

Registered No. 06428210

# Hays Transport Limited

## Report and Financial Statements

31 October 2015



**Directors**

John Hays  
Jonathan Hays  
Marta Fernandez Varona  
Jane Schumm

**Auditor**

Ernst & Young LLP  
Citygate  
St James' Boulevard  
Newcastle upon Tyne  
NE1 4JD

**Bankers**

Barclays Bank plc  
53 Fawcett Street  
Sunderland  
Tyne and Wear  
SR1 1SD

**Solicitors**

Muckle LLP  
Time Central  
32 Gallowgate  
Newcastle upon Tyne  
NE1 4BF

**Registered Office**

25 Vine Place  
Sunderland  
Tyne and Wear  
SR1 3NA

## Strategic report

### Principal activity and review of the business

The company's principal activity during the year was the provision of transport services to the Hays Travel Limited Group under the HMRC Transport scheme.

The Company's key financial and other performance indicators during the year were as follows:

	2015	2014
	£	£
Turnover	87,504,664	72,385,478
Profit after tax	4,800	-
Current assets as % of current liabilities	100%	100%
Shareholders' equity	5,718	918
Average number of employees	-	-

### Principal risks and uncertainties

The Company's financial assets and liabilities, such as trade creditors and trade debtors, arise directly from the company's operating activities within the Hays Travel Limited Group, all the companies of which are under the same management control.

The main risks associated with the company's financial assets and liabilities are set out below.

#### Credit risk

The company does not have external debtors; the risk to the business is the parent company's ability to discharge its liabilities.


#### Liquidity risk

The company aims to mitigate liquidity risk by managing cash generated by its operations.

#### Foreign currency risk

The company reviews its foreign currency exposure on an ongoing basis. The company buys foreign currencies to settle liabilities in those currencies. Transactions in foreign currencies are recorded at the exchange rate at the date of the transaction. Currency is purchased as soon as possible thereafter to mitigate rate risk.

On behalf of the Board

  
John Hays  
Director  
29 February 2016

## Directors' report

The directors present their report and financial statements for the year ended 31 October 2015.

### Results and dividends

The profit for the year after taxation amounted to £4,800 (2014: £nil). The directors do not recommend payment of a final dividend (2014: £nil).

### Directors

The directors who served the company during the year were as follows:

John Hays

Jonathan Hays (appointed 1 October 2015)

Marta Fernandez Varona

Jane Schumm (appointed 10 April 2015)

### Disclosure of information to the auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

### Auditor

A resolution to re-appoint Ernst & Young LLP as auditor will be put to the members at the Annual General Meeting.

By order of the board



John Hays

Director

29 February 2016

## Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statement; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# **Independent auditor's report**

## **to the members of Hays Transport Limited**

We have audited the financial statements of Hays Transport Limited for the year ended 31 October 2015 which comprise the Profit and Loss Account, the Statement of Total Recognized Gains and Losses, the Balance Sheet and the related notes 1 to 13. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Statement of Directors' Responsibilities set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report and Financial Statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on the financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 October 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Independent auditor's report**

### **to the members of Hays Transport Limited**

#### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Darren Rutherford (Senior Statutory Auditor)  
For and on behalf of Ernst & Young LLP (Statutory Auditor)  
Newcastle upon Tyne

29 February 2016

## Profit and loss account

for the year ended 31 October 2014

	<i>Notes</i>	<i>2015</i> £	<i>2014</i> £
<b>Turnover</b>	2	87,504,664	72,385,478
Operating expenses	3	(87,498,663)	(72,385,478)
		<hr/>	<hr/>
<b>Operating profit</b>	4	6,001	-
Interest payable		(1)	-
		<hr/>	<hr/>
<b>Profit on ordinary activities before taxation</b>		6,000	-
Tax on profit on ordinary activities	6	(1,200)	-
		<hr/>	<hr/>
<b>Profit for the financial year</b>	10	4,800	-
		<hr/> <hr/>	<hr/> <hr/>

All activities are continuing.

## Statement of total recognised gains and losses

for the year ended 31 October 2015

There are no recognised gains or losses attributable to the shareholders of the company in the year ended 31 October 2015 other than the profit of £4,800 (2014: £nil).



**Balance sheet**

at 31 October 2015

	Notes	2015 £	2014 £
<b>Current assets</b>			
Debtors	7	15,104,242	12,438,484
		<u>15,104,242</u>	<u>12,438,484</u>
<b>Creditors: amounts falling due within one year</b>	8	(15,098,524)	(12,437,566)
		<u>5,718</u>	<u>918</u>
<b>Net current assets</b>			
		<u>5,718</u>	<u>918</u>
<b>Net assets</b>			
		<u>5,718</u>	<u>918</u>
<b>Capital and reserves</b>			
Called up share capital	9	100	100
Profit and loss account	10	5,618	818
		<u>5,718</u>	<u>918</u>
<b>Total equity</b>	10	<u>5,718</u>	<u>918</u>

The financial statements were approved and authorised for issue by the Board of Directors on 29 February 2016 and signed on their behalf by:

John Hays  
Director



## Notes to the financial statements

at 31 October 2015

### 1. Accounting policies

#### *Basis of preparation*

The financial statements are prepared under the historical cost convention and in accordance with applicable UK accounting standards.

#### *Foreign currencies*

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

#### *Deferred taxation*

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the exception of deferred tax assets. Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

### 2. Turnover

Turnover represents the total amount receivable by the company from the sale of transport services supplied within the group.

### 3. Operating expenses

	2015	2014
	£	£
Cost of sales	87,492,674	72,380,332
Other expenses	5,989	5,146
	<u>87,498,663</u>	<u>72,385,478</u>

### 4. Operating profit

This is stated after charging:

	2015	2014
	£	£
Auditors' remuneration	1,675	1,650
	<u>1,675</u>	<u>1,650</u>

### 5. Directors' emoluments

The Directors' remuneration is borne by other Group companies and is not recharged.

The directors are the only employees of the company.

## Notes to the financial statements

at 31 October 2015

### 6. Tax on profit on ordinary activities

(a) Tax on profit on ordinary activities

	2015	2014
	£	£
<i>Current tax:</i>		
UK corporation tax on profit for the year	1,200	-
Total current tax (note 6(b))	<u>1,200</u>	<u>-</u>
<i>Deferred tax:</i>		
Origination and reversal of timing differences	-	-
Total deferred tax	<u>-</u>	<u>-</u>
Tax on profit on ordinary activities	<u><u>1,200</u></u>	<u><u>-</u></u>

(b) Factors affecting tax charge for the year

Profit on ordinary activities before tax	6,000	-
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20.0% (2014 – 21.8%)	<u>1,200</u>	<u>-</u>
Current tax charge for year (note 6(a))	<u><u>1,200</u></u>	<u><u>-</u></u>

(c) Factors that may affect future tax charges

The company has no brought forward tax losses.

The profits reported are below the 'lower limits' and therefore carries the UK corporation tax rate for companies with 'small profits' at 20%.

### 7. Debtors

	2015	2014
	£	£
Amounts due from group undertakings	12,589,901	10,366,023
Other taxes	2,514,341	2,072,461
	<u>15,104,242</u>	<u>12,438,484</u>

## Notes to the financial statements

at 31 October 2015

### 8. Creditors: amounts falling due within one year

	2015	2014
	£	£
Bank overdraft	298	-
Trade creditors	1,193	-
Amounts due to group undertakings	15,094,033	12,437,462
Corporation tax	1,200	104
Accruals and deferred income	1,800	-
	<u>15,098,524</u>	<u>12,437,566</u>

### 9. Issued share capital

	2015	2014	2015	2014
<i>Allotted, called up and fully paid</i>	<i>No.</i>	<i>No.</i>	£	£
Ordinary shares of £1 each	100	100	100	100
	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>

### 10. Reconciliation of equity and movements on reserves

	<i>Share capital</i>	<i>Profit and loss account</i>	<i>Total shareholders' funds</i>
	£	£	£
At 1 November 2013	100	818	918
Profit for the year	-	-	-
At 1 November 2014	<u>100</u>	<u>818</u>	<u>918</u>
Profit for the year	-	4,800	4,800
At 31 October 2015	<u>100</u>	<u>5,618</u>	<u>5,718</u>

### 11. Capital commitments

There were no capital commitments at 31 October 2015 (2014: £Nil).

### 12. Related party transactions

The company has taken advantage of the exemptions available to subsidiary undertakings under FRS 8 of not disclosing transactions with wholly owned entities of the group qualifying as related parties.

### 13. Ultimate parent undertaking and controlling party

In the directors' opinion the company's ultimate parent undertaking and controlling party is Hays Travel Limited, a company registered in England and Wales.

The parent undertaking's financial statements can be obtained from Companies House in Cardiff.