

REGISTERED NUMBER: SC248915 (Scotland)

**Strategic Report, Report of the Directors and
Financial Statements for the Year Ended 31 July 2015**
for
Beattie Communications Group Limited

THURSDAY



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28/04/2016
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for the Year Ended 31 July 2015**

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Beattie Communications Group Limited

**Company Information
for the Year Ended 31 July 2015**

DIRECTORS:

G Beattie
Ms L Woods
L Mitchell
D Reid
P Cunningham

REGISTERED OFFICE:

118 North Main Street
Carronshore
Falkirk
FK2 8HU

REGISTERED NUMBER:

SC248915 (Scotland)

AUDITORS:

Campbell Dallas LLP
Chartered Accountants
Statutory Auditors
Titanium 1
King's Inch Place
Renfrew
PA4 8WF

SOLICITORS:

Miller Samuel
R W F House
5 Renfield Street
Glasgow
Lanarkshire
G2 5EZ

**Strategic Report
for the Year Ended 31 July 2015**

The directors present their strategic report for the year ended 31 July 2015.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of provision of public relations services.

REVIEW OF BUSINESS

I am pleased to report that Beattie, the creative communication group, had yet another impressive year with turnover increasing by 17% to £8.6m and the resultant profit before tax of £590k representing more than a threefold increase on profit generated last year.

Various factors contributed to our success but our hard-working, dedicated and innovative people are the No1 reason for our exceptional results.

We have a tremendously talented team and their ability to delight our clients resulted in us winning considerably more business from existing customers while capturing numerous new brands.

During the year, we invested heavily in growing our Only Travel, Only Health and Only Retail boutiques while significant new client wins included cosmetics brand Avon, Merck's Seven Seas account and French fashion label La Redoute.

We also made a sizeable investment in our Only Digital team, recruiting additional programmers, search specialists, designers and client managers.

Itten, the education marketing and student recruitment business in which we have a 50% share, also produced an impressive performance with profits rising and turnover increasing by 62% to £5.1m.

This year we celebrate our 30th birthday and I'm pleased to say that our robust performance is set to continue with fees growing in line with our ambitious expectations.

ON BEHALF OF THE BOARD:



Ms L Woods - Director

Date: 

**Report of the Directors
for the Year Ended 31 July 2015**

The directors present their report with the financial statements of the company for the year ended 31 July 2015.

DIVIDENDS

The total distribution of dividends for the year ended 31 July 2015 will be £550,000 (2014: £nil).

DIRECTORS

The directors shown below have held office during the whole of the period from 1 August 2014 to the date of this report.

G Beattie
Ms L Woods
L Mitchell
D Reid
P Cunningham

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Beattie Communications Group Limited (Registered number: SC248915)

**Report of the Directors
for the Year Ended 31 July 2015**

AUDITORS

The auditors, Campbell Dallas LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

L Woods

.....
Ms L Woods - Director

Date: *26th April 2016*

Report of the Independent Auditors to the Members of Beattie Communications Group Limited

We have audited the financial statements of Beattie Communications Group Limited for the year ended 31 July 2015 on pages seven to twenty two. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

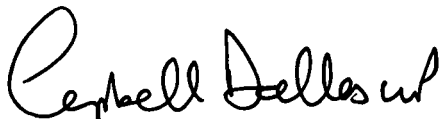
In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Report of the Independent Auditors to the Members of
Beattie Communications Group Limited**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



FWJ Campbell (Senior Statutory Auditor)
for and on behalf of Campbell Dallas LLP
Chartered Accountants
Statutory Auditors
Titanium 1
King's Inch Place
Renfrew
PA4 8WF

Date: 26/4/16.....

Beattie Communications Group Limited (Registered number: SC248915)

**Profit and Loss Account
for the Year Ended 31 July 2015**

	Notes	2015 £	2014 £
TURNOVER		8,669,437	7,434,225
Cost of sales		6,574,634	5,530,484
GROSS PROFIT		2,094,803	1,903,741
Administrative expenses		1,939,902	1,866,704
		154,901	37,037
Other operating income		423,469	78,918
OPERATING PROFIT	3	578,370	115,955
Interest receivable and similar income		19,518	16,515
		597,888	132,470
Interest payable and similar charges	4	7,533	9,134
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		590,355	123,336
Tax on profit on ordinary activities	5	124,724	28,918
PROFIT FOR THE FINANCIAL YEAR		465,631	94,418

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

Beattie Communications Group Limited (Registered number: SC248915)

Balance Sheet
31 July 2015

	Notes	2015		2014	
		£	£	£	£
FIXED ASSETS					
Tangible assets	7		1,666,216		1,671,964
Investments	8		956		956
			<u>1,667,172</u>		<u>1,672,920</u>
CURRENT ASSETS					
Debtors: amounts falling due within one year	9	2,352,441		1,674,590	
Debtors: amounts falling due after more than one year	9	507,464		487,946	
Cash at bank and in hand		461,881		330,676	
		<u>3,321,786</u>		<u>2,493,212</u>	
CREDITORS					
Amounts falling due within one year	10	2,930,362		1,933,142	
NET CURRENT ASSETS			<u>391,424</u>		<u>560,070</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>2,058,596</u>		<u>2,232,990</u>
CREDITORS					
Amounts falling due after more than one year	11		(290,135)		(383,005)
PROVISIONS FOR LIABILITIES	15		(26,702)		(23,857)
NET ASSETS			<u>1,741,759</u>		<u>1,826,128</u>
CAPITAL AND RESERVES					
Called up share capital	16		80,016		80,016
Profit and loss account	17		1,661,743		1,746,112
SHAREHOLDERS' FUNDS	19		<u>1,741,759</u>		<u>1,826,128</u>

The financial statements were approved by the Board of Directors on 26th April 2016 and were signed on its behalf by:


.....
Ms L Woods - Director

The notes form part of these financial statements

Beattie Communications Group Limited (Registered number: SC248915)

**Cash Flow Statement
for the Year Ended 31 July 2015**

	Notes	2015 £	2014 £
Net cash inflow from operating activities	1	327,911	162,156
Returns on investments and servicing of finance	2	11,985	7,381
Taxation		(35,573)	(134,739)
Capital expenditure	2	(66,965)	(46,769)
Equity dividends paid		(550,000)	-
		<u>(312,642)</u>	<u>(11,971)</u>
Financing	2	443,847	(683,414)
Increase/(decrease) in cash in the period		<u>131,205</u>	<u>(695,385)</u>
Reconciliation of net cash flow to movement in net debt	3		
Increase/(decrease) in cash in the period		131,205	(695,385)
Cash outflow from decrease in debt		<u>91,267</u>	<u>89,659</u>
Change in net debt resulting from cash flows		<u>222,472</u>	<u>(605,726)</u>
Movement in net debt in the period		222,472	(605,726)
Net (debt)/funds at 1 August		<u>(141,990)</u>	<u>463,736</u>
Net funds/(debt) at 31 July		<u>80,482</u>	<u>(141,990)</u>

The notes form part of these financial statements

Notes to the Cash Flow Statement
for the Year Ended 31 July 2015

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2015	2014
	£	£
Operating profit	578,370	115,955
Depreciation charges	71,176	64,668
Loss on disposal of fixed assets	1,537	558
Increase in debtors	(703,476)	(312,062)
Increase in creditors	380,304	293,037
Net cash inflow from operating activities	<u>327,911</u>	<u>162,156</u>

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2015	2014
	£	£
Returns on investments and servicing of finance		
Interest received	19,518	16,515
Interest paid	(7,533)	(9,134)
Net cash inflow for returns on investments and servicing of finance	<u>11,985</u>	<u>7,381</u>
Capital expenditure		
Purchase of tangible fixed assets	(75,742)	(55,345)
Sale of tangible fixed assets	8,777	8,576
Net cash outflow for capital expenditure	<u>(66,965)</u>	<u>(46,769)</u>
Financing		
New loans issued in year	-	(487,946)
Loan repayments in year	(110,785)	(89,659)
Amount introduced by directors	554,632	-
Amount withdrawn by directors	-	(105,809)
Net cash inflow/(outflow) from financing	<u>443,847</u>	<u>(683,414)</u>

The notes form part of these financial statements

Notes to the Cash Flow Statement
for the Year Ended 31 July 2015

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.8.14 £	Cash flow £	At 31.7.15 £
Net cash:			
Cash at bank and in hand	330,676	131,205	461,881
	<u>330,676</u>	<u>131,205</u>	<u>461,881</u>
Debt:			
Debts falling due within one year	(89,661)	(1,603)	(91,264)
Debts falling due after one year	(383,005)	92,870	(290,135)
	<u>(472,666)</u>	<u>91,267</u>	<u>(381,399)</u>
Total	<u>(141,990)</u>	<u>222,472</u>	<u>80,482</u>

**Notes to the Financial Statements
for the Year Ended 31 July 2015**

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Preparation of consolidated financial statements

The financial statements contain information about Beattie Communications Group Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 402 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as all its subsidiary undertakings are dormant and their inclusion is not material for the purposes of giving a true and fair view.

Turnover

Turnover represents sales of public relations and marketing services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 1% on cost
Fixtures, fittings and equipment	- 33% on cost and 15% - 25% on reducing balance
Motor vehicles	- 25% on reducing balance

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Deferred tax is provided at the average rates that are expected to apply when the timing differences reverse, based on current tax rates and laws. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

2. STAFF COSTS

	2015	2014
	£	£
Wages and salaries	2,778,955	2,330,354
Social security costs	293,443	249,461
Other pension costs	75,678	59,813
	<u>3,148,076</u>	<u>2,639,628</u>

The average monthly number of employees during the year was as follows:

	2015	2014
Management	<u>85</u>	<u>78</u>

3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2015	2014
	£	£
Hire of plant and machinery	2,586	2,257
Other operating leases	194,235	192,100
Depreciation - owned assets	71,176	64,668
Loss on disposal of fixed assets	1,537	558
Auditors' remuneration	8,507	8,450
Foreign exchange differences	-	(1,842)
	<u>422,557</u>	<u>408,379</u>
Directors' remuneration	23,430	21,390
Directors' pension contributions to money purchase schemes	<u>23,430</u>	<u>21,390</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>3</u>	<u>3</u>
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Information regarding the highest paid director is as follows:

	2015	2014
	£	£
Emoluments etc	186,458	186,203
Pension contributions to money purchase schemes	<u>11,070</u>	<u>11,070</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

4. INTEREST PAYABLE AND SIMILAR CHARGES

	2015	2014
	£	£
Bank loan interest	7,533	9,134
	<u>7,533</u>	<u>9,134</u>

5. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2015	2014
	£	£
Current tax:		
UK corporation tax	121,767	32,711
Taxation over under provision	112	(136)
	<u>121,879</u>	<u>32,575</u>
Total current tax		
Deferred tax	2,845	(3,657)
	<u>2,845</u>	<u>(3,657)</u>
Tax on profit on ordinary activities	<u>124,724</u>	<u>28,918</u>

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2015	2014
	£	£
Profit on ordinary activities before tax	590,355	123,336
	<u>590,355</u>	<u>123,336</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2014 - 23%)	118,071	28,367
Effects of:		
Expenses not deductible for tax purposes	2,368	3,695
Capital allowances in excess of depreciation	(1,076)	-
Depreciation in excess of capital allowances	-	5,160
Adjustments to tax charge in respect of previous periods	112	(136)
Change of rate	3,923	(4,511)
Timing Differences	(1,519)	-
	<u>2,845</u>	<u>(3,657)</u>
Current tax charge	<u>121,879</u>	<u>32,575</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

6. **DIVIDENDS**

	2015 £	2014 £
Ordinary shares of £.01 each		
Final	<u>550,000</u>	<u>-</u>

7. **TANGIBLE FIXED ASSETS**

	Freehold property £	Long leasehold £	Fixtures, fittings and equipment £	Motor vehicles £	Totals £
COST					
At 1 August 2014	1,606,038	40,693	689,927	38,245	2,374,903
Additions	-	-	63,954	11,788	75,742
Disposals	-	-	-	(11,788)	(11,788)
At 31 July 2015	<u>1,606,038</u>	<u>40,693</u>	<u>753,881</u>	<u>38,245</u>	<u>2,438,857</u>
DEPRECIATION					
At 1 August 2014	128,482	25,992	532,471	15,994	702,939
Charge for year	16,060	1,470	46,610	7,036	71,176
Eliminated on disposal	-	-	-	(1,474)	(1,474)
At 31 July 2015	<u>144,542</u>	<u>27,462</u>	<u>579,081</u>	<u>21,556</u>	<u>772,641</u>
NET BOOK VALUE					
At 31 July 2015	<u>1,461,496</u>	<u>13,231</u>	<u>174,800</u>	<u>16,689</u>	<u>1,666,216</u>
At 31 July 2014	<u>1,477,556</u>	<u>14,701</u>	<u>157,456</u>	<u>22,251</u>	<u>1,671,964</u>

8. **FIXED ASSET INVESTMENTS**

	Shares in group undertakings £	Interest in associate £	Totals £
COST			
At 1 August 2014 and 31 July 2015	<u>6</u>	<u>950</u>	<u>956</u>
NET BOOK VALUE			
At 31 July 2015	<u>6</u>	<u>950</u>	<u>956</u>
At 31 July 2014	<u>6</u>	<u>950</u>	<u>956</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

8. **FIXED ASSET INVESTMENTS - continued**

The company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiaries

Beattie Communications Limited

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary shares	100.00		
		2015	2014
		£	£
Aggregate capital and reserves		<u>2</u>	<u>2</u>

Beattie New Media Limited

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary shares	100.00		
		2015	2014
		£	£
Aggregate capital and reserves		<u>2</u>	<u>2</u>

Beattie Media Limited

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary shares	100.00		
		2015	2014
		£	£
Aggregate capital and reserves		<u>2</u>	<u>2</u>

Associated companies

Eleventen Limited

Nature of business: PR & marketing

	%		
Class of shares:	holding		
Ordinary	50.00		
		2015	2014
		£	£
Aggregate capital and reserves		471,600	293,110
Profit for the year		<u>178,490</u>	<u>112,158</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

8. **FIXED ASSET INVESTMENTS - continued**

Eleventen Direct Limited

Nature of business: PR & marketing

Class of shares:	% holding	2015	2014
Ordinary	45.00	£	£
Aggregate capital and reserves		52,398	33,626
Profit for the year		18,772	21,461

9. **DEBTORS**

	2015	2014
	£	£
Amounts falling due within one year:		
Trade debtors	1,549,841	1,268,540
Other debtors	390,852	13,690
Directors' loan accounts	-	27,000
Tax	8,125	6,750
Prepayments and accrued income	403,623	358,610
	<u>2,352,441</u>	<u>1,674,590</u>
Amounts falling due after more than one year:		
Other debtors	<u>507,464</u>	<u>487,946</u>
Aggregate amounts	<u>2,859,905</u>	<u>2,162,536</u>

10. **CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2015	2014
	£	£
Bank loans and overdrafts (see note 12)	91,264	89,661
Trade creditors	769,688	400,816
Tax	121,767	34,086
Social security and other taxes	81,363	70,876
VAT	230,943	168,520
Other creditors	5,022	11,916
Directors' loan accounts	543,058	15,426
Accruals and deferred income	1,087,257	1,141,841
	<u>2,930,362</u>	<u>1,933,142</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2015	2014
	£	£
Bank loans (see note 12)	<u>290,135</u>	<u>383,005</u>

12. LOANS

An analysis of the maturity of loans is given below:

	2015	2014
	£	£
Amounts falling due within one year or on demand:		
Bank loans	<u>91,264</u>	<u>89,661</u>
Amounts falling due between one and two years:		
Bank loans - 1-2 years	<u>91,264</u>	<u>89,661</u>
Amounts falling due between two and five years:		
Bank loans - 2-5 years	<u>198,871</u>	<u>268,983</u>
Amounts falling due in more than five years:		
Repayable by instalments		
Bank loans more 5 yr by instal	<u>-</u>	<u>24,361</u>

13. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

	Land and buildings		Other operating leases	
	2015	2014	2015	2014
	£	£	£	£
Expiring:				
Within one year	34,719	19,719	320	-
Between one and five years	<u>97,040</u>	<u>112,040</u>	<u>-</u>	<u>320</u>
	<u>131,759</u>	<u>131,759</u>	<u>320</u>	<u>320</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

14. SECURED DEBTS

The following secured debts are included within creditors:

	2015	2014
	£	£
Bank loans	<u>381,399</u>	<u>472,666</u>

The bank loan is secured by a bond and floating charge over the assets of the company and a standard security over the property.

15. PROVISIONS FOR LIABILITIES

	2015	2014
	£	£
Deferred tax	<u>26,702</u>	<u>23,857</u>

	Deferred tax £
Balance at 1 August 2014	23,857
Provided during year	<u>2,845</u>
Balance at 31 July 2015	<u>26,702</u>

Deferred tax is in respect of accelerated capital allowances.

16. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2015 £	2014 £
8,000,600	Ordinary	£.01	80,006	80,006
1,000	B Ordinary	£.01	10	10
			<u>80,016</u>	<u>80,016</u>

The B ordinary shares have no voting rights. In the event of a sale, or winding up the holders participate pari-passu with the ordinary shareholders.

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

17. RESERVES

	Profit and loss account £
At 1 August 2014	1,746,112
Profit for the year	465,631
Dividends	(550,000)
At 31 July 2015	<u>1,661,743</u>

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

18. RELATED PARTY DISCLOSURES

During the year the group paid for the following in relation to transactions connected with Gordon Beattie. All transactions were deemed to be at fair value.

The group leased property from Gordon Beattie during the year at a total cost of £107,504 (2014: £107,504)

The group leased property from the trustees of Gordon Beattie's personal pension scheme during the year at a total cost of £35,000 (2014: £35,000).

At 31 July 2015 a balance of £ 542,558 (2014:£15,426) was due to Gordon Beattie .

At 31 July 2015 a balance of £ 500 (2014: £27,000 due from) was due to Laurna Woods .

Dividends of £522,500 were paid to Gordon Beattie and £27,500 to Laurna Woods.

The group incurred consultancy fees during the year of £555,235 (2014: £550,110) from Eskis Holdings Limited, a company under the control of Gordon Beattie .

At 31 July 2015, an amount of £ 46,425 (2014: £45,375) was due to Eskis Holdings Limited.

The group incurred fees during the year of £275,395 (2014: £398,880) from Beattie Global Ltd, a company under the control of Gordon Beattie .

In the prior year the company lent £487,946 to Casa Mairian Ltd, a company under the control of M Beattie, during the year. Interest of £19,518 was charged on the loan, which brings the amount outstanding at the year end to £507,464. This is included in debtors falling due in more than one year at 31 July 2015.

The company is a shareholder and director of Eleventen Limited. Included in debtors at 31 July 2015 is £506,340 (£115,345) due by Eleventen Limited. Included in creditors at 31 July 2015 is £292,330 (2014: £109,346) due to Eleventen Limited.

Sales and other income includes £1,780,572 (2014: £848,322) to Eleventen Limited and cost of sales includes £926,008 (2014: £593,086) from Eleventen Limited.

19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2015	2014
	£	£
Profit for the financial year	465,631	94,418
Dividends	(550,000)	-
Net (reduction)/addition to shareholders' funds	(84,369)	94,418
Opening shareholders' funds	1,826,128	1,731,710
Closing shareholders' funds	1,741,759	1,826,128

Notes to the Financial Statements - continued
for the Year Ended 31 July 2015

20. **EMI SCHEME**

The company has set up an EMI scheme for certain employees and has granted share options. There are no valid share options in issue at present.

21. **CONTROL**

The company is under the control of G Beattie a director of the company.