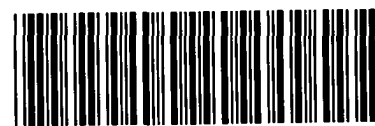


COMPANY REGISTRATION NUMBER: 2990765

**J. Van Vliet London Cash & Carry Limited**  
**Financial Statements**  
**31 December 2018**

**HURSHENS LIMITED**  
Chartered accountants & statutory auditor  
Unit 2, 32-34 Station Close  
Potters Bar  
Herts  
EN6 1TL

TUESDAY



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04/06/2019  
COMPANIES HOUSE

# **J. Van Vliet London Cash & Carry Limited**

## **Financial Statements**

**Year ended 31 December 2018**

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# **J. Van Vliet London Cash & Carry Limited**

## **Strategic Report**

**Year ended 31 December 2018**

The Directors present their strategic report for the year ended 31 December 2018. The directors are satisfied with the group's financial position.

### **REVIEW OF BUSINESS**

The Directors are pleased to report that turnover was in line with last year, with turnover in the region of around £58m. The group has managed to maintain its gross profit margin at 23%. The group's balance sheet also discloses a very healthy and satisfactory net asset position of around £3.1m.

### **FUTURE DEVELOPMENTS**

The group is still trying to improve the results of some of its local subsidiary outlets. Also, the directors expect pressure on margins in the coming year or so, particularly with the unknown consequences of Brexit. However, under the new management that was put in place last year, improvements in buying and wastage control has contributed towards maintaining the current year's margins.

### **FINANCIAL RISK AND MANAGEMENT OBJECTIVES AND POLICIES**

#### **Market Risk**

As noted above, the market place is becoming ever more competitive. In order to improve margins across the group, focus will be placed upon achieving this through lower wastage and improved control of stock. Furthermore, building good working relationships with overseas growers will also continue to improve margins.

#### **Foreign exchange risk**

The group enters foreign exchange in order to hedge against any anticipated currency fluctuations.

This report was approved by the board of directors on 24 May 2019 and signed on behalf of the board by:



J Newham  
Director

Registered office:  
Knapdale Nursery  
Cattlegate Road  
Enfield  
Middx  
EN2 9ED

# **J. Van Vliet London Cash & Carry Limited**

## **Director's Report**

**Year ended 31 December 2018**

The director presents her report and the financial statements of the group for the year ended 31 December 2018.

### **Directors**

The directors who served the company during the year were as follows:

J Newham  
R Tamerus (Retired 22 March 2018)

### **Dividends**

Particulars of recommended dividends are detailed in note 11 to the financial statements.

### **Employment of disabled persons**

*Policy for disabled staff during the year*

(a) for giving full and fair consideration to applications for employment by the company made by disabled persons, having regard to their particular aptitudes and abilities. (b) for continuing the employment of, and for arranging appropriate training for, employees of the company who have become disabled persons during the period when they were employed by the company, (c) otherwise for the training, career development and promotion of disabled persons employed by the company to be indistinguishable to that of other employees.

### **Employee involvement**

The company's policy is to try and achieve a common awareness on the part of all employees of the financial and economic factors affecting the performance of the company.

### **Disclosure of information in the strategic report**

This has been included on Page 1.

### **Director's responsibilities statement**

The director is responsible for preparing the strategic report, director's report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless she is satisfied that they give a true and fair view of the state of affairs of the group and the company and the profit or loss of the group for that period.

In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

# J. Van Vliet London Cash & Carry Limited

## Director's Report *(continued)*

**Year ended 31 December 2018**

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. She is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Auditor**

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the group and the company's auditor is unaware; and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the group and the company's auditor is aware of that information.

The auditor is deemed to have been re-appointed in accordance with section 487 of the Companies Act 2006.

This report was approved by the board of directors on 24 May 2019 and signed on behalf of the board by:



J Newham  
Director

Registered office:  
Knapdale Nursery  
Cattlegate Road  
Enfield  
Middx  
EN2 9ED

# **J. Van Vliet London Cash & Carry Limited**

## **Independent Auditor's Report to the Members of J. Van Vliet London Cash & Carry Limited**

**Year ended 31 December 2018**

### **Qualified opinion**

We have audited the financial statements of J. Van Vliet London Cash & Carry Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2018 which comprise the consolidated statement of comprehensive income, consolidated statement of financial position, company statement of financial position, consolidated statement of changes in equity, company statement of changes in equity, consolidated statement of cash flows and the related notes, including a *summary of significant accounting policies*. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, except for the effects of the matter described in the basis for qualified opinion section of our report, the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for qualified opinion**

The group accounts include the results of J Van Vliet New York LLC, a company incorporated in New York, in the United States of America. This subsidiary does not require a statutory audit. The results for this subsidiary for the year show a profit of £184,676 (2017:£47,410), together with aggregate profits of £630,656 (2017:£456,089). There were no other satisfactory audit procedures that we could adopt with respect to auditing the results of this subsidiary included in these consolidated accounts.

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

# **J. Van Vliet London Cash & Carry Limited**

## **Independent Auditor's Report to the Members of J. Van Vliet London Cash & Carry Limited *(continued)***

**Year ended 31 December 2018**

### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The director is responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### **Opinions on other matters prescribed by the Companies Act 2006**

*In our opinion, based on the work undertaken in the course of the audit:*

- the information given in the strategic report and the director's report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the director's report have been prepared in accordance with applicable legal requirements.

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the director's report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

# **J. Van Vliet London Cash & Carry Limited**

## **Independent Auditor's Report to the Members of J. Van Vliet London Cash & Carry Limited *(continued)***

**Year ended 31 December 2018**

### **Responsibilities of the director**

As explained more fully in the director's responsibilities statement, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the group or the parent company or to cease operations, or has no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the director.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's or the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group or the parent company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



## J. Van Vliet London Cash & Carry Limited

### Independent Auditor's Report to the Members of J. Van Vliet London Cash & Carry Limited *(continued)*

Year ended 31 December 2018

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Mr Shenol Moustafa, FCA (Senior Statutory Auditor)

For and on behalf of  
Hurshens Limited  
Chartered accountants & statutory auditor

Unit 2, 32-34 Station Close  
Potters Bar  
Herts  
EN6 1TL

24 May 2019

**J. Van Vliet London Cash & Carry Limited**  
**Consolidated Statement of Comprehensive Income**  
**Year ended 31 December 2018**

	Note	2018 £	2017 £
<b>Turnover</b>	<b>4</b>	<b>57,813,161</b>	57,890,607
Cost of sales		<u>43,503,903</u>	<u>44,261,811</u>
<b>Gross profit</b>		<b>14,309,258</b>	13,628,796
Administrative expenses		<u>13,343,631</u>	<u>12,928,859</u>
<b>Operating profit</b>	<b>5</b>	<b>965,627</b>	699,937
Other interest receivable and similar income	<b>9</b>	<u>5,667</u>	<u>3,880</u>
<b>Profit before taxation</b>		<b>971,294</b>	703,817
Tax on profit	<b>10</b>	<u>217,075</u>	<u>213,122</u>
<b>Profit for the financial year</b>		<b><u>754,219</u></b>	<u>490,695</u>
Foreign currency retranslation		<u>(10,109)</u>	<u>15,587</u>
<b>Total comprehensive income for the year</b>		<b><u>744,110</u></b>	<u>506,282</u>

All the activities of the group are from continuing operations.

The notes on pages 14 to 25 form part of these financial statements.

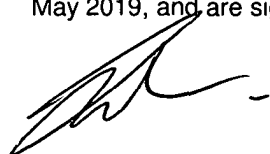
# J. Van Vliet London Cash & Carry Limited

## Consolidated Statement of Financial Position

31 December 2018

	Note	2018 £	2017 £
<b>Fixed assets</b>			
Intangible assets	12	–	20,000
Tangible assets	13	<u>2,540,557</u>	<u>2,696,803</u>
		<b>2,540,557</b>	<b>2,716,803</b>
<b>Current assets</b>			
Stock	15	2,629,691	2,657,401
Debtors	16	4,337,635	3,800,089
Cash at bank and in hand		<u>2,064,942</u>	<u>2,446,424</u>
		<b>9,032,268</b>	<b>8,903,914</b>
<b>Creditors: amounts falling due within one year</b>	17	<u>8,210,787</u>	<u>8,845,118</u>
<b>Net current assets</b>		<b>821,481</b>	<b>58,796</b>
<b>Total assets less current liabilities</b>		<b>3,362,038</b>	<b>2,775,599</b>
<b>Creditors: amounts falling due after more than one year</b>	18	<u>215,663</u>	<u>373,334</u>
<b>Net assets</b>		<b><u>3,146,375</u></b>	<b><u>2,402,265</u></b>
<b>Capital and reserves</b>			
Called up share capital	20	51,000	51,000
Revaluation reserve	21	147,882	147,882
Profit and loss account	21	<u>2,947,493</u>	<u>2,203,383</u>
<b>Shareholders funds</b>		<b><u>3,146,375</u></b>	<b><u>2,402,265</u></b>

These financial statements were approved by the board of directors and authorised for issue on 24 May 2019, and are signed on behalf of the board by:



J Newham  
Director

Company registration number: 2990765

The notes on pages 14 to 25 form part of these financial statements.

# J. Van Vliet London Cash & Carry Limited

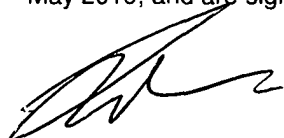
## Company Statement of Financial Position

31 December 2018

	Note	2018 £	2017 £
<b>Fixed assets</b>			
Tangible assets	13	187,543	297,229
Investments	14	601,704	351,704
		<u>789,247</u>	<u>648,933</u>
<b>Current assets</b>			
Stock	15	371,112	441,593
Debtors	16	1,143,827	636,090
Cash at bank and in hand		238,605	579,867
		<u>1,753,544</u>	<u>1,657,550</u>
<b>Creditors: amounts falling due within one year</b>	17	<u>1,012,421</u>	<u>1,215,869</u>
<b>Net current assets</b>		<u>741,123</u>	<u>441,681</u>
<b>Total assets less current liabilities</b>		<u>1,530,370</u>	<u>1,090,614</u>
<b>Creditors: amounts falling due after more than one year</b>	18	<u>120,174</u>	<u>221,174</u>
<b>Net assets</b>		<u>1,410,196</u>	<u>869,440</u>
<b>Capital and reserves</b>			
Called up share capital	20	51,000	51,000
Revaluation reserve	21	147,882	147,882
Profit and loss account	21	1,211,314	670,558
<b>Shareholders funds</b>		<u>1,410,196</u>	<u>869,440</u>

The profit for the financial year of the parent company was £540,756 (2017: £519,378).

These financial statements were approved by the board of directors and authorised for issue on 24 May 2019, and are signed on behalf of the board by:



J Newham  
Director

Company registration number: 2990765

The notes on pages 14 to 25 form part of these financial statements.

# J. Van Vliet London Cash & Carry Limited

## Consolidated Statement of Changes in Equity

Year ended 31 December 2018

		Called up share capital £	Revaluation reserve £	Profit and loss account £	<b>Total £</b>
<b>At 1 January 2017</b>		51,000	147,882	2,499,203	2,698,085
Profit for the year				490,695	490,695
Other comprehensive income for the year:					
Foreign currency retranslation		—	—	15,587	15,587
<b>Total comprehensive income for the year</b>		—	—	506,282	506,282
Dividends paid and payable	11	—	—	(802,102)	(802,102)
<b>Total investments by and distributions to owners</b>		—	—	(802,102)	(802,102)
<b>At 31 December 2017</b>		51,000	147,882	2,203,383	<b>2,402,265</b>
Profit for the year				754,219	<b>754,219</b>
Other comprehensive income for the year:					
Foreign currency retranslation		—	—	(10,109)	<b>(10,109)</b>
<b>Total comprehensive income for the year</b>		—	—	744,110	<b>744,110</b>
<b>At 31 December 2018</b>		<u>51,000</u>	<u>147,882</u>	<u>2,947,493</u>	<u><b>3,146,375</b></u>

The notes on pages 14 to 25 form part of these financial statements.

# J. Van Vliet London Cash & Carry Limited

## Company Statement of Changes in Equity

Year ended 31 December 2018

	Called up share capital £	Revaluation reserve £	Profit and loss account £	Total £
<b>At 1 January 2017</b>	51,000	147,882	953,282	1,152,164
Profit for the year	—	—	519,378	519,378
<b>Total comprehensive income for the year</b>	—	—	519,378	519,378
Dividends paid and payable	11	—	(802,102)	(802,102)
<b>Total investments by and distributions to owners</b>	—	—	(802,102)	(802,102)
<b>At 31 December 2017</b>	51,000	147,882	670,558	869,440
Profit for the year	—	—	540,756	540,756
<b>Total comprehensive income for the year</b>	—	—	540,756	540,756
<b>At 31 December 2018</b>	<u>51,000</u>	<u>147,882</u>	<u>1,211,314</u>	<u>1,410,196</u>

The notes on pages 14 to 25 form part of these financial statements.

# J. Van Vliet London Cash & Carry Limited

## Consolidated Statement of Cash Flows

Year ended 31 December 2018

	2018 £	2017 £
<b>Cash flows from operating activities</b>		
Profit for the financial year	754,219	490,695
<i>Adjustments for:</i>		
Depreciation of tangible assets	886,500	864,556
Amortisation of intangible assets	20,000	22,600
Other interest receivable and similar income	(5,667)	(3,880)
Gains on disposal of tangible assets	(62,137)	(30,159)
Tax on profit	217,075	213,122
Accrued expenses	5,105	180,566
<i>Changes in:</i>		
Stock	27,710	469,036
Trade and other debtors	(537,546)	163,490
Trade and other creditors	(664,307)	324,565
Cash generated from operations	<u>640,952</u>	<u>2,694,591</u>
Interest received	5,667	3,880
Tax paid	(192,204)	(279,572)
Net cash from operating activities	<u>454,415</u>	<u>2,418,899</u>
<b>Cash flows from investing activities</b>		
Purchase of tangible assets	(809,520)	(650,330)
Proceeds from sale of tangible assets	154,726	118,431
Net cash used in investing activities	<u>(654,794)</u>	<u>(531,899)</u>
<b>Cash flows from financing activities</b>		
Proceeds from borrowings	(157,671)	(157,654)
Dividends paid	-	(802,102)
Net cash used in financing activities	<u>(157,671)</u>	<u>(959,756)</u>
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(358,050)</b>	<b>927,244</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>2,446,424</b>	<b>1,519,180</b>
<b>Cash and cash equivalents at end of year</b>	<b><u>2,088,374</u></b>	<b><u>2,446,424</u></b>

The notes on pages 14 to 25 form part of these financial statements.

# **J. Van Vliet London Cash & Carry Limited**

## **Notes to the Financial Statements**

**Year ended 31 December 2018**

### **1. General information**

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is Knapdale Nursery, Cattlegate Road, Enfield, Middx, EN2 9ED.

### **2. Statement of compliance**

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'.

### **3. Accounting policies**

#### **Basis of preparation**

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities measured at fair value through profit or loss.

#### **Going concern**

At the time of approving the financial statements, the director had a reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future. Thus the director continues to adopt the going concern basis of accounting in preparing the financial statements.

#### **Disclosure exemptions**

The parent company satisfies the criteria of being a qualifying entity as defined in FRS 102. As such, advantage has been taken of the following reduced disclosures available under FRS 102:

- (a) Disclosures in respect of each class of share capital have not been presented.
- (b) No cash flow statement has been presented for the company.
- (c) Disclosures in respect of financial instruments have not been presented.
- (d) No disclosure has been given for the aggregate remuneration of key management personnel.

#### **Consolidation**

The financial statements consolidate the financial statements of J. Van Vliet London Cash & Carry Limited and all of its subsidiary undertakings.

The results of subsidiaries acquired or disposed of during the year are included from or to the date that control passes.

The parent company has applied the exemption contained in section 408 of the Companies Act 2006 and has not presented its individual profit and loss account.



# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 3. Accounting policies *(continued)*

#### Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The judgements (apart from those involving estimations) that management has made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

Stock provisions- The group sells flowers, plants and related sundry products. When considering stock provisions and write downs, management have to review market conditions and recoverability of stock held at the year end. See Note 15 for the net carrying amount of the stock.

#### Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods supplied and services rendered, stated net of discounts and of Value Added Tax.

#### Income tax

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. Deferred taxation is provided using the liability method on all timing differences, which are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse. Deferred tax is only provided where it is considered to be material. Deferred taxation provisions are only made on the potential sale of freehold buildings where there is a binding agreement for the sale of such assets at the year end. There were no such binding agreements at the year end.

#### Foreign currencies

Foreign currency transactions are initially recorded in the functional currency, by applying the spot exchange rate as at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date, with any gains or losses being taken to the profit and loss account.

#### Goodwill

This policy fairly reflects the carrying value of goodwill over its useful life and takes account the future cash flows as a result of the use of goodwill.

#### Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful life of that asset as follows:

Goodwill	-	10 years straight line
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# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 3. Accounting policies *(continued)*

#### **Amortisation *(continued)***

If there is an indication that there has been a significant change in amortisation rate, useful life or residual value of an intangible asset, the amortisation is revised prospectively to reflect the new estimates.

#### **Tangible assets**

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses. Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

An increase in the carrying amount of an asset as a result of a revaluation, is recognised in other comprehensive income and accumulated in equity, except to the extent it reverses a revaluation decrease of the same asset previously recognised in profit or loss. A decrease in the carrying amount of an asset as a result of revaluation, is recognised in other comprehensive income to the extent of any previously recognised revaluation increase accumulated in equity in respect of that asset. Where a revaluation decrease exceeds the accumulated revaluation gains accumulated in equity in respect of that asset, the excess shall be recognised in profit or loss.

#### **Depreciation**

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Freehold building	-	2% straight line
Plant and machinery	-	25% straight line
Fixtures and fittings	-	25% straight line
Motor vehicles	-	25% straight line

#### **Investments**

Fixed asset investments are initially recorded at cost, and subsequently stated at cost less any accumulated impairment losses.

#### **Impairment of fixed assets**

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly.

#### **Stocks**

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the stock to its present location and condition.

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 3. Accounting policies *(continued)*

#### Financial instruments

The company has applied the provisions of Section 11 "Basic Financial Instruments" and Section 12 "Other financial Instruments Issues" of FRS 102 to all of its financial instruments. Bank loans are initially recognised at transaction price. This debt instrument is subsequently carried at amortised cost, using the effective interest method. Forward foreign currency contracts are recorded at fair value at the year end, where any movements are taken to profit and loss.

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Defined contribution plans

Contributions to defined contribution plans are recognised as an expense in the period in which the related service is provided.

### 4. Turnover

Turnover arises from:

	2018	2017
	£	£
Sale of goods and services	57,566,083	57,648,536
Commissions	247,073	242,069
	<u>57,813,156</u>	<u>57,890,605</u>

The director considers it to be seriously prejudicial to the interests of the company to disclose information regarding turnover.

### 5. Operating profit

Operating profit or loss is stated after charging/crediting:

	2018	2017
	£	£
Amortisation of intangible assets	20,000	22,600
Depreciation of tangible assets	937,601	865,121
Gains on disposal of tangible assets	(62,137)	(30,159)
Impairment of trade debtors	40,790	35,773
Operating lease rentals	–	5,545
Foreign exchange differences	(9,823)	19,352
Cost of stocks recognised as an expense	<u>43,503,902</u>	<u>44,261,811</u>

### 6. Auditor's remuneration

	2018	2017
	£	£
Fees payable for the audit of the financial statements	<u>43,205</u>	<u>42,935</u>

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 7. Staff costs

The average number of persons employed by the group during the year, including the director, amounted to:

	2018	2017
	No.	No.
Distribution staff	324	303
Administrative staff	17	18
Management staff	10	10
	<u>351</u>	<u>331</u>

The aggregate payroll costs incurred during the year, relating to the above, were:

	2018	2017
	£	£
Wages and salaries	6,934,525	6,768,556
Social security costs	507,469	491,253
Other pension costs	83,195	52,213
	<u>7,525,189</u>	<u>7,312,022</u>

### 8. Director's remuneration

The director's aggregate remuneration in respect of qualifying services was:

	2018	2017
	£	£
Remuneration	<u>31,360</u>	<u>79,174</u>

Apart from one director in the holding company, none of the other directors or key management are remunerated by the this company. It is not considered practicable to split their emoluments between these companies.

### 9. Other interest receivable and similar income

	2018	2017
	£	£
Interest on loans and receivables	4,903	3,085
Interest on cash and cash equivalents	764	795
	<u>5,667</u>	<u>3,880</u>

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 10. Tax on profit

#### Major components of tax expense

	2018 £	2017 £
<b>Current tax:</b>		
UK current tax expense	178,119	152,454
Adjustments in respect of prior periods	(4,183)	–
Total UK current tax	<u>173,936</u>	<u>152,454</u>
Foreign current tax income	<u>43,139</u>	<u>60,668</u>
Total current tax	<u>217,075</u>	<u>213,122</u>
<b>Tax on profit</b>	<u>217,075</u>	<u>213,122</u>

#### Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is higher than (2017: higher than) the standard rate of corporation tax in the UK of -% (2017: 19%).

	2018 £	2017 £
Profit on ordinary activities before taxation	<u>971,294</u>	<u>703,817</u>
Profit on ordinary activities by rate of tax	184,546	133,725
Effect of capital allowances and depreciation	47,802	62,202
Unused tax losses	(39,666)	(18,628)
Other tax adjustment	<u>24,393</u>	<u>35,822</u>
Tax on profit	<u>217,075</u>	<u>213,121</u>

### 11. Dividends

Dividends paid during the year (excluding those for which a liability existed at the end of the prior year):

	2018 £	2017 £
Equity dividends on ordinary shares	<u>–</u>	<u>802,102</u>

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 12. Intangible assets

Group	Goodwill £
<b>Cost</b>	
At 1 January 2018 and 31 December 2018	<u>492,521</u>
<b>Amortisation</b>	
At 1 January 2018	472,521
Charge for the year	<u>20,000</u>
<b>At 31 December 2018</b>	<u>492,521</u>
<b>Carrying amount</b>	
At 31 December 2018	–
At 31 December 2017	<u>20,000</u>

The company has no intangible assets.

### 13. Tangible assets

Group	Land and buildings £	Plant and machinery £	Fixtures, fittings and equipment £	Motor vehicles £	Total £
<b>Cost</b>					
At 1 January 2018	1,759,392	4,162,294	2,386,020	1,430,806	9,738,512
Additions	4,430	258,470	76,323	470,297	809,520
Disposals	–	(630,252)	(8,870)	(414,181)	(1,053,303)
Transfers	10,515	1,299	–	(1,300)	10,514
<b>At 31 December 2018</b>	<u>1,774,337</u>	<u>3,791,811</u>	<u>2,453,473</u>	<u>1,485,622</u>	<u>9,505,243</u>
<b>Depreciation</b>					
At 1 January 2018	846,963	3,459,390	1,890,312	836,839	7,033,504
Charge for the year	101,426	332,454	153,357	299,263	886,500
Disposals	–	(637,655)	(3,072)	(319,987)	(960,714)
Transfers	–	(19,486)	22,539	2,343	5,396
<b>At 31 December 2018</b>	<u>948,389</u>	<u>3,134,703</u>	<u>2,063,136</u>	<u>818,458</u>	<u>6,964,686</u>
<b>Carrying amount</b>					
At 31 December 2018	<u>825,948</u>	<u>657,108</u>	<u>390,337</u>	<u>667,164</u>	<u>2,540,557</u>
At 31 December 2017	<u>912,429</u>	<u>702,904</u>	<u>495,708</u>	<u>593,967</u>	<u>2,705,008</u>

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 13. Tangible assets *(continued)*

Company	Long leasehold property £	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Equipment £	Total £
<b>Cost</b>						
At 1 Jan 2018	286,592	811,058	713,556	149,353	168,953	2,129,512
Additions	4,430	2,863	1,699	62,107	1,925	73,024
Disposals	-	-	-	(74,810)	-	(74,810)
Transfers	10,515	-	-	-	-	10,515
<b>At 31 Dec 2018</b>	<u>301,537</u>	<u>813,921</u>	<u>715,255</u>	<u>136,650</u>	<u>170,878</u>	<u>2,138,241</u>
<b>Depreciation</b>						
At 1 Jan 2018	261,709	748,782	653,456	108,787	59,549	1,832,283
Charge for the year	36,080	61,155	21,793	20,222	2,215	141,465
Disposals	-	-	-	(33,567)	-	(33,567)
Transfers	-	(19,919)	10,684	2,779	16,973	10,517
<b>At 31 Dec 2018</b>	<u>297,789</u>	<u>790,018</u>	<u>685,933</u>	<u>98,221</u>	<u>78,737</u>	<u>1,950,698</u>
<b>Carrying amount</b>						
<b>At 31 Dec 2018</b>	<u>3,748</u>	<u>23,903</u>	<u>29,322</u>	<u>38,429</u>	<u>92,141</u>	<u>187,543</u>
At 31 Dec 2017	<u>24,883</u>	<u>62,276</u>	<u>60,100</u>	<u>40,566</u>	<u>109,404</u>	<u>297,229</u>

### 14. Investments

The group has no investments.

Company	Shares in group undertakings £
<b>Cost</b>	
At 1 January 2018	351,704
Additions	500,000
<b>At 31 December 2018</b>	<u>851,704</u>
<b>Impairment</b>	
At 1 January 2018	-
Impairment losses	250,000
<b>At 31 December 2018</b>	<u>250,000</u>
<b>Carrying amount</b>	
<b>At 31 December 2018</b>	<u>601,704</u>
At 31 December 2017	<u>351,704</u>

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 14. Investments *(continued)*

The company did not open or close any subsidiary companies.

All companies deal in the wholesale of flowers, plants and related products.

The company has dominant influence and control (where it has direct influence over operations and financing) over the following subsidiary companies, for which the results for each have been included in these consolidated accounts.

#### Subsidiaries, associates and other investments

Details of the investments in which the parent company has an interest of 20% or more are as follows:

	Class of share	Percentage of shares held
<b>Subsidiary undertakings</b>		
J Van Vliet (Northampton) Ltd	Ordinary £1 shares	100
J Van Vliet (Glasgow) Ltd	Ordinary £1 shares	100
J Van Vliet (Zwetsloot) Ltd	Ordinary £1 shares	100
J Van Vliet (Heathrow) Ltd	Ordinary £1 shares	100
J Van Vliet (Derby) Ltd	Ordinary £1 shares	100
J Van Vliet (Edinburgh) Ltd	Ordinary £1 shares	100
J Van Vliet (Manchester) Ltd	Ordinary £1 shares	100
J Van Vliet (Inverness) Ltd	Ordinary £1 shares	100
J Van Vliet (Aberdeen) Ltd	Ordinary £1 shares	100
J Van Vliet (Birmingham) Ltd	Ordinary £1 shares	100
J Van Vliet (Southampton) Ltd	Ordinary £1 shares	100
J Van Vliet (Ashton) Ltd	Ordinary £1 shares	100
J Van Vliet (Gateshead) Ltd	Ordinary £1 shares	100
J Van Vliet (Stoke on Trent) Ltd	Ordinary £1 shares	100
J Van Vliet (Nottingham) Ltd	Ordinary £1 shares	100
J Van Vliet C&C Facilities Ltd	Ordinary £1 shares	100
J Van Vliet New York	LLC	100

### 15. Stock

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Stock for resale	<u>2,629,691</u>	<u>2,657,401</u>	<u>371,112</u>	<u>441,593</u>

### 16. Debtors

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Trade debtors	2,776,416	2,854,854	130,443	197,271
Amounts owed by group undertakings	323,452	370,389	323,452	370,389
Prepayments and accrued income	580,438	559,366	50,864	60,888
Corporation tax repayable	–	–	25,114	7,542
Other debtors	657,329	15,480	613,954	–
	<u>4,337,635</u>	<u>3,800,089</u>	<u>1,143,827</u>	<u>636,090</u>



# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 16. Debtors *(continued)*

The debtors above include the following amounts falling due after more than one year:

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Amounts owed by group undertakings	323,452	370,389	323,452	370,389
Other debtors	14,833	14,780	–	–
	<u>338,285</u>	<u>385,169</u>	<u>323,452</u>	<u>370,389</u>

Other Debtors of £14,833 (2017:£14,780) relates to various rent deposits.

### 17. Creditors: amounts falling due within one year

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Bank loans and overdrafts	162,845	162,845	100,992	100,992
Trade creditors	5,036,465	5,593,271	610,054	612,760
Amounts owed to group undertakings	–	–	–	100,000
Accruals and deferred income	1,027,606	1,022,501	93,950	162,558
Corporation tax	42,851	17,980	–	–
Social security and other taxes	1,941,020	2,048,521	207,425	239,559
	<u>8,210,787</u>	<u>8,845,118</u>	<u>1,012,421</u>	<u>1,215,869</u>

Bank loans and overdrafts are secured by a fixed and floating charge over all the assets of the company, together with cross guarantees between all companies within the group.

### 18. Creditors: amounts falling due after more than one year

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Bank loans and overdrafts	<u>215,663</u>	<u>373,334</u>	<u>120,174</u>	<u>221,174</u>

The bank loan is charged at Barclay's Bank base rate plus 2.25%. Payments of £13,083 per month are payable and the loan is due for repayment in August 2021.

### 19. Employee benefits

#### Defined contribution plans

The amount recognised in profit or loss as an expense in relation to defined contribution plans was £83,195 (2017: £52,213).

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

**20. Called up share capital**

**Authorised share capital**

	2018		2017	
	No.	£	No.	£
Ordinary shares of £1 each	<u>51,000</u>	<u>51,000.00</u>	<u>51,000</u>	<u>51,000.00</u>

**Issued, called up and fully paid**

	2018		2017	
	No.	£	No.	£
Ordinary shares of £1 each	<u>51,000</u>	<u>51,000.00</u>	<u>51,000</u>	<u>51,000.00</u>

**21. Reserves**

Profit and loss account - This reserve records retained earnings and accumulated losses.

**22. Operating leases**

The total future minimum lease payments under non-cancellable operating leases are as follows:

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Later than 1 year and not later than 5 years	175,578	175,578	62,500	62,500
Later than 5 years	<u>242,559</u>	<u>242,559</u>	<u>—</u>	<u>—</u>
	<u>418,137</u>	<u>418,137</u>	<u>62,500</u>	<u>62,500</u>

# J. Van Vliet London Cash & Carry Limited

## Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

### 23. Related party transactions

#### Company

The company and group are under the control of its ultimate parent company Esmeralda Limited, which is incorporated in Malta.

The company is exempt from disclosing related party transactions with its 100% owned subsidiary companies.

However, the following group transactions occurred with related companies where the company has no ownership or control:-

During the year the group purchased goods in the normal course of business from J van Vliet Bloemenexport B.V. for £22,504,493 (2017:£23,733,230). The price charged was the normal market price in the case of each individual purchase. At the balance sheet date the amount due to this company amounted to £1,312,293 (2017:£1,921,456).

During the year the group purchased goods in the normal course of business from J van Vliet Potplants B.V. for £3,782,889 (2017:£3,747,935). The price charged was the normal market price in the case of each individual purchase. At the balance sheet date the amount due to this company amounted to £186,438 (2017:£291,565).

During the year the group purchased goods in the normal course of business from J van Vliet Transport B.V. for £23,676 (2017:£22,709). The price charged was the normal market price in the case of each individual purchase. At the balance sheet date the amount due to this company amounted to £4,463 (2017:£17,072).

During the year the group purchased goods in the normal course of business from J van Vliet S. A. Limited for £2,505,324 (2017:£3,894,323). The price charged was the normal market price in the case of each individual purchase. At the balance sheet date the amount due to this company amounted to £605,282 (2017:£405,202).

These following companies are related by virtue of control by the ultimate holding company Esmeralda Limited, with the following transactions taking place:-

During the year, the group paid Mastermind Trading (UK) Ltd rent of £193,650 (2017:£203,650).

During the year, the group paid Mr J van Vliet consultancy fees of £745,116 (2017:£684,863).

Included within Debtors due within one year is an amount due of £613,954 (2017:£-) from Mr J van Vliet. This was repaid to the group after the year end.

Included within Debtors due after one year of £323,452 (2017:£370,389) are loans due from J van Vliet Turkey of £13,452 (2017:£42,515) and J van Vliet Athens of £300,000 (2017:£327,872). All loans carry an average rate of 1% p.a. and are repayable on demand, with £4,904 (2017:£3,085) received during the year on these loans.

### 24. Controlling party

The company's ultimate parent undertaking is Esmeralda Limited. It has included the company in its group accounts, copies of which are available from its registered office: BDO Malta, Trig it-Torri, Msida, MSD 1824, Malta.