting polices adopted by the Company are set out below.

(a) BASIS OF ACCOUNTING

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

(b) TURNOVER

- i) Passenger income represents agreed amounts attributed to the Company by the income allocation systems of the Board (to 23 July 1995) and the Board's subsidiary, Rail Settlement Plan Limited (from 23 July 1995) mainly in respect of passenger receipts. Income is attributed principally on models of certain aspects of passenger behaviour and to a lesser extent from allocations agreed for specific revenue flows. The attributed share of season ticket income is deferred within creditors and released to the profit and loss account over the life of the relevant season ticket.
- ii) Revenue grant relates to the Company's allocation from the Board of grants in respect of passenger services operated by the Company.
- iii) Other income arises from the provision on ancilliary services to external parties and BR companies.

(c) FIXED ASSETS AND DEPRECIATION

Buildings and infrastructure are capitalised at cost including expenditure on additions, alterations and replacement, subject to a minimum monetary level of £10,000.

Plant and equipment are capitalised at cost subject to a minimum monetary level of £5,000.

Capital grants are credited to deferred grant income on the balance sheet and released to the profit and loss account over the estimated useful economic lives of the related assets.

Depreciation is provided on a straight line basis over periods related to the estimated useful economic lives of assets and commences from the beginning of the year following acquisition. The lives used for the major categories of assets are:

Buildings

30-40 years

Plant and equipment

3-20 years

(d) LEASING

The capital element (above the minimum monetary level) of finance leasing obligations for plant and equipment assets is included in fixed assets and depreciated in the same way as owned assets.

The capital element of leasing liabilities is included within creditors. The liability is stated at the deemed capital portion of the annual lease payments calculated on the annuity method, with the remainder of the annual payment, representing interest, being shown within interest payable and similar charges in the profit and loss account.

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

(e) TAXATION

The company is assessable to taxation in accordance with the Taxes Acts.

Deferred Tax (which arises from differences in the timing of the recognition of items, principally depreciation, in the accounts and tax computations) is calculated on the liability method. Provision is only made for timing differences which in the opinion of the Directors will probably reverse.

(f) STOCKS

Stock is stated at the lower of cost and net realisable value.

Modification Parts and Consumables are written off to profit and loss and not carried as Stock in the Balance Sheet.

(g) DEFERRED MAINTENANCE POLICY

In accordance with the Rolling Stock leases the Company is obliged to maintain these assets in a fully serviceable and complete condition. To the extent this obligation has not been met provision is made against the liability accruing.

(h) INVESTMENTS

Investments are included at cost.

(i) PENSIONS

The Railways Pension Scheme provides pension benefits to the substantial majority of current employees on a defined benefit basis.

The contributions to the pension scheme are paid in accordance with its rules. The charge to the profit and loss account reflects the regular service cost of such obligations less a proportion of any actuarial surpluses, calculated across the Board as a whole. These surpluses are credited over the estimated average remaining service lives of employees in the scheme.

2 TURNOVER

Turnover originates wholly in the United Kingdom

				Year Ended 31 March 1996	
			•	Turnover	Profit
				1 (11110) (1	before Tax
				£'000	£'000
	Turnover and profit / ()	oss) before tax by class of bus	iness can be		
	analysed as follows:	Passenger Services		339261	17895
	unanyood do xonono.	Train Maintenance		11914	1058
		Catering		11834	(3612)
		Interest		-	(878)
				363009	14463
3(a)	OPERATING PROFI	T / (LOSS)	Year Ended		Period Ended
			31 March 96 £'000		31 March 95 £'000
	The following amounts	have been charged			
	in arriving at the opera	ting profit / (loss):			
	Depreciation		293		0
	Auditors' remuneration				
	Audit fees		35		0
	Non audit fees		3		0
	Access charges payable	to Railtrack	151777		0
	Operating lease rentals	(note 8)			
	Rolling Stock charge		53549		0
	Other plant and equip	oment	35		0
	Rents receivable		1427		0

		Year Ended 31 March 96 £'000	Period Ended 31 March 95 £'000
3 (b)	DIRECTORS' EMOLUMENTS		
	Directors' fees Pension contributions	126 3	0 0
		129	$\overline{\underline{0}}$
	Emoluments, excluding pension contributions, of the Chairman	000°£	£'000
	Emoluments, excluding pension contributions, of the highest paid Director	81	0
	The emoluments, excluding pension contributions, of the other Directors fell into the following scales:	·	
	£0 - 5,000 £40,001 - £45,000	5 1	2
2(-)	EMPLOYEE COSTS	£'000	£'000
3(c)	EMPLOTEE COSTS		
	Wages and salaries	49494 3790	0 0
	Social security costs Other pension costs	968 54252	<u>0</u> <u>0</u>
	The average number of persons employed by the Company during the year ended 31 March 1996 was 2897. (1995 nil)		
4	EXCEPTIONAL ITEMS		
	The following exceptional items have been included in arriving at operating profit		
		£'000	£,000
	Costs of voluntary severance schemes	1779	0
	Privatisation costs	<u>535</u>	<u>0</u> <u>0</u>
	Net Exceptional Loss	<u>2314</u>	<u>U</u>

		Year Ended 31 March 1996 £'000	Period Ended 31 March 1995 £'000
5	NET INTEREST PAYABLE AND SIMILAR CHARGES		
	Interest Receivable		_
	Bank deposits and short term loans	10	0
	Group and fellow subsidiary undertakings	87	0
	Interest Payable		
	Loans and bank overdrafts wholly repayable within five years	(974)	0
	Finance charges - finance leases	(1)	0
	Net interest payable	<u>(878)</u>	<u></u>
	Ties Trees and Early and a		

6 TAX on PROFIT on ORDINARY ACTIVITIES

There is no charge for taxation, based on indications from the Department of Transport about the level of unutilised tax losses and the amounts of the tax written down values of assets to be allocated to the Company by the Secretary of State for Transport. (See also note 21.)

7 DF	VIDENDS		
Pai	id	0	0
	oposed	0	<u>0</u>
		0	<u>0</u>

8 OPERATING LEASE COMMITMENTS

The Company has signed contracts with Railtrack for access to the railway infrastructure (track, station and depots). These contracts are for a period of 8 years and consist of fixed and variable charges. They may be terminated by joint agreement between the Company and Railtrack. The Company is committed to pay a fixed charge of £147.1m for the year ending 31 March 1997 and thereafter it will be indexed annually by a percentage equal to RPI minus 2%. The variable charges cover track usage and traction current and are primarily dependent on train miles run. The estimated variable charge for the year ending 31 March 1997 is £15.7m.

The Company has signed contracts which commit it to lease rolling stock from Eversholt Leasing Limited and Angel Train Contracts Limited over the next 7 years. These contracts can be terminated by agreement with the relevant rolling stock company.

The Company has the following annual commitments due under operating leases which expire as follows:

	Rolling Stock £000	Other £000
Under one year	0	0
Between one and five years	0	15
Five years and over	54061	0
	54601	15

9 TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS	Buildings Short Leasehold	<u>Plar</u> <u>Equir</u> Owned		Total
	£'000	£'000	£'000	£'000
COST OR VESTED AMOUNT				
At 31 March 1995 Assets vested as at 1 April 1995 Additions Disposals	0 0 44 0	0 1211 459 (198)	0 39 0 (6)	0 1250 503 (204)
At 31 March 1996	44	1472	33	1549
ACCUMULATED DEPRECIATION				
At 31 March 1995 Depreciation vested as at 1 April 1995 Charge for period Disposals	0 0 0	0 647 293 (155)	0 39 0 (6)	0 686 293 (161)
At 31 March 1996	0	785	33	818
NET BOOK VALUE At 31 March 1995	0	0	0	0
At 31 March 1996	44	687	0	731

The vested amount represented the original cost and accumulated depreciation of assets transferred to the Company by the Board see note 21.

Assets with a net book value of £ nil are held under finance leases.

10 INVESTMENTS

In accordance with a Direction from the Secretary of State for Transport a 4 pence share in each of the following companies was transferred from the Board to the Company for nil consideration on 28 April 1996.

	% Holding
ATOC Ltd	4
Rail Settlement Plan Ltd	4
Rail Staff Travel Ltd	4

ATOC Ltd is the contracting arm of ATOC the Association of Train Operating Companies. Rail Settlement Plan Ltd operates the income allocation and settlement routines on behalf of ATOC. Rail Staff Travel Ltd manages staff travel arrangements in the industry on behalf of ATOC.

		31 March 1996 £'000	31 March 1995 £'000
11	STOCKS		
	Raw materials Work in progress	2844 	<u>0</u>
12	DEBTORS AND PREPAYMENTS		
	Trade debtors	12129	0
	Amounts owed by group undertakings - Subsidiaries	10845	0
	- Parent undertaking	300	0
	Other debtors	7610	0
	Prepayments and accrued income	1790	0
		32674	0
	CONTOURS		
13	CREDITORS		
13(a)	Falling due within one year		
	Deferred season ticket income	1733	0
	Trade creditors	21193	0
	Amounts owed to group undertakings - Subsidiaries	7382	0
	- Parent undertaking	11969	0

Other creditors

Corporation Tax

Leasing liabilities

Other taxation and social security

Accruals and other deferred income

			31 March 1996 £'000	31 March 1995 £'000
13(b)	Creditors falling due after more than one year			
	Leasing liabilities		10	0
	Provision for Claims		341	0
			351	0
13(c)	Finance Debt			
	Repayable: Finance Leases			
	Under 1 year		3	0
	Between 1 and 2 years		6	0
	Between 2 and 5 years		4	0
			13	0
	•	Number of Shares	31 March 1996 £	31 March 1995 £
14	CALLED UP SHARE CAPITAL			
	Ordinary shares of £ 1 each:			
	Authorised	10000	10000	<u>10000</u>
	Issued and fully paid	<u>1</u>	<u>1</u>	<u>1</u>

One ordinary share of £1 each was issued for cash on incorporation.

15 RECONCILIATION OF MOVEMENT IN EQUITY SHAREHOLDERS' FUNDS

Year to 31 March 1996

•	Share Capital £'000	Profit and Loss Account £'000	Total £'000
At 31 March 1995	0	0	0
Amounts transferred at vesting 1.4.1995	0	(13462)	(13462)
Profit for the year ended 31 March 1996	0	14463	14463
At 31 March 1996	0	1001	1001

16 CAPITAL COMMITMENTS

31 March 1996 £'000

Capital expenditure for which contracts have been placed but which is not otherwise provided for in these financial statements

Capital expenditure authorised by the Directors but for which contracts have not been placed at the balance sheet date.

17 CONTINGENT LIABILITIES

There are no contingent liabilities that the Directors are aware of .

18 PENSION SCHEMES

The majority of the Company's employees are members of the Railways Pension Scheme (RPS), a funded defined benefit scheme. The RPS was established with effect from 1 October 1994 when the British Rail Pension Scheme (BRPS) was partitioned. The BRPS was last valued for the purposes of assessing the appropriate pension cost for the Board as a whole as at 1 April 1994 by R. Watson and Sons, independent qualified actuaries. Further details of this valuation are given in the financial statements of the Board.

The charge to the profit and loss account in the year ended 31 March 1996 was £968,000

19 ULTIMATE PARENT UNDERTAKING

Pre-sale the Company's ultimate parent undertaking was the British Railways Board, a statutory corporation incorporated under the terms of the Transport Act 1962 in Great Britain. This is the only group of which this Company is a member for which group accounts are prepared. Copies of the above group accounts are available from: The Secretary, British Railways Board, PO Box 100,24 Eversholt Street, London, NW1 1DZ.

Post-sale, the Company's ultimate parent holding company is Sea Containers Ltd., a company incorporated in Bermuda. Copies of its accounts can be obtained from the Company's registered office at 41 Cedar Avenue Hamilton Bermuda. The immediate parent company is Great Northern Railways Ltd a company registered in England and Wales. The parent company of the largest U. K. group that includes the Company is Sea Containers U. K. Ltd a company registered in England and Wales.

20 CASH FLOW STATEMENT

The Board's financial statements for the year ended 31 March 1996 contain a consolidated statement of cash flows. The Company has taken advantage of the exemption granted by FRS 1 whereby it is not required to publish its own statement of cash flows.

21 VESTED ASSETS AND LIABILITIES

Under a direction issued in accordance with Section 85 the Railways Act 1993, the Board entered into a transfer scheme to vest the following assets and liabilities to the Company with effect from 1 April 1995.

	£,000
Fixed assets	564 19550
Current assets: Amounts due from the Board and subsidiaries Other current assets	5357
Current liabilities	(38933) (13462)

The value at which the assets and liabilities were vested are those at which the assets and liabilities were included in the accounting records of the Board at 1 April 1995.

The Department of Transport has indicated that it is the intention of the Secretary of State for Transport to allocate to the Company an amount of the unutilised tax losses of the British Railways Board at 1 April 1995 equivalent to the taxable trading profit of the Company for the period ended 31 March 1996. The allocation of these unutilised tax losses is yet to occur. (see also note 6)

In accordance with the Finance Act 1994, the Secretary of State for Transport has the power to allocate further unutilised tax losses to the Company up until the date that the Company ceases to be publicly owned. Any unutilised tax losses so allocated can only be set off against trading profits made while the Company remains in public ownership.