

# Financial Statements

## Bibendum Wine Limited

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For the year ended 31 March 2014



Registered number: 02218928

**Bibendum Wine Limited**

## Company Information

**Directors**

M P Saunders  
J S P Kowszun  
F Cochran  
S Farr

**Registered number**

02218928

**Registered office**

113 Regents Park Road  
London  
NW1 8UR

**Independent auditor**

Grant Thornton UK LLP  
Chartered Accountants & Statutory Auditor  
Grant Thornton House  
Melton Street  
Euston Square  
London  
NW1 2EP

**Bankers**

Royal Bank of Scotland  
2 Market Hill  
Buckingham  
MK18 1JS

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# Directors' Report

For the year ended 31 March 2014

The directors present their report and the financial statements for the year ended 31 March 2014.

## **Directors' responsibilities statement**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Results**

The profit for the year, after taxation, amounted to £775,000 (2013 - £68,000).

## **Directors**

The directors who served during the year were:

M P Saunders  
J S P Kowszun  
F Cochran  
S Farr

## **Disclosure of information to auditor**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

**Bibendum Wine Limited**

## Directors' Report

For the year ended 31 March 2014

### **Auditor**

Under section 487(2) of the Companies Act 2006, Grant Thornton UK LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board on 30/6/14 and signed on its behalf.

  
J S P Kowszun  
Director

# Strategic Report

For the year ended 31 March 2014

## Business review

The Company took the decision three years ago to simplify its business, with the aim of becoming a wine-focused drinks distributor and wholesaler in the UK. Following the successful disposal of The Argento Wine Company and Saam Wine Company in 2012, we have completed this simplification process with the disposal of our Private Client business in November 2013. The Private Client business and staff have been transferred to an exciting new entity, Cru (London) Limited, which aims to focus exclusively on the world of fine wine and premium private clients. Two way trading arrangements have been put in place to ensure that private clients can still have access to Bibendum wines and spirits, whilst Bibendum has an excellent solution for sourcing and delivering fine wine to our trade customers.

Concurrently, the Company has been engaged over the last two years in a detailed review of systems, processes and structures to ensure that, as well as sharpening our focus on where we do business, we also have an infrastructure that is both fit for purpose and an engine for future growth. As the financial year under review drew to a close, this work was substantially complete. With efficiencies coming through a cost base that is firmly under control, profitability is expected to improve as the Company returns its attention to increasing revenue and growing market share.

Alongside the drive to improve efficiency, the Company continues to focus on delivering an excellent experience for our customers through the drinks we sell, our service levels and our market-leading market insight. The key drivers as set out in the last two annual reports are as follows:

- Improving productivity throughout the business
- Adding value to our customers
- Simplification of operations
- Enhancing capability through investment in people, development and training

These four measures will continue to drive our business operations in the year ahead. Delivery against these aspirations continues to be measured in the following key areas:

- Customer satisfaction with our products, people and services
- Growth in sales and gross profit
- Consistently tight control over overheads, without damaging service levels
- Management of each element of working capital
- Employee motivation and satisfaction

Whilst we made positive progress against most of these objectives, market conditions continued to be challenging in 2013/14 and so delivery against our sales and gross profit aspirations was disappointing. However, we have seen signs since the start of 2014 of a material and sustainable improvement in market confidence and activity which, coupled with the Company's increased focus on business development, is expected to result in a return to strong sales and profit growth in 2014.

Company turnover reduced by 2.5% to £172.3m (2013: £176.7m) following disposal of the private client business in November 2013. Gross profit for the year reduced by 6% to £22.7m (2013: £24.1m) representing a margin of 13.2% (2012: 13.7%). The reduction in gross margin is entirely driven by the cost of destroying stock left over from a major event in 2012.

In close co-operation with our warehouse and distribution partner, Tradeteam, the Group has made material improvements in its distribution operation during the course of the year both in terms of the supply chain solution being delivered and the efficiency and cost-effectiveness of doing so.

## **Strategic Report (continued)**

**For the year ended 31 March 2014**

As a result of some demonstrable success in the on-going action plan to improve effectiveness, process and efficiency in our operating structures, the operating cost base of the business has been significantly improved during the year, with overall overhead costs reducing by 9.7% to £21.4m (2013: £23.7m). When compared with sales, total overheads have also reduced by a full percentage point in the year to 12.4% (2013: 13.4%). As a result, despite the reduction in sales and gross profit, the group has more than tripled last year's operating profit performance of £0.4m into an operating profit of £1.3m. The Board is confident that the improved, more efficient structures that have been put in place will serve the business well as it returns to expected sales growth in 2014-15.

Control of working capital during the year has been excellent with stock reducing by 13.6% to £12.4m (2013: £14.3m) and the profile of the trade debtor book the best it has been for several years, with overall trade debtors reducing by nearly 15% to £24.7m. As a result of these improvements, net debt has reduced by £5.1m or nearly 60% during the year to stand at £3.5m as at 31 March 2014, representing less than 1.75 EBITDA generated during the year. With approved on going overall Group banking facilities of £28m, this means the process of simplification and internal improvement has left the Company in an extremely strong financial situation and well placed to take advantage of any opportunities that the market might present.

As a result of the substantial reduction in net debt, together with a reduction in the rate we are charged, net interest has reduced by a further £0.2m to £0.2m. Profit before tax for the year is therefore substantially ahead of last year at £1.0m (2013: £0.0m). The underlying improvement in profit is therefore encouraging.

### **Principal risks and uncertainties**

The company uses various financial instruments including loans, cash, equity instruments and various items such as trade debtors and creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations.

The main risks arising from the company's financial instruments are foreign exchange risk, interest rate risk and credit risk. The directors review and agree policies for managing each of these risks and they are summarised below. These policies remain unchanged from previous years.

#### **Foreign exchange risk**

The company's major transactional exposures are to New Zealand dollar, Australian dollar and Euro outflows from the UK.

The company's exposure to transactional (or non structural) foreign exchange risks i.e. those arising from transactions that are not denominated in sterling is managed where possible by matching revenues with costs in the same currencies.

The company usually hedges its foreign exchange exposure, mainly in respect of the New Zealand dollar, Australian dollar and the Euro. This hedging takes the form of financial contracts to purchase set amounts of currency at a range of prices. The quantum of current contracts in place is disclosed in the notes to the financial statements.

This policy will be monitored actively and may be revised should the values of non-sterling denominated transactions change substantially within the UK operations. Formal Board approval would be required for any such change.

#### **Interest rate risk**

The company's current borrowings include a bank overdraft which attracts interest at a rate related to The Royal Bank of Scotland base rate and a seven year bank loan attracting interest at a similar rate. The company's interest rate exposure is therefore related to the bank's base rate. Over the last few years, the company has taken the decision to accept the risk of increased interest charges resulting from increased interest rates. However, in the current economic environment, the Board reviews this policy regularly and is ready to implement a hedging programme when it deems it economically prudent to do so.

## Strategic Report (continued)

For the year ended 31 March 2014

### **Credit risk**

The company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed on a periodic basis.

### **Financial key performance indicators**

The key financial performance indicators include turnover, gross profit, gross profit margin and net debt. These are all discussed as part of the Business Review above.

### **Other key performance indicators**

The other key performance indicators are all discussed as part of the Business Review above.

This report was approved by the board on

30/6/14

and signed on its behalf.

  
J S P Kowszun  
Director





## Independent Auditor's Report to the Members of Bibendum Wine Limited

We have audited the financial statements of Bibendum Wine Limited for the year ended 31 March 2014, which comprise the Profit and loss account, the Statement of total recognised gains and losses, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/apb/scope/private.cfm](http://www.frc.org.uk/apb/scope/private.cfm).

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.



## Independent Auditor's Report to the Members of Bibendum Wine Limited

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

A handwritten signature in black ink, appearing to read "Mark Henshaw".

Mark Henshaw (Senior statutory auditor)

for and on behalf of

Grant Thornton UK LLP

Chartered Accountants

Statutory Auditor

London

Date: 30 June 2014

## Profit and Loss Account

For the year ended 31 March 2014

	Note	2014 £000	2013 £000
<b>Turnover</b>	1,2	<b>172,263</b>	176,742
Cost of sales		<b>(149,572)</b>	(152,607)
<b>Gross profit</b>		<b>22,691</b>	24,135
Distribution costs		<b>(14,712)</b>	(16,162)
Administrative expenses		<b>(6,706)</b>	(7,567)
<b>Operating profit</b>	3	<b>1,273</b>	406
Income from other fixed asset investments		-	63
Profit on disposal of investments		-	30
Interest receivable and similar income	7	<b>19</b>	16
Interest payable and similar charges	8	<b>(267)</b>	(428)
<b>Profit on ordinary activities before taxation</b>		<b>1,025</b>	87
Tax on profit on ordinary activities	9	<b>(250)</b>	(19)
<b>Profit for the financial year</b>	17	<b>775</b>	68

All amounts relate to continuing operations.

The notes on pages 11 to 22 form part of these financial statements.

## Statement of Total Recognised Gains and Losses

For the year ended 31 March 2014

	2014 £000	2013 £000
<b>Profit for the financial year</b>	775	68
Unrealised surplus on revaluation of tangible fixed assets	-	395
<b>Total recognised gains and losses relating to the year</b>	<u>775</u>	<u>463</u>

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## Note of Historical Cost Profits and Losses

For the year ended 31 March 2014

	2014 £000	2013 £000
<b>Reported profit on ordinary activities before taxation</b>	<u>1,025</u>	<u>87</u>
<b>Historical cost profit on ordinary activities before taxation</b>	<u>1,025</u>	<u>87</u>
<b>Historical profit for the year after taxation</b>	<u>775</u>	<u>68</u>

The notes on pages 11 to 22 form part of these financial statements.

## Balance Sheet

As at 31 March 2014

	Note	£000	2014 £000	£000	2013 £000
<b>Fixed assets</b>					
Tangible assets	10		4,362		4,162
Investments	11		11		11
			<u>4,373</u>		<u>4,173</u>
<b>Current assets</b>					
Stocks	12	12,357		14,309	
Debtors	13	28,965		36,802	
Cash at bank		6,130		5,778	
		<u>47,452</u>		<u>56,889</u>	
<b>Creditors:</b> amounts falling due within one year	14	(36,872)		(46,334)	
<b>Net current assets</b>			<u>10,580</u>		<u>10,555</u>
<b>Net assets</b>			<u>14,953</u>		<u>14,728</u>
<b>Capital and reserves</b>					
Called up share capital	16		2,010		2,010
Share premium account	17		1,192		1,192
Revaluation reserve	17		1,225		1,225
Profit and loss account	17		10,526		10,301
<b>Shareholders' funds</b>	18		<u>14,953</u>		<u>14,728</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 30/6/14

  
**J S P Kozyszun**  
 Director

The notes on pages 11 to 22 form part of these financial statements.

# Notes to the Financial Statements

For the year ended 31 March 2014

## **1. Accounting Policies**

### **1.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention as modified by the revaluation of land and buildings and in accordance with applicable accounting standards.

The company is itself a subsidiary company and is exempt from the requirement to prepare group accounts by virtue of section 400 of the Companies Act 2006. These financial statements therefore present information about the company as an individual undertaking and not about its group.

### **1.2 Cash flow**

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

### **1.3 Turnover**

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

#### *Trade sales*

Revenue is recognised in respect of trade sales once the sales have been made and the goods have been despatched.

#### *Agency sales*

Where the group acts as an agent, only commissions receivable for services rendered are recognised as revenue. Revenue is recognised once sales have been made and the goods despatched. Any third party costs incurred on behalf of the principal that are rechargeable under contractual arrangements are not included in revenue.

### **1.4 Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is not charged on freehold land. Depreciation on other tangible fixed assets is provided at rates calculated to write off the cost or valuation of those assets, less their estimated residual value, over their expected useful lives on the following bases:

Property improvements	-	15% per annum
Fixtures, fittings and equipment	-	33% per annum

No depreciation is provided on the freehold land and buildings. The proportion of the land and buildings attributable to the buildings is immaterial and consequently depreciation would not, in the opinion of the directors, be material and therefore no provision has been made.

# Notes to the Financial Statements

For the year ended 31 March 2014

## **1. Accounting Policies (continued)**

### **1.5 Revaluation of tangible fixed assets**

Individual freehold and leasehold properties are carried at current year value at the balance sheet date. A full valuation is obtained from a qualified valuer for each property every five years, with an interim valuation three years after the previous full valuation, and in any year where it is likely that there has been a material change in value.

Revaluation gains and losses are recognised in the statement of total recognised gains and losses unless losses exceed the previously recognised gains or reflect a clear consumption of economic benefits, in which case the losses are recognised in the Profit and loss account.

### **1.6 Investments**

Investments held as fixed assets are shown at cost less provision for impairment.

### **1.7 Operating leases**

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

### **1.8 Stocks**

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Stock is released on a FIFO basis.

### **1.9 Deferred taxation**

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets in the financial statements.

Deferred tax is recognised in respect of the retained earnings of an overseas subsidiary, associate or joint venture only to the extent that there is a commitment to remit the earnings.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

# Notes to the Financial Statements

For the year ended 31 March 2014

## 1. Accounting Policies (continued)

### 1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

### 1.11 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

## 2. Turnover

The whole of the turnover is attributable to the principal activity of the company.

A geographical analysis of turnover is as follows:

	2014 £000	2013 £000
United Kingdom	171,107	174,833
Rest of European Union	734	1,237
Rest of world	422	672
	<u>172,263</u>	<u>176,742</u>

## 3. Operating profit

The operating profit is stated after charging/(crediting):

	2014 £000	2013 £000
Depreciation of tangible fixed assets:		
- owned by the company	750	672
Operating lease rentals:		
- plant and machinery	225	194
- other operating leases	118	97
Difference on foreign exchange	(224)	(813)
	<u>          </u>	<u>          </u>



# Notes to the Financial Statements

For the year ended 31 March 2014

## 4. Auditors' remuneration

	2014 £000	2013 £000
Fees payable to the company's auditor and its associates for the audit of the company's annual accounts	39	34
Fees payable to the company's auditor and its associates in respect of:		
Taxation compliance services	10	10
	<u>          </u>	<u>          </u>

## 5. Staff costs

Staff costs, including directors' remuneration, were as follows:

	2014 £000	2013 £000
Wages and salaries	10,238	10,568
Social security costs	1,106	1,181
Other pension costs	292	326
	<u>          </u>	<u>          </u>
	<u>11,636</u>	<u>12,075</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2014 No.	2013 No.
Distribution staff	167	178
Administrative staff	70	69
	<u>          </u>	<u>          </u>
	<u>237</u>	<u>247</u>

# Notes to the Financial Statements

For the year ended 31 March 2014

## 6. Directors' remuneration

	2014 £000	2013 £000
Remuneration	625	1,177
Company pension contributions to defined contribution pension schemes	60	107

During the year retirement benefits were accruing to 3 directors (2013 - 6) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £268,000 (2013 - £270,000).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £27,000 (2013 - £26,000).

## 7. Interest receivable

	2014 £000	2013 £000
Interest receivable from group companies	19	13
Other interest receivable	-	3
	19	16

## 8. Interest payable

	2014 £000	2013 £000
On bank loans and overdrafts	267	428

## Notes to the Financial Statements

For the year ended 31 March 2014

## 9. Taxation

	2014 £000	2013 £000
<b>Analysis of tax charge in the year</b>		
<b>Current tax</b> (see note below)		
UK corporation tax charge on profit for the year	227	58
Adjustments in respect of prior periods	-	(2)
<b>Total current tax</b>	<u>227</u>	<u>56</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	23	(39)
Adjustments in respect of prior periods	-	2
<b>Total deferred tax</b> (see note 15)	<u>23</u>	<u>(37)</u>
<b>Tax on profit on ordinary activities</b>	<u>250</u>	<u>19</u>

**Factors affecting tax charge for the year**

The tax assessed for the year is lower than (2013 - higher than) the standard rate of corporation tax in the UK of 23% (2013 - 24%). The differences are explained below:

	2014 £000	2013 £000
Profit on ordinary activities before tax	<u>1,025</u>	<u>87</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23% (2013 - 24%)	236	21
<b>Effects of:</b>		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	33	58
Capital allowances for year in excess of depreciation	(8)	45
Adjustments to tax charge in respect of prior periods	-	(2)
Other timing differences leading to an increase (decrease) in taxation	(1)	(1)
Dividends from UK companies	-	(15)
Substantial Shareholding Exemption	-	(7)
Group relief	(33)	(43)
<b>Current tax charge for the year</b> (see note above)	<u>227</u>	<u>56</u>

# Notes to the Financial Statements

For the year ended 31 March 2014

## 10. Tangible fixed assets

	Freehold property £000	Property improvement s £000	Fixtures, fittings and equipment £000	Total £000
<b>Cost or valuation</b>				
At 1 April 2013	2,825	1,759	3,429	8,013
Additions	-	17	933	950
At 31 March 2014	<u>2,825</u>	<u>1,776</u>	<u>4,362</u>	<u>8,963</u>
<b>Depreciation</b>				
At 1 April 2013	-	1,447	2,404	3,851
Charge for the year	-	67	683	750
At 31 March 2014	<u>-</u>	<u>1,514</u>	<u>3,087</u>	<u>4,601</u>
<b>Net book value</b>				
At 31 March 2014	<u>2,825</u>	<u>262</u>	<u>1,275</u>	<u>4,362</u>
At 31 March 2013	<u>2,825</u>	<u>312</u>	<u>1,025</u>	<u>4,162</u>

Included in Freehold Property is freehold land and buildings at valuation of £2,825,000 (2013 - £2,825,000), (cost £700,000 (2013 - £700,000)) which is not depreciated.

Cost or valuation at 31 March 2014 is as follows:

	Land and buildings £000
<b>At cost</b>	-
<b>At valuation:</b>	
Existing use, market value at 31 March 2013	<u>2,825</u>
	<u>2,825</u>

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

	2014 £000	2013 £000
Cost	700	700
Accumulated depreciation	-	-
Net book value	<u>700</u>	<u>700</u>

# Notes to the Financial Statements

For the year ended 31 March 2014

## 11. Fixed asset investments

	Investments in subsidiary companies £000
<b>Cost or valuation</b>	
At 1 April 2013 and 31 March 2014	11
<b>Net book value</b>	
At 31 March 2014	11
At 31 March 2013	11

### Subsidiary undertakings

The following were subsidiary undertakings of the company:

Name	Class of shares	Holding
Mixbury Trading Company Limited	Ordinary	100%
The Yorkshire Fine Wine Company Limited	Ordinary	100%
Instil Drinks Company Limited	Ordinary	100%
European Wine Partnership LLP	Ordinary	70%
Bibendum Limited	Ordinary	100%
ViVAS Wine Limited	Ordinary	100%

The aggregate of the share capital and reserves as at 31 March 2014 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

Name	Aggregate of share capital and reserves £000	Profit/(loss) £000
Mixbury Trading Company Limited	10,000	-
The Yorkshire Fine Wine Company Limited	2	-
Instil Drinks Company Limited	2	-
European Wine Partnership LLP	-	-
Bibendum Limited	1	-
ViVAS Wine Limited	1	-

## 12. Stocks

	2014 £000	2013 £000
Finished goods and goods for resale	12,357	14,309

## Notes to the Financial Statements

For the year ended 31 March 2014

### 13. Debtors

	2014 £000	2013 £000
Trade debtors	24,702	28,926
Amounts owed by group undertakings	2,332	2,356
Other debtors	234	396
Prepayments and accrued income	1,599	5,003
Deferred tax asset (see note 15)	98	121
	<u>28,965</u>	<u>36,802</u>

Included within other debtors is a balance of £153,000 (2013 - £153,000) due from the Employee Benefit Trust in more than one year.

### 14. Creditors:

#### Amounts falling due within one year

	2014 £000	2013 £000
Bank loans and overdrafts	9,596	14,326
Trade creditors	18,886	21,797
Amounts owed to group undertakings	10	10
Other taxation and social security	3,890	2,100
Other creditors	212	222
Accruals and deferred income	4,278	7,879
	<u>36,872</u>	<u>46,334</u>

The bank loan and overdraft are secured by a fixed and floating charge over all the current and future assets of Bibendum Wine Limited as well as over the freehold land and buildings of the parent group. Interest is charged at a rate related to The Royal Bank of Scotland base rate.

### 15. Deferred tax asset

	2014 £000	2013 £000
At beginning of year	121	84
(Charge for)/released during year (P&L)	(23)	37
	<u>98</u>	<u>121</u>

# Notes to the Financial Statements

For the year ended 31 March 2014

## 15. Deferred tax asset (continued)

The deferred tax asset is made up as follows:

	2014 £000	2013 £000
Accelerated capital allowances	90	111
Other timing differences	8	10
	<u>98</u>	<u>121</u>

## 16. Share capital

	2014 £000	2013 £000
<b>Allotted, called up and fully paid</b>		
2,009,938 Ordinary shares of £1 each	2,010	2,010
	<u>2,010</u>	<u>2,010</u>

## 17. Reserves

	Share premium account £000	Revaluation reserve £000	Profit and loss account £000
At 1 April 2013	1,192	1,225	10,301
Profit for the financial year	-	-	775
Dividends: Equity capital	-	-	(550)
	<u>1,192</u>	<u>1,225</u>	<u>10,526</u>
At 31 March 2014	<u>1,192</u>	<u>1,225</u>	<u>10,526</u>

## 18. Reconciliation of movement in shareholders' funds

	2014 £000	2013 £000
Opening shareholders' funds	14,728	15,005
Profit for the financial year	775	68
Dividends (Note 19)	(550)	(740)
Other recognised gains and losses during the year	-	395
	<u>14,953</u>	<u>14,728</u>
Closing shareholders' funds	<u>14,953</u>	<u>14,728</u>

## Notes to the Financial Statements

For the year ended 31 March 2014

### 19. Dividends

	2014 £000	2013 £000
Dividends paid on equity capital	<u>550</u>	<u>740</u>

### 20. Pension commitments

The company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £292,000 (2013 - £326,000). Contributions totalling £40,000 (2013 - £45,000) were payable to the fund at the balance sheet date and are included in other creditors.

### 21. Operating lease commitments

At 31 March 2014 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2014 £000	2013 £000	2014 £000	2013 £000
<b>Expiry date:</b>				
Within 1 year	-	-	135	38
Between 2 and 5 years	-	-	83	184
After more than 5 years	127	127	-	-
Total	<u>127</u>	<u>127</u>	<u>218</u>	<u>222</u>

### 22. Other financial commitments

At 31 March 2014, the company had entered into forward foreign exchange purchase contracts with a value amounting to £21,804,118 (2013 - £6,660,595). The unrecognised loss on these contracts at 31 March was £462,540 (2013: gain £386,558).



# Notes to the Financial Statements

For the year ended 31 March 2014

## **23. Related party transactions**

An amount of £153,000 (2013 - £153,000) in respect of shares sold by the Bibendum Wine Employee Share Option Plan is due from the Employee Benefit Trust. Of this amount, £nil (2013 - £56,000) is due from a director to the Employee Benefit Trust.

During the year, the company sold wine totalling £183,509 (2013 - £134,545) to The Wondering Wine Company Limited, a fellow subsidiary of Bibendum Wine Holdings Limited. At 31 March 2014, the outstanding balance due to the company was £837,720 (2013 - £623,790). No amounts were written off in the year.

The company is a wholly owned subsidiary of Bibendum Wine Holdings Limited, the consolidated accounts of which are publicly available. Accordingly, the company has taken advantage of the exemption in FRS 8 from disclosing transactions with wholly owned members of the Bibendum group.

## **24. Ultimate parent undertaking and controlling party**

The immediate and ultimate parent company is Bibendum Wine Holdings Limited, a company registered in England and Wales.

The largest and the smallest group of which this company is a member and for which group accounts are prepared is Bibendum Wine Holdings Limited. Copies of these consolidated accounts may be obtained from its registered office.