

Company registration number: 3840766

# A G Sadowski Underwriting Limited

## Report and financial statements 31 December 2007

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# **A G Sadowski Underwriting Limited**

## **Company information**

### **Directors**

A G Sadowski  
K M Sadowski  
Nomina plc

### **Company Secretary**

Hampden Legal PLC

### **Registered Office**

85, Gracechurch Street  
London  
EC3V 0AA

### **Auditors**

Littlejohn  
Chartered Accountants  
and Registered Auditors  
1 Westferry Circus  
Canary Wharf  
London  
E14 4HD

### **Accountants**

Axiom Consulting Limited  
Lloyds Chambers  
1 Portsoken Street  
London E1 8DF

### **Solicitors**

Morton Fraser  
30-31 Queen Street  
Edinburgh  
EH2 1JX

# **A G Sadowski Underwriting Limited**

## **Report of the Directors**

The Directors submit their Report together with the Financial Statements of the Company for the year ended 31 December 2007

### **Principal Activities, Business Review and Future Developments**

The principal activity of the Company is that of trading as a Lloyd's corporate capital member. The Company continues to trade in 2008 and the Directors expect this year's result to be better than years currently being reported.

The Financial Statements incorporate the annual accounting results of the syndicates on which the Company participates for the 2005, 2006 and 2007 years of account, as well as any 2004 and prior run-off years.

The 2005 year closed at 31 December 2007 with a result of £62,536 (2004 - £145,747). The 2006 and 2007 open underwriting account will normally close at 31 December 2008 and 2009.

Certain syndicates on which the Company participates have for a variety of reasons been unable to close. There is a greater than usual degree of uncertainty as to the eventual outcome of these accounts.

### **Results and Dividends**

The results for the year are set out on pages 9 to 10 of the Financial Statements. Dividends totalling £14,344 were paid in the year (2006 - £-).

# A G Sadowski Underwriting Limited

## Report of the Directors (continued)

### Key Performance Indicators

The directors monitor the performance of the Company by reference to the following key performance indicators

	2007	2006
Capacity (youngest underwriting year)	1,495,359	1,358,372
Gross premium written as a % of capacity	90.2%	106.3%
Underwriting profit of latest closed year		
as a % of capacity	4.9%	11.9%
Run-off years of account movement	4,989	16,925

### Other Performance Indicators

As a result of the nature of this Company as a Lloyd's Corporate Member the majority of its activities are carried out by the syndicates in which it participates. The Company is not involved directly in the management of the syndicate's activities, including employment of syndicate staff, as these are the responsibility of the relevant Managing Agent. Each Managing Agent will also have responsibility for the environmental activities of each syndicate, although by their nature insurers do not produce significant environmental emissions. As a result, the Directors of the Company do not consider it appropriate to monitor and report any performance indicators in relation to staff or environmental matters.

### Risk Management

As a corporate member of Lloyd's the majority of the risks to this Company's future cash flows arise from its participation in the results of Lloyd's syndicates. As detailed below, these risks are mostly managed by the Managing Agent of the syndicate. This Company's role in managing this risk is limited to selection of syndicate participations and monitoring performance of the syndicates.

# **A G Sadowski Underwriting Limited**

## **Report of the Directors (continued)**

### **Syndicate risks**

The syndicate's activities expose it to a variety of financial and non-financial risks. The Managing Agent is responsible for managing the syndicate's exposure to these risks and, where possible, introducing controls and procedures that mitigate the effects of the exposure to risk. Each year, the Managing Agent prepares an Individual Capital Assessment (ICA) for the syndicate, the purpose of this being to agree capital requirements with Lloyd's based on an agreed assessment of the risks impacting the syndicate's business, and the measures in place to manage and mitigate those risks from a quantitative and qualitative perspective. The risks described below are typically reflected in the ICA, and typically the majority of the total assessed value of the risks concerned is attributable to Insurance Risk.

The insurance risks faced by a syndicate include the occurrence of catastrophic events, downward pressure on pricing of risks, reductions in business volumes and the risk of inadequate reserving. Reinsurance risks arise from the risk that a reinsurer fails to meet their share of a claim. The management of the syndicate's funds is exposed to risks of investment, liquidity, currency and interest rates leading to financial loss. The syndicate is also exposed to regulatory and operational risks including its ability to continue to trade. However, supervision by Lloyd's and the Financial Services Authority provide additional controls over the syndicate's management of risks.

The Company manages the risks faced by the syndicates on which it participates by monitoring the performance of the syndicates it supports. This commences in advance of committing to support a syndicate for the following year, with a review of the business plan prepared for each syndicate by its Managing Agent. In addition quarterly reports and annual accounts together with any other information made available by the Managing Agent are monitored and if necessary enquired into. If the Company considers that the risks being run by the syndicate are excessive it will seek confirmation from the Managing Agent that adequate management of the risk is in place and if considered appropriate will withdraw support from the next underwriting year. The company relies on advice provided by the Members' Agent which acts for it, who are specialists in assessing the performance and risk profiles of syndicates.

### **Investment and currency risks**

The other significant risks faced by the Company are with regard to the investment of the available funds within its own custody. The elements of these risks are investment risk, liquidity risk, currency risk and interest rate risk. The main liquidity risk would arise if a syndicate had inadequate liquid resources for a large claim and sought funds from the company to meet the claim. In order to minimise investment, credit and liquidity risk the Company's funds are invested in readily realisable short term cash deposits.

# **A G Sadowski Underwriting Limited**

## **Report of the Directors (continued)**

### **Regulatory risks**

The Company is subject to continuing approval by Lloyd's and the Financial Services Authority to be a member of a Lloyd's syndicate. The risk of this approval being removed is mitigated by monitoring and fully complying with all requirements in relation to membership of Lloyd's. The capital requirements to support the proposed amount of syndicate capacity for future years are subject to the requirements of Lloyd's. A variety of factors are taken into account by Lloyd's in setting these requirements including market conditions and syndicate performance and although the process is intended to be fair and reasonable the requirements can fluctuate from one year to the next, which may constrain the volume of underwriting the Company is able to support.

### **Operational risks**

As there are relatively few transactions actually undertaken by the Company there are only limited systems and staffing requirements of the Company and therefore operational risks are not considered to be significant. Close involvement of all directors in the Company's key decision making and the fact that the majority of the Company's operations are conducted by syndicates provides control over any remaining operational risks.

### **Directors**

The Directors who served at any time during the year were as follows

Nomina plc Appointed 31 December 2006  
A G Sadowski  
K M Sadowski

# **A G Sadowski Underwriting Limited**

## **Report of the Directors (continued)**

### **Directors' Responsibilities**

Company law requires the Directors to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year, in accordance with United Kingdom Accounting Standards and applicable law (UK and Generally Accepted Accounting Practice) In preparing those Financial Statements the Directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the Financial Statements comply with the Companies Act 1985 They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities The Directors are responsible for ensuring that the Report of the Directors is prepared in accordance with company law in the United Kingdom

### **Auditors**

Since the previous year Annual General Meeting, our auditors, CLB Littlejohn Frazer, have changed their name to Littlejohn A resolution to reappoint Littlejohn will be proposed at the next Annual General Meeting

**In the case of each of the persons who are Director's at the time this report is approved, the following applies:**

- (a) So far as the Directors are aware, there is no relevant audit information of which the Company's auditors are unaware, and
- (b) They have taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information

By Order of the Board



Hampden Legal PLC  
Secretary

9th July 2008

# **A G Sadowski Underwriting Limited**

## **Independent Auditors' report**

### **Independent Auditor's report to the shareholders of A G Sadowski Underwriting Limited**

We have audited the Financial Statements of A G Sadowski Underwriting Limited for the year ended 31 December 2007 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Accounting Policies and the related notes 1 to 20. These Financial Statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective Responsibilities of Directors and Auditors**

As described by the Statement of Directors' Responsibilities, the Company's Directors are responsible for the preparation of the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the Financial Statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the Financial Statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether, in our opinion, the information given in the Report of the Directors is consistent with the Financial Statements.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and other transactions is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

### **Basis of Opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgments made by the Directors in the preparation of the Financial Statements, and of whether the Accounting Policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.



## A G Sadowski Underwriting Limited

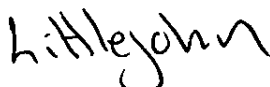
### Independent Auditors' report (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

#### Opinion

In our opinion

- the Financial Statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Company's affairs as at 31 December 2007 and of its result for the year then ended;
- and have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Report of the Directors is consistent with the Financial Statements



Littlejohn

Chartered Accountants  
and Registered Auditors

5 September  
~~9th July~~ 2008

## A G Sadowski Underwriting Limited

### Profit and loss account Technical account – general business For the year ended 31 December 2007

	Note	2007 £	2006 £
<b>Premiums Written</b>			
Gross premiums written	1	1,348,141	1,443,934
Outward reinsurance premiums		(223,404)	(245,378)
<b>Net Premiums Written</b>		<u>1,124,737</u>	<u>1,198,556</u>
<b>Change in the provision for Unearned premiums</b>			
Gross Provision		19,816	(36,174)
Reinsurers' share		(2,565)	13,119
<b>Earned Premiums, Net of Reinsurance</b>		<u>1,141,988</u>	<u>1,175,501</u>
<b>Allocated Investment Return Transferred from the Non-Technical Account</b>		121,196	81,798
Other technical income, net of reinsurance		331	-
<b>Claims Paid</b>			
Gross Amount		(723,840)	(998,621)
Reinsurers' share		190,593	406,718
<b>Net claims paid</b>		<u>(533,247)</u>	<u>(591,903)</u>
<b>Change in Provision for Claims</b>			
Gross amount		121,345	337,433
Reinsurers' share		(150,020)	(304,543)
<b>Change in net provision for claims</b>		<u>(28,675)</u>	<u>32,890</u>
<b>Claims Incurred, Net of Reinsurance</b>		(561,922)	(559,013)
Changes in other technical provisions, net of reinsurance		-	-
Net operating expenses	3	(383,995)	(396,053)
Other technical charges, net of reinsurance		-	-
<b>Balance on the Technical Account for General Business</b>		<u>317,598</u>	<u>302,233</u>

The accounting policies and notes on pages 14 to 28 form part of these Financial Statements

## A G Sadowski Underwriting Limited

### Profit and loss account Non - technical account For the year ended 31 December 2007

	Note	2007 £	2006 £
<b>Balance on Technical Account for General Business</b>		317,598	302,233
Investment income	4	119,196	90,301
Unrealised gains on investments		22,839	9,220
Investment expenses and charges	5	(15,760)	(12,624)
Unrealised losses on investments		(5,079)	(5,099)
Allocated investment return transferred to the general business technical account		(121,196)	(81,798)
Other income		(3,402)	52,041
Other charges		(19,788)	(20,801)
<b>Profit/(loss) on ordinary activities before taxation</b>	6	294,408	333,473
Tax on profit/(loss) on ordinary activities	7	(61,386)	(62,538)
<b>Profit/(loss) for the financial year</b>	14	233,022	270,935

All amounts relate to continuing operations

The accounting policies and notes on pages 14 to 28 form part of these Financial Statements

# A G Sadowski Underwriting Limited

## Balance sheet As at 31 December 2007

	Note	31 December 2007			31 December 2006		
		Syndicate Participation £	Corporate £	Total £	Syndicate Participation £	Corporate £	Total £
<b>Assets</b>							
<b>Intangible assets</b>	9	-	11,600	11,600	-	5,310	5,310
<b>Investments</b>							
Financial investments	10	1,783,957	-	1,783,957	1,596,039	-	1,596,039
Deposits with ceding undertakings		1,624	-	1,624	1,623	-	1,623
		1,785,581	-	1,785,581	1,597,662	-	1,597,662
<b>Reinsurers' share of technical provisions</b>							
Provision for unearned premiums		54,435	-	54,435	(10)	-	(10)
Claims outstanding		469,346	-	469,346	704,316	-	704,316
Other technical provisions		-	-	-	-	-	-
		523,781	-	523,781	704,306	-	704,306
<b>Debtors</b>							
Arising out of direct insurance operations		272,641	-	272,641	295,905	-	295,905
Arising out of reinsurance operations		318,376	-	318,376	243,719	-	243,719
Other debtors	11	183,602	173,038	356,640	129,656	224,095	353,751
		774,619	173,038	947,657	669,280	224,095	893,375
<b>Other assets</b>							
Cash at bank and in hand		280,618	881	281,499	244,270	2,584	246,854
Other		122,515	-	122,515	101,594	-	101,594
		403,133	881	404,014	345,864	2,584	348,448
<b>Prepayments and accrued income</b>							
Accrued interest		11,288	-	11,288	8,920	-	8,920
Deferred acquisitions costs		130,264	-	130,264	129,537	-	129,537
Other prepayments and accrued income		3,018	-	3,018	5,064	-	5,064
		144,570	-	144,570	143,521	-	143,521
<b>Total assets</b>		<b>3,631,684</b>	<b>185,519</b>	<b>3,817,203</b>	<b>3,460,633</b>	<b>231,989</b>	<b>3,692,622</b>

The accounting policies and notes on pages 14 to 28 form part of these Financial Statements

# A G Sadowski Underwriting Limited

## Balance sheet As at 31 December 2007

	Note	31 December 2007			31 December 2006		
		Syndicate Participation £	Corporate £	Total £	Syndicate Participation £	Corporate £	Total £
<b>Liabilities and shareholders' funds</b>							
<b>Capital and reserves</b>							
Called up share capital	12	-	200	200	-	200	200
Share premium account		-	-	-	-	-	-
Profit and loss account	13	301,373	27,678	329,051	162,391	(52,018)	110,373
<b>Shareholders' funds – attributable to equity interests</b>	14	301,373	27,878	329,251	162,391	(51,818)	110,573
<b>Technical provisions</b>							
Provision for unearned premiums		556,258	-	556,258	576,362	-	576,362
Claims outstanding – gross amount		2,317,665	-	2,317,665	2,386,423	-	2,386,423
Other technical provisions		-	-	-	-	-	-
<b>Provisions for other risks and charges</b>							
Deferred taxation	15	-	59,277	59,277	-	27,639	27,639
Other		-	-	-	-	-	-
<b>Deposit received from reinsurers</b>		3,918	-	3,918	13,421	-	13,421
<b>Creditors</b>							
Arising out of direct insurance operations		109,395	-	109,395	79,937	-	79,937
Arising out of reinsurance operations		120,669	-	120,669	109,413	-	109,413
Amounts owed to credit Institutions		201	-	201	172	-	172
Other creditors including taxation and social security	16	265,446	41,086	306,532	169,547	209,814	379,361
		3,373,552	100,363	3,473,915	3,335,275	237,453	3,572,728
<b>Accruals and deferred income</b>		(43,241)	57,278	14,037	(37,033)	46,354	9,321
<b>Total liabilities</b>		3,631,684	185,519	3,817,203	3,460,633	231,989	3,692,622

Approved by the Board of Directors on 9th July 2008  
and signed on its behalf by



A G Sadowski  
Director

The accounting policies and notes on pages 14 to 28 form part of these Financial Statements

# A G Sadowski Underwriting Limited

## Cash flow statement

For the year ended 31 December 2007

	Note	2007 £	2006 £
<b>Operating activities</b>			
Net cash inflow/(outflow) from operating activities	17	31,091	(87,174)
<b>Returns on investments and servicing of finance</b>		-	-
<b>Capital expenditure</b>			
Purchase of syndicate capacity		(10,493)	-
Proceeds from sale of syndicate capacity		599	52,039
<b>Taxation</b>			
Corporation and overseas taxes (paid)/refunded		(8,556)	(315)
<b>Equity dividends paid</b>		(14,344)	-
<b>Financing</b>			
Issue of shares		-	-
Share issue expenses		-	-
Net cash inflow/(outflow) for the year	17	<u>(1,703)</u>	<u>(35,450)</u>
<b>Cash flows were invested as follows:</b>			
Increase/(decrease) in cash holdings	17	(1,703)	(35,450)
Purchase of financial investments		-	-
Sale of financial investments		-	-
Net investment of cash flows		<u>(1,703)</u>	<u>(35,450)</u>

The Company has no control over the disposition of assets and liabilities at Lloyd's. Consequently, the cash flow statement is prepared reflecting only the movement in corporate funds, which includes transfers to and from the syndicates at Lloyd's.

The accounting policies and notes on pages 14 to 28 form part of these Financial Statements

# **A G Sadowski Underwriting Limited**

## **Accounting Policies**

**For the year ended 31 December 2007**

### **Basis of Preparation**

The Financial Statements are prepared under the historical cost basis of accounting modified to include the revaluation of investments and comply with applicable Accounting Standards

The Company participates in insurance business as an underwriting member of various syndicates at Lloyd's

The Financial Statements have been prepared in accordance with Section 255 of, and Schedule 9A of the Companies Act 1985 and the recommendations of the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers in December 2005, as amended in December 2006, except that exchange differences arising on syndicate assets and liabilities are dealt with in the technical account as all of these differences arise from technical account transactions.

Accounting information in respect of the syndicate participations has been provided by the Syndicate's managing agent and has been reported upon by the syndicate auditors

### **Basis of Accounting**

The Financial Statements are prepared using the annual basis of accounting Under the annual basis of accounting a result is determined at the end of each accounting period reflecting the profit or loss from providing insurance coverage during that period and any adjustments to the profit or loss of providing insurance cover during earlier accounting periods

Amounts reported in the general business technical account relate to movements in the period in respect of all relevant years of account of the syndicates on which the Company participates

Assets and liabilities arising as a result of the underwriting activities are mainly controlled by the syndicates' managing agents. Accordingly, these assets and liabilities have been shown separately in the balance sheet as "Syndicate Participation" Other assets and liabilities are shown as "Corporate" The syndicate assets are held subject to trust deeds for the benefit of the syndicates' insurance creditors

# **A G Sadowski Underwriting Limited**

## **Accounting Policies**

**For the year ended 31 December 2007**

### **General Business**

#### **1 Premiums**

Premiums written comprise the total premiums receivable in respect of business incepted during the year, together with any differences between booked premiums for prior years and those previously accrued, and include estimates of premiums due but not yet receivable or notified to the syndicates on which the Company participates, less an allowance for cancellations. All premiums are shown gross of commission payable to intermediaries and exclude taxes and duties levied on them.

#### **11 Unearned Premiums**

Written premium is earned according to the risk profile of the policy. Unearned premiums represent the proportion of premiums written in the year that relate to unexpired terms of policies in force at the Balance Sheet date, calculated on a time apportionment basis having regard where appropriate, to the incidence of risk. The specific basis adopted by each syndicate is determined by the relevant Managing Agent.

#### **111 Deferred Acquisition Costs**

Acquisition costs, which represent commission and other related expenses, are deferred over the period in which the related premiums are earned.

#### **1V Reinsurance Premiums**

Reinsurance premium costs are allocated by the Managing Agent of each syndicate to reflect the protection arranged in respect of the business written and earned.

#### **v Claims Incurred and Reinsurers' Share**

Claims incurred comprise claims and settlement expenses (both internal and external) occurring in the year and changes in the provisions for outstanding claims, including provisions for claims incurred but not reported and settlement expenses, together with any other adjustments to claims from previous years. Where applicable, deductions are made for salvage and other recoveries.

The provision for claims outstanding comprises amounts set aside for claims notified and claims incurred but not yet reported (IBNR). The amount included in respect of IBNR is based on statistical techniques of estimation applied by each syndicate's in-house reserving team and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience the development of claims over time to form a view of the likely ultimate claims to be experienced for more recent underwriting, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs. For the most recent years, where a high degree of volatility arises from projections, estimates may be based in part on output from rating and other models of the business accepted and assessments of underwriting conditions.



# **A G Sadowski Underwriting Limited**

## **Accounting Policies**

### **For the year ended 31 December 2007**

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to each syndicate's reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. Each syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly the two most critical assumptions made by each syndicates Managing Agent as regards claims provisions are that the past is a reasonable predictor of the likely level of claims development and that the rating and other models used including pricing models for recent business are reasonable indicators of the likely level of ultimate claims to be incurred.

The level of uncertainty with regard to the estimations within these provisions generally decreases with time since the underlying contracts were exposed to new risks. In addition the nature of short tail claims such as property where claims are typically notified and settled within a short period of time will normally have less uncertainty after a few years than long tail risks such as some liability business where it may be several years before claims are fully advised and settled. In addition to these factors if there are disputes regarding coverage under policies or changes in the relevant law regarding a claim this may increase the uncertainty in the estimation of the outcomes.

The assessment of these provisions is usually the most subjective aspect of an insurer's accounts and may result in greater uncertainty within an insurer's accounts than within those of many other businesses. The provisions for gross claims and related reinsurance recoveries have been assessed on the basis of the information currently available to the directors of each syndicate's managing agent. However, ultimate liability will vary as a result of subsequent information and events and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The provisions are not discounted for the investment earnings that may be expected to arise in the future on the funds retained to meet the future liabilities. The methods used, and the estimates made, are reviewed regularly.

#### **vi Unexpired Risks Provision**

Provisions for unexpired risks are made where the costs of outstanding claims, related expenses and deferred acquisition costs are expected to exceed the unearned premium provision carried forward at the balance sheet date. The provision for unexpired risks is calculated separately by reference to classes of business which are managed together, after taking into account relevant investment return. The provision is made on a syndicate by syndicate basis by the relevant Managing Agent.

#### **vii Closed Years of Account**

At the end of the third year, the underwriting account is normally closed by reinsurance into the following year of account. The amount of the reinsurance to close premium payable is determined by the managing agent, generally by estimating the cost of claims notified but not settled at 31 December, together with the estimated cost of claims incurred but not reported at that date, and an estimate of future claims handling costs.

## **A G Sadowski Underwriting Limited**

### **Accounting Policies**

#### **For the year ended 31 December 2007**

Any subsequent variation in the ultimate liabilities of the closed year of account is borne by the underwriting year into which it is reinsured

The payment of a reinsurance to close premium does not eliminate the liability of the closed year for outstanding claims. If the reinsuring syndicate was unable to meet its obligations, and the other elements of Lloyd's chain of security were to fail, then the closed underwriting account would have to settle outstanding claims

The Directors consider that the likelihood of such a failure of the reinsurance to close is extremely remote, and consequently the reinsurance to close has been deemed to settle the liabilities outstanding at the closure of an underwriting account. The Company has included its share of the reinsurance to close premiums payable as technical provisions at the end of the current period, and no further provision is made for any potential variation in the ultimate liability of that year of account

#### **viii Run-off Years of Account**

Where an underwriting year of account is not closed at the end of the third year (a "run-off" year of account) a provision is made for the estimated cost of all known and unknown outstanding liabilities of that year. The provision is determined initially by the managing agent on a similar basis to the reinsurance to close. However, any subsequent variation in the ultimate liabilities for that year remains with the corporate member participating therein. As a result any run-off year will continue to report movements in its results after the third year until such time as it secures a reinsurance to close

#### **ix Net Operating Expenses (including Acquisition Costs)**

Net operating costs include acquisition costs, profit and loss on exchange and other amounts incurred by the syndicates on which the Company participates

Acquisition costs, comprising commission and other costs related to the acquisition of new insurance contracts, are deferred to the extent that they are attributable to premiums unearned at the Balance Sheet date.

#### **x Distribution of Profits and Collection of Losses**

Lloyd's operates a detailed set of regulations regarding solvency and the distribution of profits and payment of losses between syndicates and their members. Lloyd's continues to require membership of syndicates to be on an underwriting year of account basis and profits and losses belong to members according to their membership of a year of account. Normally profits and losses are transferred between the syndicate and members after results for a year of account are finalised after 36 months. This period may be extended if a year of account goes into run-off. The syndicate may make earlier on account distributions or cash calls according to the cash flow of a particular year of account and subject to Lloyd's requirements.

# **A G Sadowski Underwriting Limited**

## **Accounting Policies**

**For the year ended 31 December 2007**

### **x1 Investments**

Investments are stated at current value, including accrued interest at the Balance Sheet date

### **x11 Investment Return**

Investment return comprises all investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges

Realised and unrealised gains and losses are measured by reference to the original cost of the investment if purchased in the year, or if held at the beginning of the year by reference to the current value at that date

Investment return is initially recorded in the non-technical account. A transfer is made from the non-technical account to the general business technical account to reflect the investment return on funds supporting the underwriting business

### **x111 Basis of Currency Translation**

Syndicates maintain separate funds in Sterling, United States dollars, Canadian dollars and Euros

Income and expenditure in US dollars, Canadian dollars and Euros is translated at the average rate of exchange for the year. Underwriting transactions denominated in other foreign currencies are included at the rate of exchange ruling at the date the transaction is processed

Assets and liabilities are translated into Sterling at the rates of exchange at the Balance Sheet date.

Differences arising on translation of foreign currency amounts in syndicates are included in the technical account

### **x1V Debtors/Creditors arising from Insurance/Reinsurance Operations**

The amounts shown in the Balance Sheet include the totals of all the Syndicates outstanding debit and credit transactions as processed by the Lloyd's central facility, no account has been taken of any offsets which may be applicable in calculating the net amounts due between the Syndicates and each of their counterparty insureds, reinsurers or intermediaries as appropriate.

# **A G Sadowski Underwriting Limited**

## **Accounting Policies**

**For the year ended 31 December 2007**

### **Taxation**

The Company is taxed on its results including its share of underwriting results declared by the syndicates and these are deemed to accrue evenly over the calendar year in which they are declared. The syndicate results included in these Financial Statements are only declared for tax purposes in the calendar year following the normal closure of the year of account. No provision is made for corporation tax in relation to open years of account. However, full provision is made for deferred tax on underwriting results not subject to current corporation tax.

HM Revenue & Customs agrees the taxable results of the syndicates at a syndicate level on the basis of computations submitted by the managing agent. At the date of the approval of these Financial Statements the syndicate taxable results of years of account closed at this and at previous year ends may not have been fully agreed with HM Revenue & Customs. Any adjustments that may be necessary to the tax provisions established by the Company, as a result of HM Revenue & Customs agreement of syndicate results, will be reflected in the Financial Statements of subsequent periods.

### **Deferred Taxation**

Deferred tax is provided in full on timing differences which result in an obligation at the Balance Sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

Deferred tax assets and liabilities have not been discounted.

### **Intangible Assets**

Costs incurred by the Company in the Corporation of Lloyd's auctions in order to acquire rights to participate on syndicates' underwriting years are included within intangible fixed assets and amortised over a 5 year period beginning in the year following the purchase of the syndicate participation.

### **Cash Flow Statement**

The Company has no control over the disposition of assets and liabilities at Lloyd's. Consequently, the Cash Flow Statement is prepared reflecting only the movement in corporate funds, which includes transfers to and from syndicates at Lloyd's.

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

### 1. Class of Business

2007	Gross Written Premiums £	Gross Premiums Earned £	Gross Claims Incurred £	Net Operating Expenses £	Reinsurance Balance £	Total £
<b>Direct Insurance</b>						
Accident and health	40,171	42,287	(20,080)	(13,603)	(3,337)	5,267
Motor – third party liability	6,477	7,421	(3,206)	(2,084)	170	2,301
Motor – other classes	74,029	72,138	(48,461)	(19,927)	(1,239)	2,511
Marine, aviation and transport	139,805	146,093	(60,536)	(37,193)	(30,595)	17,769
Fire and other damage to property	286,594	294,167	(123,578)	(97,871)	(34,366)	38,352
Third party liability	288,140	299,464	(144,416)	(89,370)	(24,002)	41,676
Credit and suretyship	19,007	19,385	(3,641)	(4,228)	(3,007)	8,509
Legal expenses	1,588	1,577	(1,027)	(559)	(40)	(49)
Assistance	-	-	-	-	-	-
Miscellaneous	3,388	3,067	(7,491)	(1,194)	(125)	(5,743)
	859,199	885,599	(412,436)	(266,029)	(96,541)	110,593
Reinsurance	488,942	482,358	(190,059)	(117,966)	(88,855)	85,478
<b>Total</b>	<b>1,348,141</b>	<b>1,367,957</b>	<b>(602,495)</b>	<b>(383,995)</b>	<b>(185,396)</b>	<b>196,071</b>
<b>2006</b>						
<b>Direct Insurance</b>						
Accident and health	47,783	47,831	(15,745)	(21,077)	(1,104)	9,905
Motor – third party liability	6,191	5,473	(3,049)	(1,448)	(27)	949
Motor – other classes	79,894	78,300	(47,539)	(22,630)	(5,520)	2,611
Marine, aviation and transport	169,129	160,476	(63,914)	(44,352)	(30,002)	22,208
Fire and other damage to property	309,175	297,284	(118,360)	(93,580)	(34,482)	50,862
Third party liability	326,853	331,343	(176,359)	(91,600)	(19,562)	43,822
Credit and suretyship	18,235	19,209	(4,491)	(6,116)	(241)	8,361
Legal expenses	838	771	62	(229)	(50)	554
Assistance	-	-	-	-	-	-
Miscellaneous	2,115	2,126	(967)	(866)	(57)	236
	960,213	942,813	(430,362)	(281,898)	(91,045)	139,508
Reinsurance	483,721	464,947	(230,826)	(114,155)	(39,039)	80,927
<b>Total</b>	<b>1,443,934</b>	<b>1,407,760</b>	<b>(661,188)</b>	<b>(396,053)</b>	<b>(130,084)</b>	<b>220,435</b>

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

2. Geographical Analysis	2007 £	2006 £
<b>Direct Gross Premium Written in:</b>		
United Kingdom	859,199	960,213
Other EU Member States	-	-
Rest of the World	-	-
	859,199	960,213
3. Net Operating Expenses	2007 £	2006 £
Acquisition costs	287,539	302,216
Change in deferred acquisition costs	(44)	(10,935)
Administrative expenses	115,129	99,941
Loss/(Profit) on exchange	(18,629)	4,831
	383,995	396,053
4. Investment Income	2007 £	2006 £
Income from investments	89,517	81,912
Gains on the realisation of investments	20,437	6,996
Bank deposit interest	9,242	1,393
	119,196	90,301
5. Investment Expenses and Charges	2007 £	2006 £
Investment management expenses, including interest	2,121	1,636
Losses on the realisation of investments	13,639	10,988
	15,760	12,624
6. Profit/(Loss) on Ordinary Activities before Taxation	2007 £	2006 £
This is stated after charging		
Directors remuneration	-	-
Auditors' remuneration - audit	120	240
Auditors' remuneration – taxation	-	-
Amortisation of syndicate capacity	4,203	3,164
Interest on bank loan and overdrafts	-	-
Interest on other loans	-	-
	-	-
The Company has no employees		

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

7. Taxation	2007 £	2006 £
<b>Analysis of Charge in Period</b>		
Current tax		
UK corporation tax on profit/(loss) of the period	30,032	8,118
Adjustment in respect of previous period	(722)	-
	<u>29,310</u>	<u>8,118</u>
Foreign tax	438	315
Total current tax	<u>29,748</u>	<u>8,433</u>
Deferred tax		
Origination and reversal of timing differences	30,183	54,105
Change in tax rate	1,455	-
	<u>61,386</u>	<u>62,538</u>

### Factors affecting tax charge for period

The tax assessed for the period is different to the standard rate of corporation tax in the UK of 19.75% (2006 - 19.00%). The differences are explained below

Profit/(loss) on ordinary activities before tax	<u>294,408</u>	<u>333,473</u>
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.75% (2006 - 19.00%)	58,146	63,360
Effects of		
Underwriting results subject to timing differences for taxation	(28,033)	(55,182)
Utilisation of tax losses	-	-
Foreign tax	351	315
Other corporation computation adjustments	-	(60)
Marginal rates of taxation and prior period adjustment	(716)	-
Current tax charge for the period	<u>29,748</u>	<u>8,433</u>

The results of the Company's participation on the 2005, 2006 and 2007 years of account and the calendar year movement on 2004 and prior run-offs, will not be assessed to tax until the year ended 31 December 2008, 2009 and 2010 respectively being the year after the calendar year result of each run-off year or the normal date of closure of each year of account

## A G Sadowski Underwriting Limited

### Notes to the Financial Statements For the year ended 31 December 2007

<b>8. Dividends</b>	<b>2007</b>	<b>2006</b>
	<b>£</b>	<b>£</b>
Equity dividends declared and paid	14,344	-
	<hr/>	<hr/>
<b>9. Intangible Assets</b>	<b>2007</b>	<b>2006</b>
	<b>£</b>	<b>£</b>
<b>Purchased syndicate capacity</b>		
<b>Cost</b>		
At 1 January 2007	61,685	69,838
Additions	10,493	-
Disposals	-	(8,153)
At 31 December 2007	<hr/> 72,178	<hr/> 61,685
<b>Amortisation</b>		
At 1 January 2007	56,375	61,366
Provided during the year	4,203	3,162
Disposals	-	(8,153)
At 31 December 2007	<hr/> 60,578	<hr/> 56,375
<b>Net Book Value</b>		
At 31 December 2007	11,600	5,310
At 31 December 2006	<hr/> 5,310	<hr/> 8,472



# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

### 10. Investments

#### Other Financial Investments - Syndicate

	2007		2006	
	Market Value £	Cost £	Market Value £	Cost £
Shares and other variable yield securities and units in unit trusts	140,496	129,834	145,884	139,538
Debt securities and other fixed income securities	1,535,913	1,488,972	1,345,393	1,345,600
Participation in investment pools	20,798	15,813	8,946	8,837
Loans secured by mortgages	47	46	40	41
Other loans	14,350	14,302	23,198	23,160
Deposits with credit institutions	65,858	65,686	38,557	38,607
Other	6,495	6,514	34,021	34,058
	<b>1,783,957</b>	<b>1,721,167</b>	<b>1,596,039</b>	<b>1,589,841</b>
Listed investments included within the above	1,697,207	1,634,619	1,500,223	1,493,975

#### Other Financial Investments - Corporate

Shares and other variable yield securities	-	-	-	-
Debt securities and other fixed income securities	-	-	-	-
	-	-	-	-
Listed investments included within the above	-	-	-	-

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

### 11. Other Debtors

	2007			2006		
	Syndicate Participation £	Corporate £	Total £	Syndicate Participation £	Corporate £	Total £
Amounts due from group undertakings	-	-	-	-	-	-
Funds at Lloyd's	-	115,264	115,264	-	119,939	119,939
Other	183,602	57,774	241,376	129,656	104,156	233,812
	<u>183,602</u>	<u>173,038</u>	<u>356,640</u>	<u>129,656</u>	<u>224,095</u>	<u>353,751</u>

Funds at Lloyd's represents assets deposited with the Corporation of Lloyd's (Lloyd's) to support the Company's underwriting activities as described in the Accounting Policies. The Company has entered into a Lloyd's Deposit Trust Deed which gives the Corporation the right to apply these monies in settlement of any claims arising from the participation on the syndicates. These monies can only be released from the provision of this Deed with Lloyd's express permission and only in circumstances where the amounts are either replaced by an equivalent asset, or after the expiration of the Company's liabilities in respect of its underwriting.

### 12. Called-up Share Capital

	2007	2007	2006	2006
	Authorised	Allotted, called-up and fully paid	Authorised	Allotted, called-up and fully paid
Ordinary £1 Shares	100,000	200	100,000	200

### 13. Profit and Loss Account

	2007			2006		
	Syndicate Participation £	Corporate £	Total £	Syndicate Participation £	Corporate £	Total £
Retained profit/(loss) brought forward	162,391	(52,018)	110,373	99,908	(260,470)	(160,562)
Reallocate distribution	(162,667)	162,667	-	(235,650)	235,650	-
Profit/(loss) for the financial year	301,649	(68,627)	233,022	298,133	(27,198)	270,935
Equity dividends	-	(14,344)	(14,344)	-	-	-
Retained profit/(loss) carried forward	<u>301,373</u>	<u>27,678</u>	<u>329,051</u>	<u>162,391</u>	<u>(52,018)</u>	<u>110,373</u>

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

### 14. Reconciliation of Movements in Shareholders' Funds

	2007 £	2006 £
Opening shareholders funds	110,573	(160,362)
Profit/(loss) for the financial year	233,022	270,935
Equity dividends	(14,344)	-
Proceeds from issue of shares	-	-
Closing shareholders' funds	329,251	110,573

### 15. Deferred Taxation

	2007 £	2006 £
Opening balance	27,639	(26,466)
Profit and loss account charge	31,638	54,105
Closing balance	59,277	27,639

### 16. Other Creditors including Taxation and Social Security

	2007			2006		
	Syndicate Participation £	Corporate £	Total £	Syndicate Participation £	Corporate £	Total £
Corporation tax	-	29,310	29,310	-	8,118	8,118
Proprietors' loan accounts	-	-	-	-	148,914	148,914
Third Party Funds	-	-	-	-	-	-
Other creditors	265,446	11,776	277,222	169,547	52,782	222,329
Amount due to group undertakings	-	-	-	-	-	-
	265,446	41,086	306,532	169,547	209,814	379,361

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

### 17. (a) Reconciliation of Operating Profit to Net Cash Inflow/(Outflow) from Operating Activities

	2007	2006
	£	£
Profit or loss on ordinary activities before tax	294,408	333,473
(Profit)/loss attributable to syndicate transactions	(138,982)	(62,483)
Profit or loss – excluding syndicate transactions	155,426	270,990
(Increase)/decrease in debtors	51,057	(183,484)
Increase/(decrease) in creditors	(178,996)	(125,803)
(Profit)/loss on disposal of intangible assets	(598)	(52,041)
Amortisation of syndicate capacity	4,202	3,164
Impairment of syndicate capacity	-	-
Realised/unrealised (gains)/losses on investments	-	-
Net cash inflow/(outflow) from operating activities	<u>31,091</u>	<u>(87,174)</u>

### (b) Movement in cash, portfolio investments and financing

	At 1 January 2007	Cashflow	Changes to Market Value	At 31 December 2007
	£	£	£	£
Cash	2,584	(1,703)	-	881
Other financial investments	-	-	-	-
	<u>2,584</u>	<u>(1,703)</u>	<u>-</u>	<u>881</u>

### 18. Related party disclosure

The Company's underwriting is supported by assets made interavailable to it by the shareholders of the company.

Nomina plc, a director of the company, administers the conversion scheme in which the company participates. Nomina plc charged a management fee of £2,500 (2006 £2,500) to cover all the costs of basic administration of the company.

### 19. Ultimate Controlling Party

The Company is controlled by A G Sadowski & K M Sadowski

# A G Sadowski Underwriting Limited

## Notes to the Financial Statements For the year ended 31 December 2007

### 20. Syndicate Participation

The principal syndicates or members' agent pooling arrangements ("MAPA") in which the Company participates as an underwriting member are as follows

Syndicate or MAPA Number:	Managing Agent	2007 Allocated Capacity £	2006 Allocated Capacity £	2005 Allocated capacity £	2004 Allocated Capacity £
33	Hiscox Syndicates Ltd	103,256	98,296	91,452	100,000
218	Cox Syndicate Management Ltd	48,562	46,250	50,000	40,000
318	Beaufort Underwriting Agency Ltd	81,250	65,000	65,000	-
386	Limit Underwriting Ltd	64,228	64,228	80,285	94,452
510	R J Kiln & Co Ltd	187,503	159,496	139,298	104,580
557	R J Kiln & Co Ltd	40,838	10,419	9,100	10,000
570	Atrium Underwriters Limited	75,001	90,004	90,004	99,004
609	Atrium Underwriters Limited	113,442	113,442	113,442	94,975
623	Beazley Furlonge Ltd	-	-	-	100,624
727	S A Meacock & Company Ltd	97,139	97,139	97,139	49,619
780	Advent Underwriting Ltd	-	-	80,817	87,342
958	Omega Underwriting Agents Ltd	127,715	127,715	90,059	90,059
1007	Novae Syndicates Ltd	-	-	-	36,713
2010	Cathedral Underwriting Ltd	89,977	75,000	60,000	50,000
2020	Wellington U/W Agencies Ltd	-	115,068	105,000	125,000
2525	Abacus Syndicates Ltd	42,913	51,086	45,449	25,000
2526	Abacus Syndicates Ltd	50,335	50,335	43,879	25,000
2791	Managing Agency Partners Ltd	135,154	117,514	50,000	-
6101	Argenta Syndicate Management Ltd	122,259	-	-	-
6103	Managing Agency Partners Ltd	36,473	-	-	-
7117	Members' Agents Pooling Arrangement	79,314	77,380	76,614	88,062