

B.A.T Vietnam Limited

Registered Number 00341981

Annual report and financial statements

For the year ended 31 December 2016

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Strategic Report

The Directors present their Strategic Report on B.A.T. Vietnam Limited (the "Company") for the year ended 31 December 2016.

Principal activities

Until 31 December 2010, when it ceased operations, the principal activity of the Company was the sale and marketing of tobacco products by its branch in Vietnam.

Review of the year ended 31 December 2016

The profit for the financial year attributable to B.A.T Vietnam Limited shareholders after deduction of all charges and the provision of taxation amounted to £100,000 (2015: loss of £1,491,000).

Upon expiry of the business licence of the Company's Trading Branch on 31 December 2010, management of the Branch decided to initiate proceedings to dissolve and liquidate the Branch. The Representative Office of British-American Tobacco Marketing (Singapore) Private Limited is now extended to support the British American Tobacco Group's business in Vietnam.

Going concern

The Directors believe that preparing the financial statements on the going concern basis is appropriate due to the continued financial support of the intermediate parent company, British-American Tobacco (Holdings) Limited. This support is expected to continue for the foreseeable future. The Directors confirm that they have complied with the above requirements in preparing the financial statements.

Key performance indicators

Given the nature of the Company's activities, the Company's Directors believe that key performance indicators are not necessary or appropriate for an understanding of the Company's specific development, performance or the position of its business. However, key performance indicators relevant to the British American Tobacco Group (the "Group"), and which may be relevant to the Company, are disclosed in the Strategic Report in the Annual Report of British American Tobacco p.l.c. and do not form part of this report.

Principal risks and uncertainties

The principal risks and uncertainties of the Company, including financial risk management, are integrated with the principal risks of the Group and are monitored by audit committees to provide a framework for identifying, evaluating and managing risks faced by the Group. Accordingly, the key Group risk factors that may be relevant to the Company are disclosed in the Annual Report of British American Tobacco p.l.c. and do not form part of this report.

By Order of the Board



J.B. Patel
Secretary

26 September 2017

Directors' Report

The Directors present their report together with the audited financial statements of the Company for the year ended 31 December 2016.

Dividends

The Directors do not recommend the payment of a dividend for the year (2015: £nil).

Board of Directors

The names of the persons who served as Directors of the Company during the period 1 January 2016 to the date of this report are as follows:

Nicola Snook (Resigned 31 May 2017)
Geoffrey Charles William Cunnington
David Patrick Ian Booth
Carola Wiegand

Statement of Directors' responsibilities

The Directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors confirm that they have complied with the above requirements in preparing the financial statements.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

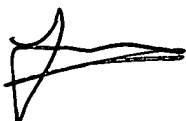
Directors' Report (continued)

Directors' declaration in relation to relevant audit information

Having made the appropriate enquiries, each of the Directors who held office at the date of approval of this report confirms that:

- (a) to the best of his or her knowledge and belief, there is no relevant audit information of which the Company's auditor is unaware; and
- (b) he or she has taken all steps that a Director might reasonably be expected to have taken in order to make himself or herself aware of relevant audit information and to establish that the Company's auditor is aware of that information .

By Order of the Board



Ms J.B. Patel
Secretary

26 September 2017

Independent auditor's report to the members of B.A.T Vietnam Limited

We have audited the financial statements of B.A.T Vietnam Limited for the year ended 31 December 2016 set out on pages 7 to 13. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities set out on page 3, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

Our opinion on the financial statements

In our opinion, B.A.T Vietnam Limited financial statements (the "financial statements"):

- give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year is consistent with the financial statements.

Based solely on the work required to be undertaken in the course of the audit of the financial statements and from reading the Strategic report and the Directors' report:

- we have not identified material misstatements in those reports; and
- in our opinion, those reports have been prepared in accordance with the Companies Act 2006.

Independent auditor's report to the members of B.A.T Vietnam Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Jeremy Hall, (Senior Statutory Auditor)
For and on behalf of KPMG LLP, Statutory Auditor
Chartered Accountants
15 Canada Square
London, E14 5GL
26 September 2017

Profit and loss account for the year ended 31 December

	Note	2016 £'000	2015 £'000
Discontinued operations			
Other operating income/(charges)	2	100	(1,491)
Operating profit/(loss)		100	(1,491)
Interest receivable and similar income		-	-
Profit/(loss) on ordinary activities before taxation		100	(1,491)
Taxation on profit on ordinary activities	4	-	-
Profit/(loss) for the financial year		100	(1,491)

There is no difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

Statement of other comprehensive income for the year ended 31 December

	2016 £'000	2015 £'000
Profit/(loss) for the financial year	100	(1,491)
Differences on exchange arising on the retranslation to sterling of the gains/losses for the financial year from average to closing rates	8	(68)
Differences on exchange arising on the retranslation to sterling (using closing rates of exchange) of net liabilities at the beginning of the year	(283)	1,228
Other movements	-	(980)
Total other comprehensive income/(loss) for the financial year	(175)	(1,311)

Statement of changes in equity for the year ended 31 December

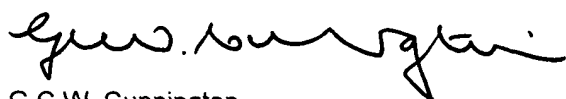
	Called up share capital £'000	Profit and loss account £'000	Total Equity £'000
1 January 2015	-	(132,759)	(132,759)
Loss for the financial year		(1,491)	(1,491)
	-	(134,250)	(134,250)
Other comprehensive income			
Differences on exchange arising on the retranslation to sterling of the gains/losses for the financial year from average to closing rates		(68)	(68)
Differences on exchange arising on the retranslation to sterling (using closing rates of exchange) of net liabilities at the beginning of the year		1,228	1,228
Other movements in reserves		(980)	(980)
31 December 2015	-	(134,070)	(134,070)
Profit for the financial year		100	100
	-	(133,970)	(133,970)
Other comprehensive income			
Differences on exchange arising on the retranslation to sterling of the gains/losses for the financial year from average to closing rates	-	8	8
Differences on exchange arising on the retranslation to sterling (using closing rates of exchange) of net liabilities at the beginning of the year	-	(283)	(283)
31 December 2016	-	134,245	134,245

The accompanying notes are an integral part of the financial statements.

Balance sheet as at 31 December

	Note	2016 £'000	2015 £'000
Current assets			
Debtors: amounts falling due within one year	5	-	-
Cash at bank and in hand		4	3
Creditors: amounts falling due within one year	6	(132,477)	(132,477)
Net current liabilities		(132,473)	(132,474)
Provisions for liabilities	7	(1,772)	(1,596)
Net liabilities		(134,245)	(134,070)
Capital and reserves			
Called up share capital	8	-	-
Profit and loss account		(134,245)	(134,070)
Total shareholders' deficit		(134,245)	(134,070)

The financial statements on pages 7 to 12 were approved by the Directors on 26 September 2017 and signed on behalf of the Board.



G.C.W. Cunnington
Director

Registered number
00341981

The accompanying notes are an integral part of the financial statements.

Notes to the financial statements for the year ended 31 December 2016

1 Accounting policies

Basis of accounting

The financial statements are prepared on the going concern basis, under the historical cost convention, and in accordance with Financial Reporting Standard 101 *Reduced Disclosure Framework* ("FRS 101"). In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU ("IFRS"), but makes amendments where necessary in order to comply with the Companies Act 2006 and where advantage of disclosure exemptions available under FRS 101 have been taken.

The preparation of the financial statements requires the Directors to make estimates and assumptions that affect the reported amounts of income, expenses, assets and liabilities, and the disclosure of contingent liabilities at the date of the financial statements. The key estimates and assumptions are set out in the accounting policies below, together with the related notes to the accounts.

The most significant items include:

- the review of asset values and impairment testing of non-financial assets;
- the estimation of amounts to be recognised in respect of taxation and legal matters; and
- the exemptions taken under IFRS 1 on the first time adoption of FRS 101 at 1 January 2014.

Such estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable in the circumstances and constitute management's best judgment at the date of the financial statements. In the future, actual experience may deviate from these estimates and assumptions, which could affect the financial statements as the original estimates and assumptions are modified, as appropriate, in the year in which the circumstances change.

The Company is included in the consolidated financial statements of British American Tobacco p.l.c. which is incorporated in the United Kingdom and registered in England and Wales. Consequently, the Company has taken advantage of the exemption from preparing consolidated financial statements under the terms of section 400 of the Companies Act 2006.

The accounting policies set out below, have unless otherwise stated, been applied consistently to all periods presented in these financial statements and in preparing the opening balance sheet at 1 January 2014 for the purpose of the transition to FRS 101.

Cash flow statement

The Company is a wholly owned subsidiary of British American Tobacco p.l.c.. The cash flows of the Company are included in the consolidated cash flow statement of British American Tobacco p.l.c. which is publicly available. Consequently, the Company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 101.

Foreign currencies

Turnover and profits expressed in currencies other than sterling are translated into sterling at average rates of exchange. Assets and liabilities are translated at closing rates of exchange. The difference between the retained profit of the overseas branch translated at the average and closing rates of exchange is taken to reserves, as are differences on exchange arising on the retranslation to sterling of foreign currency net liabilities at the beginning of the year. Exchange differences arising on the retranslation of monetary assets and liabilities between the Company and its branch, which are translated at the exchange rate ruling at the end of the year, are also taken to reserves. Other exchange differences, including those on remittances, are reflected in the profit and loss account.

Notes to the financial statements for the year ended 31 December 2016

Accounting policies (continued)

Taxation

Taxation is that chargeable on the profits for the period, together with deferred taxation.

The current income tax charge is calculated on the basis of tax laws enacted or substantively enacted at the balance sheet date.

Deferred taxation is provided in full using the liability method for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amount used for taxation purposes.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. As required under IAS 12 *Income Taxes*, deferred tax assets and liabilities are not discounted.

Deferred tax is determined using the tax rates that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or deferred tax liability is settled.

Tax is recognised in the profit and loss account except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case it is recognised in other comprehensive income or changes in equity.

The Company has exposures in respect of the payment or recovery of a number of taxes. Liabilities or assets for these payments or recoveries are recognised at such time as an outcome becomes probable and when the amount can reasonably be estimated.

Provisions

Provisions are recognised when the Company has a present obligation as a result of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

2 Other operating income/charges

	2016 £'000	2015 £'000
Operating (income)/ charges comprise:		
Other	(100)	1,491
	(100)	1,491

Auditor's fee of £2,000 was borne by a fellow Group undertaking.

There were no employees (2015: none) and no staff costs during the year (2015: £nil).

None of the Directors received any remuneration in respect of their services as a Director of the Company during the year (2015: £nil).

Notes to the financial statements for the year ended 31 December 2016**Accounting policies (continued)****3 Taxation****Factors affecting the taxation charge**

A reduction in the UK corporation tax rate from 21% to 20% (effective from 1 April 2015) was substantively enacted on 2 July 2013. Further reductions to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015, and an additional reduction to 17% (effective 1 April 2020) was substantively enacted on 6 September 2016. This will reduce the company's future current tax charge accordingly.

The current taxation charge differs from the standard 20.00% (2014: 20.25%) rate of corporation taxation in the UK. The major causes of this difference are listed below:

	2016 £'000	2015 £'000
(Loss)/profit for the year	100	(1,491)
Total tax expense	-	-
Profit excluding taxation	100	(1,491)
Tax using the UK corporation tax rate of 20.00% (2015: 20.25%)	20	(302)
Permanent differences	(20)	(1,051)
Group relief surrendered for nil consideration	-	1,353
Total current tax charge	-	-

4 Debtors: amounts falling due within one year

	2016 £'000	2015 £'000
Other debtors – gross	530	450
Allowances account	(530)	(450)
Other debtors	-	-

The movements in allowance accounts are as follows

	2016 £'000
1 January 2016	450
Differences in exchange	80
31 December 2016	530

5 Creditors: amounts falling due within one year

	2016 £'000	2015 £'000
Amounts due to Group undertakings	132,477	132,477
	132,477	132,477

Notes to the financial statements for the year ended 31 December 2016

Amounts due to Group undertakings are unsecured, interest free and repayable on demand.

6 Provisions for liabilities

	Total £'000
1 January 2016	1,596
Reversed in the year	(91)
Exchange difference	267
31 December 2016	1,772

7 Called up share capital

Ordinary shares of £1 each	2016	2015
Allotted, called up and fully paid		
- value	£2	£2
- number	2	2

8 Related party disclosures

As a wholly owned subsidiary the Company has taken advantage of the exemption under FRS 101 from disclosing transactions with other subsidiary undertakings of the British American Tobacco p.l.c. Group.

9 Parent company support

The intermediate parent undertaking British-American Tobacco (Holdings) Limited has indicated its willingness to continue to provide support to allow the Company to continue at its current level of operations for the foreseeable future.

10 Parent undertakings

The Company's ultimate parent undertaking and ultimate controlling party is British American Tobacco p.l.c., being incorporated in the United Kingdom and registered in England and Wales. The Company's immediate parent undertaking is British American Tobacco (Investments) Limited. Group financial statements are prepared only at the British American Tobacco p.l.c. level and may be obtained from:

The Company Secretary
Globe House
4 Temple Place
London
WC2R 2PG