

**Strategic Report, Report of the Directors and  
Financial Statements for the Year Ended 31 July 2014**  
for  
**Beattie Communications Group Limited**

TUESDAY



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28/04/2015  
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for the Year Ended 31 July 2014**

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**Beattie Communications Group Limited**

**Company Information  
for the Year Ended 31 July 2014**

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**DIRECTORS:**

G Beattie  
Ms L Woods  
L Mitchell  
D Reid  
P Cunningham

**REGISTERED OFFICE:**

118 North Main Street  
Carronshore  
Falkirk  
FK2 8HU

**REGISTERED NUMBER:**

SC248915 (Scotland)

**AUDITORS:**

Campbell Dallas LLP  
Chartered Accountants  
Statutory Auditors  
Titanium 1  
King's Inch Place  
Renfrew  
PA4 8WF

**SOLICITORS:**

Biggart Baillie  
310 St Vincent Street  
Glasgow  
Lanarkshire  
G2 5DR

**Strategic Report  
for the Year Ended 31 July 2014**

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The directors present their strategic report for the year ended 31 July 2014.

**PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of provision of public relations services.

**REVIEW OF BUSINESS**

Beattie Communications enjoyed an exceptional year in 2013 - the most successful in our 28 year history and we are pleased to report that 2014 was another vintage year for the company.

Turnover increased by 6.5% to £7.4m, our reserves swelled to £1.8m and our pre-tax profit of £123k would have been considerably higher but for £110k of bad debts and record investment of over £500k in our brands and websites.

We are determined to capitalise on the achievements of 2014 which saw the Beattie Communications brand going from strength-to- strength while our Only marketing boutiques commanded a growing presence across the specialist sectors in which they operate.

11ten, the education marketing and student recruitment business in which we have a 50% share, also turned in an impressive performance with turnover increasing by 48% to nearly £3.2m and profit before tax rising by over 52% to £140k.

2015 is already promising to be another strong year for Beattie Communications with each of our offices, profit centres and joint venture companies contributing to our financial success.

Finally, we would like to highlight the hard work, dedication and creative energy of our people. They are the reason we are regarded as one of the most accomplished PR, social and digital marketing companies in the UK.

**ON BEHALF OF THE BOARD:**

  
.....  
Ms L Woods - Director

Date: 21st January 2015

**Report of the Directors  
for the Year Ended 31 July 2014**

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The directors present their report with the financial statements of the company for the year ended 31 July 2014.

**DIVIDENDS**

The total distribution of dividends for the year ended 31 July 2014 will be nil (2013: £110,000).

**DIRECTORS**

The directors shown below have held office during the whole of the period from 1 August 2013 to the date of this report.

G Beattie  
Ms L Woods  
L Mitchell  
D Reid  
P Cunningham

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Report of the Directors  
for the Year Ended 31 July 2014

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**AUDITORS**

The auditors, Campbell Dallas LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**

  
.....

Ms L Woods - Director

Date: 21st January 2015

## **Report of the Independent Auditors to the Members of Beattie Communications Group Limited**

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We have audited the financial statements of Beattie Communications Group Limited for the year ended 31 July 2014 on pages seven to twenty two. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

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### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Report of the Independent Auditors to the Members of  
Beattie Communications Group Limited**

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**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



FWJ Campbell (Senior Statutory Auditor)  
for and on behalf of Campbell Dallas LLP  
Chartered Accountants  
Statutory Auditors  
Titanium 1  
King's Inch Place  
Renfrew  
PA4 8WF

Date: ..... 23/1/15 .....



**Beattie Communications Group Limited (Registered number: SC248915)**

**Profit and Loss Account  
for the Year Ended 31 July 2014**

	Notes	2014 £	2013 £
<b>TURNOVER</b>		7,434,225	6,990,163
Cost of sales		5,530,484	4,598,284
<b>GROSS PROFIT</b>		1,903,741	2,391,879
Administrative expenses		1,866,704	1,942,504
		37,037	449,375
Other operating income		78,918	107,166
<b>OPERATING PROFIT</b>	3	115,955	556,541
Interest receivable and similar income		16,515	4
		132,470	556,545
Interest payable and similar charges	4	9,134	10,688
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		123,336	545,857
Tax on profit on ordinary activities	5	28,918	135,918
<b>PROFIT FOR THE FINANCIAL YEAR</b>		94,418	409,939

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

**Beattie Communications Group Limited (Registered number: SC248915)****Balance Sheet  
31 July 2014**

		2014		2013	
	Notes	£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	7		1,671,964		1,690,421
Investments	8		956		956
			<u>1,672,920</u>		<u>1,691,377</u>
<b>CURRENT ASSETS</b>					
Debtors: amounts falling due within one year	9	1,674,590		1,357,778	
Debtors: amounts falling due after more than one year	9	487,946		-	
Cash at bank and in hand		330,676		1,026,061	
		<u>2,493,212</u>		<u>2,383,839</u>	
<b>CREDITORS</b>					
Amounts falling due within one year	10	1,933,142		1,807,223	
<b>NET CURRENT ASSETS</b>			<u>560,070</u>		<u>576,616</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>2,232,990</u>		<u>2,267,993</u>
<b>CREDITORS</b>					
Amounts falling due after more than one year	11		(383,005)		(508,769)
<b>PROVISIONS FOR LIABILITIES</b>	15		<u>(23,857)</u>		<u>(27,514)</u>
<b>NET ASSETS</b>			<u><u>1,826,128</u></u>		<u><u>1,731,710</u></u>

The notes form part of these financial statements

Balance Sheet - continued  
31 July 2014

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		2014		2013	
	Notes	£	£	£	£
<b>CAPITAL AND RESERVES</b>					
Called up share capital	16		80,016		80,016
Profit and loss account	17		1,746,112		1,651,694
			<u>1,826,128</u>		<u>1,731,710</u>
<b>SHAREHOLDERS' FUNDS</b>	19		<u>1,826,128</u>		<u>1,731,710</u>

The financial statements were approved by the Board of Directors on 21st January 2015 and were signed on its behalf by:

  
.....  
Ms L Woods - Director

The notes form part of these financial statements

**Cash Flow Statement  
for the Year Ended 31 July 2014**

	Notes	2014		2013	
		£	£	£	£
<b>Net cash inflow from operating activities</b>	1		162,156		943,373
<b>Returns on investments and servicing of finance</b>	2		7,381		(10,684)
<b>Taxation</b>			(134,739)		(93,614)
<b>Capital expenditure</b>	2		(46,769)		(14,773)
<b>Equity dividends paid</b>			-		(110,000)
			<u>(11,971)</u>		<u>714,302</u>
<b>Financing</b>	2		(683,414)		18,135
<b>(Decrease)/increase in cash in the period</b>			<u>(695,385)</u>		<u>732,437</u>
<b>Reconciliation of net cash flow to movement in net funds</b>	3				
(Decrease)/increase in cash in the period			(695,385)		732,437
Cash outflow from decrease in debt			<u>89,659</u>		<u>88,106</u>
Change in net funds resulting from cash flows			<u>(605,726)</u>		<u>820,543</u>
<b>Movement in net funds in the period</b>			(605,726)		820,543
<b>Net funds/(debt) at 1 August</b>			463,736		(356,807)
<b>Net (debt)/funds at 31 July</b>			<u>(141,990)</u>		<u>463,736</u>

The notes form part of these financial statements

Notes to the Cash Flow Statement  
for the Year Ended 31 July 2014

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2014	2013
	£	£
Operating profit	115,955	556,541
Depreciation charges	64,668	63,992
Loss on disposal of fixed assets	558	617
(Increase)/decrease in debtors	(312,062)	118,749
Increase in creditors	293,037	203,474
<b>Net cash inflow from operating activities</b>	<u>162,156</u>	<u>943,373</u>

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2014	2013
	£	£
<b>Returns on investments and servicing of finance</b>		
Interest received	16,515	4
Interest paid	(9,134)	(10,688)
<b>Net cash inflow/(outflow) for returns on investments and servicing of finance</b>	<u>7,381</u>	<u>(10,684)</u>
<b>Capital expenditure</b>		
Purchase of tangible fixed assets	(55,345)	(15,522)
Sale of tangible fixed assets	8,576	749
<b>Net cash outflow for capital expenditure</b>	<u>(46,769)</u>	<u>(14,773)</u>
<b>Financing</b>		
New loans issued in year	(487,946)	-
Loan repayments in year	(89,659)	(88,106)
Amount introduced by directors	-	113,000
Amount withdrawn by directors	(105,809)	(6,759)
<b>Net cash (outflow)/inflow from financing</b>	<u>(683,414)</u>	<u>18,135</u>

The notes form part of these financial statements

Notes to the Cash Flow Statement  
for the Year Ended 31 July 2014

3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.8.13 £	Cash flow £	At 31.7.14 £
Net cash:			
Cash at bank and in hand	1,026,061	(695,385)	330,676
	<u>1,026,061</u>	<u>(695,385)</u>	<u>330,676</u>
Debt:			
Debts falling due within one year	(53,556)	(36,105)	(89,661)
Debts falling due after one year	(508,769)	125,764	(383,005)
	<u>(562,325)</u>	<u>89,659</u>	<u>(472,666)</u>
Total	<u>463,736</u>	<u>(605,726)</u>	<u>(141,990)</u>

The notes form part of these financial statements

Notes to the Financial Statements  
for the Year Ended 31 July 2014

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1. ACCOUNTING POLICIES

**Accounting convention**

The financial statements have been prepared under the historical cost convention.

**Preparation of consolidated financial statements**

The financial statements contain information about Beattie Communications Group Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 402 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as all its subsidiary undertakings are dormant and their inclusion is not material for the purposes of giving a true and fair view.

**Turnover**

Turnover represents sales of public relations and marketing services, excluding value added tax.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 1% on cost
Fixtures, fittings and equipment	- 33% on cost and 15% - 25% on reducing balance
Motor vehicles	- 25% on reducing balance

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Deferred tax is provided at the average rates that are expected to apply when the timing differences reverse, based on current tax rates and laws. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

**Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

**Hire purchase and leasing commitments**

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

2. STAFF COSTS

	2014	2013
	£	£
Wages and salaries	2,330,354	2,408,953
Social security costs	249,461	255,229
Other pension costs	59,813	64,764
	<u>2,639,628</u>	<u>2,728,946</u>

The average monthly number of employees during the year was as follows:

	2014	2013
Management	<u>78</u>	<u>78</u>

3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2014	2013
	£	£
Hire of plant and machinery	2,257	1,475
Other operating leases	192,100	192,810
Depreciation - owned assets	64,668	63,992
Loss on disposal of fixed assets	558	617
Auditors' remuneration	8,450	8,411
Foreign exchange differences	(1,842)	133
	<u>408,379</u>	<u>516,767</u>
Directors' remuneration	21,390	27,935
Directors' pension contributions to money purchase schemes	<u>21,390</u>	<u>27,935</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>3</u>	<u>4</u>
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Information regarding the highest paid director is as follows:

	2014	2013
	£	£
Emoluments etc	186,203	186,129
Pension contributions to money purchase schemes	<u>11,070</u>	<u>11,070</u>



Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

4. INTEREST PAYABLE AND SIMILAR CHARGES

	2014	2013
	£	£
Bank loan interest	9,134	10,688

5. TAXATION

**Analysis of the tax charge**

The tax charge on the profit on ordinary activities for the year was as follows:

	2014	2013
	£	£
Current tax:		
UK corporation tax	32,711	137,114
Taxation over under provision	(136)	-
Total current tax	32,575	137,114
Deferred tax	(3,657)	(1,196)
Tax on profit on ordinary activities	28,918	135,918

**Factors affecting the tax charge**

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2014	2013
	£	£
Profit on ordinary activities before tax	123,336	545,857
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 23% (2013 - 24%)	28,367	131,006

Effects of:

Expenses not deductible for tax purposes	3,695	1,594
Depreciation in excess of capital allowances	5,160	7,733
Adjustments to tax charge in respect of previous periods	(136)	114
Change of rate	(4,511)	(3,333)
Current tax charge	32,575	137,114

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

6. DIVIDENDS

	2014 £	2013 £
Ordinary shares of £.01 each		
Final	-	110,000

7. TANGIBLE FIXED ASSETS

	Freehold property £	Long leasehold £	Fixtures, fittings and equipment £	Motor vehicles £	Totals £
<b>COST</b>					
At 1 August 2013	1,606,038	40,693	661,882	33,354	2,341,967
Additions	-	-	28,345	27,000	55,345
Disposals	-	-	(300)	(22,109)	(22,409)
At 31 July 2014	1,606,038	40,693	689,927	38,245	2,374,903
<b>DEPRECIATION</b>					
At 1 August 2013	112,422	24,359	493,407	21,358	651,546
Charge for year	16,060	1,633	39,364	7,611	64,668
Eliminated on disposal	-	-	(300)	(12,975)	(13,275)
At 31 July 2014	128,482	25,992	532,471	15,994	702,939
<b>NET BOOK VALUE</b>					
At 31 July 2014	1,477,556	14,701	157,456	22,251	1,671,964
At 31 July 2013	1,493,616	16,334	168,475	11,996	1,690,421

8. FIXED ASSET INVESTMENTS

	Shares in group undertakings £	Interest in associate £	Totals £
<b>COST</b>			
At 1 August 2013 and 31 July 2014	6	950	956
<b>NET BOOK VALUE</b>			
At 31 July 2014	6	950	956
At 31 July 2013	6	950	956

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

8. **FIXED ASSET INVESTMENTS - continued**

The company's investments at the balance sheet date in the share capital of companies include the following:

**Subsidiaries**

**Beattie Communications Limited**

Nature of business: Dormant

	%		
Class of shares:	holding	2014	2013
Ordinary shares	100.00	£	£
Aggregate capital and reserves		2	2
		<u>2</u>	<u>2</u>

**Beattie New Media Limited**

Nature of business: Dormant

	%		
Class of shares:	holding	2014	2013
Ordinary shares	100.00	£	£
Aggregate capital and reserves		2	2
		<u>2</u>	<u>2</u>

**Beattie Media Limited**

Nature of business: Dormant

	%		
Class of shares:	holding	2014	2013
Ordinary shares	100.00	£	£
Aggregate capital and reserves		2	2
		<u>2</u>	<u>2</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

8. **FIXED ASSET INVESTMENTS - continued**

**Associated companies**

**Eleventen Limited**

Nature of business: PR & marketing

Class of shares:	% holding	2014	2013
Ordinary	50.00	£	£
Aggregate capital and reserves		293,110	180,952
Profit for the year		112,158	72,740

**Eleventen Direct Limited**

Nature of business: PR & marketing

Class of shares:	% holding	2014	2013
Ordinary	45.00	£	£
Aggregate capital and reserves		33,626	12,165
Profit for the year		21,461	10,523

9. **DEBTORS**

	2014	2013
	£	£
Amounts falling due within one year:		
Trade debtors	1,268,540	1,039,918
Other debtors	13,690	12,918
Directors' loan accounts	27,000	21,500
Tax	6,750	7,500
Prepayments and accrued income	358,610	275,942
	<u>1,674,590</u>	<u>1,357,778</u>
Amounts falling due after more than one year:		
Other debtors	487,946	-
	<u>487,946</u>	<u>-</u>
Aggregate amounts	<u>2,162,536</u>	<u>1,357,778</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2014	2013
	£	£
Bank loans and overdrafts (see note 12)	89,661	53,556
Trade creditors	400,816	342,389
Tax	34,086	137,000
Social security and other taxes	70,876	71,067
VAT	168,520	199,849
Other creditors	11,916	7,600
Directors' loan accounts	15,426	115,735
Accruals and deferred income	1,141,841	880,027
	<u>1,933,142</u>	<u>1,807,223</u>

11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2014	2013
	£	£
Bank loans (see note 12)	<u>383,005</u>	<u>508,769</u>

12. LOANS

An analysis of the maturity of loans is given below:

	2014	2013
	£	£
Amounts falling due within one year or on demand:		
Bank loans	<u>89,661</u>	<u>53,556</u>
Amounts falling due between one and two years:		
Bank loans - 1-2 years	<u>89,661</u>	<u>53,556</u>
Amounts falling due between two and five years:		
Bank loans - 2-5 years	<u>268,983</u>	<u>160,668</u>
Amounts falling due in more than five years:		
Repayable by instalments		
Bank loans more 5 yr by instal	<u>24,361</u>	<u>294,545</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

13. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

	Land and buildings		Other operating leases	
	2014	2013	2014	2013
	£	£	£	£
Expiring:				
Within one year	19,719	131,375	-	-
Between one and five years	112,040	-	320	320
	<u>131,759</u>	<u>131,375</u>	<u>320</u>	<u>320</u>

14. SECURED DEBTS

The following secured debts are included within creditors:

	2014	2013
	£	£
Bank loans	<u>472,666</u>	<u>562,325</u>

The bank loan is secured by a bond and floating charge over the assets of the company and a standard security over the property.

15. PROVISIONS FOR LIABILITIES

	2014	2013
	£	£
Deferred tax	<u>23,857</u>	<u>27,514</u>
		Deferred tax
		£
Balance at 1 August 2013		27,514
Provided during year		(3,657)
Balance at 31 July 2014		<u>23,857</u>

Deferred tax is in respect of accelerated capital allowances.

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

16. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2014 £	2013 £
8,000,600	Ordinary	£.01	80,006	80,006
1,000	B Ordinary	£.01	10	10
			<u>80,016</u>	<u>80,016</u>

The B ordinary shares have no voting rights. In the event of a sale, or winding up the holders participate pari- passu with the ordinary shareholders .

17. RESERVES

	Profit and loss account £
At 1 August 2013	1,651,694
Profit for the year	<u>94,418</u>
At 31 July 2014	<u><u>1,746,112</u></u>

Notes to the Financial Statements - continued  
for the Year Ended 31 July 2014

18. RELATED PARTY DISCLOSURES

During the year the group paid for the following in relation to transactions connected with Gordon Beattie. All transactions were deemed to be at fair value.

The group leased property from Gordon Beattie during the year at a total cost of £107,504 (2013: £107,504)

The group leased property from the trustees of Gordon Beattie's personal pension scheme during the year at a total cost of £35,000 (2013: £35,000).

At 31 July 2014 a balance of £15,426 (2013: £115,735) was due to Gordon Beattie.

At 31 July 2014 a balance of £27,000 (2013: £21,500) was due from Laurina Woods.

The group incurred consultancy fees during the year of £550,110 (2013: £653,967) from Eskis Holdings Limited, a company under the control of Gordon Beattie.

At 31 July 2014, an amount of £45,375 (2013: £229,262) was due to Eskis Holdings Limited.

The group incurred fees during the year of £398,880 (2013: nil) from Beattie Global Ltd, a company under the control of Gordon Beattie.

The company lent £487,946 to Casa Mairian Ltd, a company under the control of M Beattie, during the year. This is included in debtors falling due in more than one year at 31 July 2014.

19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2014	2013
	£	£
Profit for the financial year	94,418	409,939
Dividends	-	(110,000)
	<hr/>	<hr/>
<b>Net addition to shareholders' funds</b>	<b>94,418</b>	<b>299,939</b>
Opening shareholders' funds	1,731,710	1,431,771
	<hr/>	<hr/>
<b>Closing shareholders' funds</b>	<b>1,826,128</b>	<b>1,731,710</b>
	<hr/> <hr/>	<hr/> <hr/>

20. EMI SCHEME

The company has set up an EMI scheme for certain employees and has granted share options. There are no valid share options in issue at present.

21. CONTROL

The company is under the control of G Beattie a director of the company.