

Registration Number 1916098

Investment Discounts Limited
Directors' Report and Financial Statements
for the year ended 30 September 1994



Investment Discounts Limited

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Investment Discounts Limited

Company Information

Directors	E.J. Hudson R.J. Patterson Mrs. B.L. Selby
Secretary	Mrs. B. L. Selby
Company Number	1916098
Registered Office	Miller House 2 Church Road Bebington Wirral L63 7PH
Auditors	Castell & Co. Fairlawn 679 Chester Road Great Sutton South Wirral L66 2LN
Bankers	Midland Bank plc 58 Bromborough Village Road Bromborough Wirral L62 7ET

Investment Discounts Limited

Directors' Report
for the year ended 30 September 1994

The directors present their report and the financial statements for the year ended 30 September 1994.

Principal Activity

The principal activity of the company remained that of insurance consultants.

Directors and their Interests

The directors who served during the year and their interests in the company are as stated below:

	Class of share	Number of shares	
		1994	1993
E.J. Hudson	Ordinary shares	450	-
R.J. Patterson	Ordinary shares	150	100
Mrs. B.L. Selby	Ordinary shares	-	-

Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

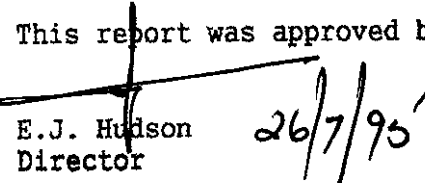
- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements based on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Castell & Co. be reappointed as auditors of the company will be put to the Annual General Meeting. In the preparation of this report the directors have taken advantage of the exemptions applicable to small companies as conferred by Part II of Schedule 8 of the Companies Act 1985.

This report was approved by the Board and signed on its behalf by


E.J. Hudson
Director

GENERAL INVESTIGATIVE DIVISION

MEMORANDUM FOR THE DIRECTOR

RE: [Illegible]

[Illegible]

[Illegible]

[Illegible]

[Illegible]

[Illegible]

[Illegible]

[Illegible]

[Illegible]

INVESTMENT DISCOUNTS LIMITED

AUDITORS' REPORT TO THE SHAREHOLDERS OF

INVESTMENTS DISCOUNTS LIMITED

We have audited the financial statements on pages 3 to 8 which have been prepared under the historical cost convention and the accounting policies set out on page 5.

Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an Independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary on order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

Because of the inadequacy of the accounting system in relation to the collection and settlement of insurance renewals we were unable to obtain our own assurance regarding customer insurance renewal debtors £51142 and insurance renewal creditors £62920 appearing in the financial statements for the period ended 30 September 1992, nor for customer insurance renewal debtors £49,885 and insurance renewal creditors £50408 as at 30 September 1993, nor for the customer insurance renewal debtors £91,705 and insurance renewal creditors £71,099 as at 30 September 1994.

Cont'd.....

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Subject to any adjustments that we might have found to be necessary has we been able to satisfy ourselves as to the matters referred to above, in our opinion the financial statements give a true and fair view of the state of the companys affairs at 30 September 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Castell & Co.

Castell & Co.
Accountants and
Registered Auditors

Fairlawn
679, Chester Road
Great Sutton
South Wirral
L66 2LN

Date: *27 July 1995*.....

Investment Discounts Limited
Profit and Loss Account
for the year ended 30 September 1994

		Continuing operations	
		1994	1993
	Notes	£	£
Turnover	2	230,572	170,644
Administrative expenses		(196,818)	(161,085)
Other operating income		5,400	485
Operating profit	3	39,154	10,044
Interest receivable and similar income		118	22
Interest payable and similar charges	4	(1,996)	(2,087)
Profit on ordinary activities before taxation		37,276	7,979
Tax on profit on ordinary activities	6	(7,434)	(1,068)
Profit on ordinary activities after taxation		29,842	6,911
Retained profit for the year		29,842	6,911

There are no recognised gains and losses other than the profit or loss for the above two financial years.

The notes on pages 5 to 8 form an integral part of these financial statements.

Investment Discounts Limited

Balance Sheet
as at 30 September 1994

	Notes	£	1994 £	£	1993 £
Fixed Assets					
Tangible assets	7		51,769	/	41,058
Current Assets					
Stocks		300		300	
Debtors	8	96,098		54,140	
Cash at bank and in hand		7,105		2,909	
			<u>103,503</u>		<u>57,349</u>
Creditors: amounts falling due within one year	9	(128,292)		(106,634)	
Net Current Liabilities			<u>(24,789)</u>		<u>(49,285)</u>
Total Assets Less Current Liabilities			26,980		(8,227)
Creditors: amounts falling due after more than one year	10		(14,207)		(8,842)
Net Assets/(Liabilities)			<u>12,773</u>		<u>(17,069)</u>
Capital and Reserves					
Called up share capital	11		1,000		1,000
Profit and loss account			11,773		(18,069)
Equity Shareholders' Funds	12		<u>12,773</u>		<u>(17,069)</u>

In preparing these financial statements:

- (1) The company has claimed exemptions under Part I of Schedule 8 to the Companies Act 1985
- (2) In the opinion of the directors the company is entitled to these exemptions as a small company

The financial statements were approved by the Board and signed on its behalf by

E.J. Hudson
Director

26/7/95

The notes on pages 5 to 8 form an integral part of these financial statements.

Investment Discounts Limited

Notes to the Financial Statements
for the year ended 30 September 1994

1. Accounting Policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and include the results of the company's operations and all of which are continuing. The company has taken advantage of the exemption in Financial Reporting Standard No. 1 from the requirement to produce a cash flow statement on the grounds that is a small company.

1.2 Turnover

Turnover comprises the invoiced value of services supplied by the company.

1.3 Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Computer equipment and Software	-	25% Straight Line
Fixtures, fittings and equipment	-	25% Reducing balance
Motor vehicles	-	25% Reducing balance

1.4 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

1.5 Stock

Stock is valued at the lower of cost and net realisable value.

1.6 Deferred taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors considers that a liability to taxation is unlikely to materialise.

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

Investment Discounts Limited

Notes to the Financial Statements
for the year ended 30 September 1994

3.	Operating profit	1994	1993
		£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	10,505	10,898
	Hire of plant and machinery	3,959	4,044
	Auditors' remuneration	1,413	3,005
		<hr/>	<hr/>
	and after crediting:		
	Profit on disposal of tangible fixed assets	324	1,616
		<hr/>	<hr/>
4.	Interest payable and similar charges		
	Included in interest payable is interest payable on finance leases and hire purchase contracts of £1,991 (1993 - £2,084)		
5.	Directors' emoluments		
		1994	1993
		£	£
	Directors' emoluments	38,563	27,821
		<hr/>	<hr/>
6.	Taxation	1994	1993
		£	£
	UK Corporation Tax at 25% (1993 - 25%)	9,014	1,068
	Prior years		
	UK Corporation Tax	(1,580)	-
		<hr/>	<hr/>
		7,434	1,068
		<hr/>	<hr/>

Investment Discounts Limited

Notes to the Financial Statements
for the year ended 30 September 1994

7. Tangible assets

	Computers software and other £	Total £
Cost		
At 1 October 1993	56,299	56,299
Additions	23,776	23,776
Disposals	(4,550)	(4,550)
	<hr/>	<hr/>
At 30 September 1994	75,525	75,525
	<hr/>	<hr/>
Depreciation		
At 1 October 1993	15,241	15,241
On disposals	(1,990)	(1,990)
Charge for the year	10,505	10,505
	<hr/>	<hr/>
At 30 September 1994	23,756	23,756
	<hr/>	<hr/>
Net book values		
At 30 September 1994	51,769	51,769
	<hr/>	<hr/>
At 30 September 1993	41,058	41,058
	<hr/>	<hr/>

Included above are assets held under finance leases or hire purchase contracts amounting to £28,360 (1993 -£16,560)

8. Debtors

	1994 £	1993 £
Trade debtors	91,705	49,885
Other debtors	3,428	3,428
Prepayments and accrued income	965	827
	<hr/>	<hr/>
	96,098	54,140
	<hr/>	<hr/>

9. Creditors: amounts falling due within one year

	1994 £	1993 £
Bank overdraft	10,112	5,720
Trade creditors	71,099	50,408
Other creditors	32,625	45,556
Accruals and deferred income	14,456	4,950
	<hr/>	<hr/>
	128,292	106,634
	<hr/>	<hr/>

Investment Discounts Limited

Notes to the Financial Statements
for the year ended 30 September 1994

10.	Creditors: amounts falling due after more than one year	1994 £	1993 £
	Net obligations under finance leases and hire purchase contracts	14,207	8,842
		<u>14,207</u>	<u>8,842</u>
	Net obligations under finance leases and hire purchase contracts Repayable within one year	(9,168)	(5,050)
	Repayable between one and five years	(14,207)	(8,842)
		<u>(23,375)</u>	<u>(13,892)</u>
11.	Share capital	1994 £	1993 £
	Authorised equity 1,000 Ordinary shares of £1 each	1,000	1,000
	Allotted, called up and fully paid equity 1,000 Ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>
12.	Reconciliation of movements in shareholders' funds	1994 £	1993 £
	Profit for the year	29,842	6,911
	Opening shareholders' funds	(17,069)	(23,980)
		<u>12,773</u>	<u>(17,069)</u>
13.	Transactions with directors	Amount Outstanding 1994 £	Maximum in year £
	R.J. Patterson	3,428	3,428
		<u>3,428</u>	<u>3,428</u>
14.	Post Balance Sheet events On 1 January 1995 the company took over the business of Box Insurance Services, the operations of which will continue from its premises in Freckleton, Preston.		