

HEYWOOD FINANCE LIMITED

Report and Financial Statements

Year ended 30 June 2009



HEYWOOD FINANCE LIMITED

REPORT AND FINANCIAL STATEMENTS 2009

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HEYWOOD FINANCE LIMITED

REPORT AND FINANCIAL STATEMENTS 2009

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

H N Moser
S P Baker (appointed 2 July 2008)
G D Beckett
M R Goldberg
P Heywood
D M Hyland
A G Lawton
M J Ridley

SECRETARY

M J Ridley

REGISTERED OFFICE

Bracken House
Charles Street
Manchester
M1 7BD

PRINCIPAL BANKERS

Royal Bank of Scotland Plc
Spinningfields
Manchester
M3 3AP

AUDITORS

Deloitte LLP
Chartered Accountants and Statutory Auditors
Manchester

HEYWOOD FINANCE LIMITED

DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 30 June 2009

PRINCIPAL ACTIVITY, REVIEW OF BUSINESS AND FUTURE PROSPECTS

The principal activity of the company continues to be the provision of hire purchase finance

The directors consider the results for the year to be satisfactory and look forward to the future with confidence. The directors do not expect any significant change to the activities of the company

The company qualifies as small in accordance with the provisions of S382(3) of the Companies Act 2006 and is therefore exempt from the requirement to present an enhanced business review

RESULTS AND DIVIDENDS

The audited financial statements for the year ended 30 June 2009 are set out on pages 6 to 14. The profit for the year after tax was £117,683 (2008 £13,454)

The directors do not recommend the payment of a dividend (2008 £nil)

STATEMENT OF GOING CONCERN

As set out in the Directors' Responsibilities Statement, in preparing these financial statements the directors are required to prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors of the company have considered the group's forecast funding and liquidity facilities insofar as to the extent to which they might affect the preparation of the company's financial statements on a going concern basis

Current group funding primarily consists of a £378m drawn syndicated loan facility (made between Royal Bank of Scotland plc, as Agent and Security Agent, and all of the trading and non trading group subsidiary companies as listed in Note 10 of the Jerrold Holdings Limited accounts) and a £409m drawn revolving securitisation facility (made between Charles Street Conduit Asset Backed Securitisation 1 Limited, as Purchaser, Royal Bank of Scotland plc as Facility Agent, Blemain Finance Limited, Bridging Finance Limited, Cheshire Mortgage Corporation Limited, Harpman Limited, Lancashire Mortgage Corporation Limited and Auction Finance Limited as Originators and Servicers)

The syndicated facility is not due for renewal until 9th November 2012. The securitised facility is supported by a revolving 364 day liquidity facility which was renewed on 12th November 2009. Based on recent successful renewal experience and the lack of receipt of any indication to the contrary from the relevant parties, the directors are of the opinion that the securitised facility will be renewed substantially in the same form as forecast

On this basis the directors have a reasonable expectation that, despite the uncertainty in market conditions, the group will have sufficient funding and liquidity facilities to ensure that it will continue in operational existence for the foreseeable future. Accordingly the directors of the company have adopted the going concern basis in preparing financial statements

DIRECTORS

The directors of the company are set out on page 1. All directors served throughout the year, except as noted on page 1

P Heywood owns 10 ordinary shares of £1 each (2008 10 ordinary shares of £1 each)

HEYWOOD FINANCE LIMITED

DIRECTORS' REPORT (continued)

AUDIT INFORMATION

In the case of each of the persons who are directors of the company at the date when this report is approved

- as far as each of the directors is aware, there is no relevant audit information of which the company's auditors are unaware, and
- each of the directors has taken all the steps that they ought to have taken as a director to make themselves aware of any audit information and to establish that the company's auditors are aware of that information

This statement is given and should be interpreted in accordance with the provisions of S418 of the Companies Act 2006

AUDITORS

A resolution to re-appoint Deloitte LLP as the company's auditors will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors
and signed on behalf of the Board



M J Ridley
Secretary

26 March 2010

HEYWOOD FINANCE LIMITED

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HEYWOOD FINANCE LIMITED

We have audited the financial statements of Heywood Finance Limited for the year ended 30 June 2009 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 June 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies exemption in preparing the directors' report.



Stephen Williams (Senior Statutory Auditor)
For and on behalf of Deloitte LLP
Chartered Accountants and Statutory Auditors
Manchester, United Kingdom

26 MARCH 2010

HEYWOOD FINANCE LIMITED

PROFIT AND LOSS ACCOUNT Year ended 30 June 2009

	Note	2009 £	2008 £
TURNOVER			
Cost of sales	2	1,367,287 (43,915)	1,793,344 (96,615)
GROSS PROFIT		<u>1,323,372</u>	<u>1,696,729</u>
Administrative expenses		(677,836)	(1,094,851)
OPERATING PROFIT		<u>645,536</u>	<u>601,878</u>
Interest payable and similar charges	4	(522,891)	(593,138)
Interest receivable and similar income	4	217	376
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	<u>122,862</u>	<u>9,116</u>
Tax on profit on ordinary activities	6	(31,189)	4,338
RETAINED PROFIT FOR THE FINANCIAL YEAR	13	<u><u>91,673</u></u>	<u><u>13,454</u></u>

All activity has arisen from continuing operations

There were no recognised gains or losses in either year other than the result for that year then ended. Accordingly, a statement of total recognised gains and losses has not been presented

HEYWOOD FINANCE LIMITED

BALANCE SHEET 30 June 2009

	Note	2009 £	2008 £
FIXED ASSETS			
Tangible assets	7	24,532	34,453
CURRENT ASSETS			
Debtors			
- due within one year	8	4,389,465	5,837,429
- due after one year	8	2,894,591	4,736,460
Cash at bank and in hand		130,441	35,244
		<u>7,414,497</u>	<u>10,609,133</u>
CREDITORS: Amounts falling due within one year	9	<u>(205,645)</u>	<u>(8,742,147)</u>
NET CURRENT ASSETS		<u>7,208,852</u>	<u>1,866,986</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>7,233,384</u>	<u>1,901,439</u>
CREDITORS: Amounts falling due after more than one year	10	<u>(5,242,953)</u>	<u>(2,681)</u>
NET ASSETS		<u>1,990,431</u>	<u>1,898,758</u>
CAPITAL AND RESERVES			
Called up share capital	12	100	100
Profit and loss account	13	<u>1,990,331</u>	<u>1,898,658</u>
EQUITY SHAREHOLDERS' FUNDS	14	<u>1,990,431</u>	<u>1,898,758</u>

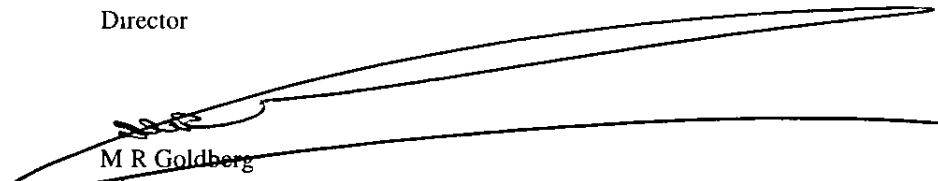
These financial statements were approved by the Board of Directors on *26 March* 2010

Company Registration No 3160517

Signed on behalf of the Board of Directors


G D Beckett

Director


M R Goldberg
Director

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS

Year ended 30 June 2009

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom law and accounting standards. The particular accounting policies adopted are described below. They have been applied consistently throughout the current and prior year.

Accounting convention

The company prepares its accounts under the historic cost convention and on the going concern basis. The directors continue to adopt the going concern basis as disclosed in the Directors' Report - Statement of Going Concern.

Taxation

UK corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is not recognised when fixed assets are revalued unless by the balance sheet date there is a binding agreement to sell the revalued assets and the gain or loss expected to arise on sale has been recognised in the financial statements. Neither is deferred tax recognised when fixed assets are sold and it is more likely than not that the taxable gain will be rolled over, being charged to tax only if and when the replacement assets are sold.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

Turnover and cost of sales

Turnover consists of interest recoverable on loans and commissions income. Interest income is recognised on an accruals basis. Other finance related fees receivable are credited to income when the related service is performed.

Cost of sales includes the direct costs of the financing, including commissions payable.

Bad and doubtful debts

Specific provisions are made when the directors consider that the recoverability of the advance is in part or in whole doubtful. General provisions are raised to cover losses that are judged to be present in loans and advances at the balance sheet date but which have not been specifically identified as such. Provisions for bad and doubtful debts, along with bad debt write-offs, are charged to operating profit as part of administrative expenses.

Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is provided evenly on the cost or revalued amount of tangible fixed assets, to write them down to their estimated residual values over their expected useful lives. The principal annual rates are:

Motor vehicles	- 25% on reducing balance
Computer equipment	- 33% straight-line on cost

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS

Year ended 30 June 2009

1. ACCOUNTING POLICIES (CONTINUED)

Leased assets

Assets held under leasing arrangements that transfer substantially all the risks and rewards of ownership to the company are capitalised. The capital element of the related rental obligations is included in creditors. The interest element of the rental obligations is charged to the profit and loss account so as to produce a constant periodic rate of charge.

Rentals in respect of all other leases are charged to the profit and loss account as incurred.

2. TURNOVER

Turnover is wholly derived from within the UK and relates to the principal activity of the company.

3. STAFF COSTS

The company had no employees and paid no director's emoluments during either year.

4. FINANCE CHARGES

	2009 £	2008 £
<i>Interest payable and similar charges</i>		
Interest payable on intragroup loans	(521,954)	(591,453)
Interest payable on hire purchase agreement	(937)	(1,685)
	<u>(522,891)</u>	<u>(593,138)</u>
<i>Interest receivable and similar income</i>		
Bank interest receivable	<u>217</u>	<u>376</u>

5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging

	2009 £	2008 £
Operating lease rentals		
- land and buildings	20,302	20,744
Depreciation of tangible fixed assets		
- owned assets	1,804	4,713
- held under hire purchase contracts	<u>8,117</u>	<u>15,019</u>

The audit fee of £600 (2008 £500) was borne by another group undertaking.

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 30 June 2009

6. TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax charge/(credit) comprises

	2009 £	2008 £
Current tax		
UK corporation tax	29,577	5,798
Adjustment in respect of prior years - UK corporation tax	(3,312)	(7,312)
Total current tax	<u>26,265</u>	<u>(1,514)</u>
Deferred tax		
Origination and reversal of timing differences (see note 11)	4,924	(2,824)
Total tax charge/(credit) on profit on ordinary activities	<u><u>31,189</u></u>	<u><u>(4,338)</u></u>

The differences between the total current tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit before tax are as follows

	2009 £	2008 £
Profit on ordinary activities before tax	<u>122,862</u>	<u>9,116</u>
Tax on profit on ordinary activities at standard UK corporation tax rate of 28% (2008 29.5%)	34,401	2,689
Effects of		
Lower rates of tax	-	(919)
Expenses not deductible for tax purposes	99	1,054
Capital allowances in excess of depreciation	286	2,719
Other timing differences	(5,209)	255
Prior period adjustments	(3,312)	(7,312)
Current tax charge/(credit) for year	<u><u>26,265</u></u>	<u><u>(1,514)</u></u>

There is no unprovided deferred tax at the year end (2008 £Nil)

During 2007, the Government enacted a change in corporation tax reducing the rate from 30% to 28% with effect from April 2008. For the year ended 30 June 2008, the tax rate was pro rated using a tax rate of 30% for the period from 1 July 2007 to 5 April 2008 and a tax rate of 28% from 6 April 2008 to 30 June 2008. This resulted in an average rate of tax for the year of 29.5%. The impact of this change on the corporation tax charge is disclosed in the table above.

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 30 June 2009

7. TANGIBLE FIXED ASSETS

	Computer equipment £	Motor vehicles £	Total £
Cost			
At 1 July 2008 and 30 June 2009	14,425	60,075	74,500
Depreciation			
At 1 July 2008	12,440	27,607	40,047
Charge for the year	1,804	8,117	9,921
At 30 June 2009	14,244	35,724	49,968
Net book value At 30 June 2009	181	24,351	24,532
At 30 June 2008	1,985	32,468	34,453

The net book value of tangible fixed assets includes £24,351 (2008 £32,469) in respect of assets held under hire purchase agreements

8. DEBTORS

	2009 £	2008 £
Amounts falling due within one year		
Trade debtors	4,387,141	5,723,809
Amounts owed by fellow group undertakings	-	111,505
Prepayments	2,324	2,115
	<u>4,389,465</u>	<u>5,837,429</u>
Amounts falling due after more than one year		
Trade debtors	2,877,051	4,713,996
Deferred taxation (see note 11)	17,540	22,464
	<u>2,894,591</u>	<u>4,736,460</u>
	<u><u>7,284,056</u></u>	<u><u>10,573,889</u></u>

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 30 June 2009

9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2009 £	2008 £
Bank loans and overdrafts	-	59,335
Trade creditors	44	-
Amounts owed to group undertakings	-	8,524,142
UK corporation tax	32,108	117,300
Accruals and deferred income	54,818	10,547
Hire purchase creditor	2,999	19,753
Other creditors	115,676	11,070
	<u>205,645</u>	<u>8,742,147</u>

10. CREDITORS. AMOUNTS FALLING DUE AFTER ONE YEAR

	2009 £	2008 £
Amounts owed to group undertakings	5,242,953	-
Hire purchase creditor	-	2,681
	<u>5,242,953</u>	<u>2,681</u>
Borrowings are repayable as follows		
Less than one year	-	59,335
Between two and five years	5,242,953	-
	<u>5,242,953</u>	<u>59,335</u>

In the current year, the terms of the intercompany loan were formalised, resulting in the balance not being repayable prior to 31 March 2011

11. DEFERRED TAXATION

	£
Balance at 1 July 2008	22,464
Charge to profit and loss account	(4,924)
	<u>17,540</u>
Balance at 30 June 2009	<u>17,540</u>

The amounts provided in the financial statements comprising full provision are as follows

	2009 £	2008 £
Capital allowances in advance of depreciation	7,319	7,033
Other timing differences	10,221	15,431
	<u>17,540</u>	<u>22,464</u>

The directors believe that future profitability will be sufficient to ensure recoverability of the deferred taxation asset

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 30 June 2009

12. CALLED UP SHARE CAPITAL

	2009	2008
	£	£
Authorised, allotted, called-up and fully paid 100 ordinary shares of £1 each	<u>100</u>	<u>100</u>

13. PROFIT AND LOSS ACCOUNT

	£
At 1 July 2008	1,898,658
Retained profit for the financial year	<u>91,673</u>
At 30 June 2009	<u>1,990,331</u>

14. RECONCILIATION OF MOVEMENTS IN EQUITY SHAREHOLDERS' FUNDS

	2009	2008
	£	£
Opening equity shareholders' funds	1,898,758	1,885,304
Profit for the financial year	<u>91,673</u>	<u>13,454</u>
Closing equity shareholders' funds	<u>1,990,431</u>	<u>1,898,758</u>

15. CONTINGENT LIABILITY

The company's assets are subject to a fixed and floating charge in respect of £378 million of bank borrowings of the group (2008 £378 million)

16. LEASE COMMITMENTS

Annual commitments under non-cancellable operating leases are as follows

	2009	2008
	£	£
Land and buildings, lease expiring after five years	<u>20,604</u>	<u>20,486</u>

17. CASH FLOW STATEMENT

As permitted by FRS 1 (Revised 1996) "Cash flow statements", the company has not produced a cash flow statement as it is a 90% owned subsidiary undertaking of Jerrold Holdings Ltd which has produced consolidated financial statements that are publicly available

HEYWOOD FINANCE LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 30 June 2009

18. RELATED PARTY TRANSACTIONS

During the year, the company entered into transactions, in the ordinary course of business, with other related parties as follows

	2009 £	2008 £
<i>Transactions with fellow group companies</i>		
Interest recharges	(521,954)	(591,453)
Management recharges	(350,609)	(612,639)
Treasury receipts	4,072,214	1,536,453
	<u>3,199,651</u>	<u>332,361</u>
Amounts due from fellow group companies	<u>(5,324,491)</u>	<u>(8,524,142)</u>

19. ULTIMATE PARENT COMPANY

The company is a subsidiary undertaking of Jerrold Holdings Ltd, a company incorporated in Great Britain and registered in England and Wales

The largest and smallest group of which Heywood Finance Limited is a member, and for which group financial statements are drawn up, is that headed by Jerrold Holdings Ltd, whose principal place of business is at Bracken House, Charles Street, Manchester, M1 7BD

H N Moser, a director of Jerrold Holdings Limited, and members of his close family, control the company as a result of controlling directly or indirectly 70% of the voting rights of Jerrold Holdings Limited