

HENRY COLE AND COMPANY LIMITED



ACCOUNTS  
FOR THE YEAR ENDED  
31ST DECEMBER 2001

**WENN TOWNSEND**  
**CHARTERED ACCOUNTANTS**

**HENRY COLE AND COMPANY LIMITED**  
**REPORT OF THE DIRECTORS**  
**FOR THE YEAR ENDED 31ST DECEMBER 2001**

The directors present their report and the accounts for the year ended 31st December 2001.

**Chairman's Report**

I had hoped that the final report I would be making to the shareholders would include the news of some direct financial reward to our patient shareholders in the form of a dividend. Alas! This was not to be. However I am pleased to report a small increase in turnover despite the devastation caused to agriculture and, consequently the animal feed industry, by the appalling outbreak of Foot and Mouth disease, which stayed with us for the greater part of the year.

As you will see from the accounts the company is still in quite a strong financial position and I feel confident that the framework is in place for the new, younger and enthusiastic management team to steam "full speed ahead" which will result in a report for 2002 that will bring a smile to your face rather than tears.

I thank you for your support over the years and hope that you will extend the same to the new team.

My 32 years with the company have been most enjoyable, but I must admit that I am looking forward to "hanging up my boots". Perhaps I should say, "getting them out," as I hope to do a fair amount of walking.

Finally may I wish the directors and the shareholders every success in the future.

**Principal Activity**

The company is engaged in the sale of animal feeding stuffs, corn, fertilisers and other farm requisites.

**Directors**

The Directors of the company and their shareholdings during the year were:

		<u>2001</u>	<u>2000</u>
B. G. Taylor	- Managing	5	5
W.H.Cole	- Non-executive	1,236	1,236
S.K. Cole	- Non-executive	1,473	1,473
Miss N.H. Tibble	- Non-executive	5	5
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The retiring Director is W H Cole, who offers himself for re-election.

**Dividends**

No dividend in respect of the year under review is proposed.

HENRY COLE AND COMPANY LIMITED

REPORT OF THE DIRECTORS (CONTINUED)  
FOR THE YEAR ENDED 31ST DECEMBER 2001

Directors' Responsibilities

Company Law requires the Directors to prepare accounts for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss of the company for that period. In preparing those accounts the Directors are required to:

- Select suitable accounting policies and apply them consistently.
- Make judgements and estimates that are reasonable and prudent.
- Prepare the accounts on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy, at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention of fraud and other irregularities.

Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Wenn Townsend be re-appointed as auditors of the company will be put to the Annual General Meeting.

This report is prepared in accordance with the special Provisions of Part VII of the Companies Act 1985 relating to small companies.

On Behalf of the Board



B.G. Taylor  
Managing Director

26th March 2002

HENRY COLE AND COMPANY LIMITED

REPORT OF THE AUDITORS  
TO THE SHAREHOLDERS OF HENRY COLE AND COMPANY LIMITED

We have audited the accounts on pages 4 to 8 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

Respective Responsibilities of Directors and Auditors

As described on page 2, the Directors of the company are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the accounts, and whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we consider necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs at 31st December 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

26th March 2002

Cirencester

*Wenn Townsend*  
Wenn Townsend

Chartered Accountants  
and Registered Auditors

HENRY COLE AND COMPANY LIMITED  
PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31ST DECEMBER 2001

	<u>Note</u>	<u>2001</u>	<u>2000</u>
Turnover	2	2,166,739	2,118,711
Cost of Sales		1,986,135	1,932,841
		<hr/>	<hr/>
<b>Gross Profit</b>		180,604	185,870
<u>Deduct:</u> Selling Costs		34,972	34,410
Administration Charges		150,414	156,089
Finance Charges - Net		(5,563)	(6,324)
		<hr/>	<hr/>
		179,823	184,175
		<hr/>	<hr/>
<b><u>Profit on Ordinary Activities before Taxation</u></b>		781	1,695
Taxation	3	753	1,323
		<hr/>	<hr/>
<b><u>Profit on Ordinary Activities after Taxation</u></b>		28	372
Dividends		-	-
		<hr/>	<hr/>
		28	372
Retained Profits brought forward		367,816	367,444
		<hr/>	<hr/>
Retained Profits carried forward		£ 367,844	£ 367,816
		<hr/>	<hr/>

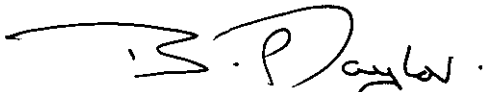
HENRY COLE AND COMPANY LIMITEDBALANCE SHEET  
31ST DECEMBER 2001

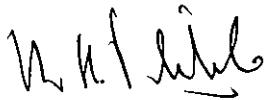
	<u>Note</u>	<u>2001</u>	<u>2000</u>
<u>Tangible Fixed Assets</u>	4	54,406	64,758
<u>Current Assets</u>			
Stock		97,812	91,457
Debtors	5	345,875	376,946
Cash at Bank and in Hand		132,959	114,286
		<hr/>	<hr/>
		576,646	582,689
<u>Deduct: Creditors (Amounts falling due within One Year)</u>	6	218,458	234,991
		<hr/>	<hr/>
		358,188	347,698
<u>Total Assets less Current Liabilities</u>			
		<hr/>	<hr/>
		412,594	412,456
<u>Deduct: Provision for Liabilities and Charges</u>	7	563	453
		<hr/>	<hr/>
		£ 412,031	£ 412,003
Financed by:			
<u>Called-up Share Capital</u>	8	30,000	30,000
<u>Capital Reserves</u>	9	14,187	14,187
<u>Profit and Loss Account</u>	10	367,844	367,816
		<hr/>	<hr/>
<u>Shareholders Funds - Equity Interests</u>		£ 412,031	£ 412,003
		<hr/>	<hr/>

The financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities.

These accounts were approved at a meeting of the Board of Directors on 26th March 2002.

Signed on behalf of the Board:

  
B G Taylor



Directors

Miss N H Tibble

**HENRY COLE AND COMPANY LIMITED****NOTES TO THE ACCOUNTS**  
**FOR THE YEAR ENDED 31ST DECEMBER 2001****1. Accounting Policies**Accounting Convention

The accounts are prepared under the historical cost convention.

Turnover

Turnover represents the invoiced amount of goods sold and services provided during the year net of Value Added Tax.

Depreciation

Depreciation is calculated at the following rates and methods:

Transport Vehicles and Equipment	25% reducing balance
Plant and Machinery	20% reducing balance
Motor Vehicles	25% reducing balance
Office Equipment	25% straight line
Computer	25% straight line
Leasehold Property	10% straight line

Office equipment and computers were previously depreciated at rates of 10% and 20% reducing balance.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Deferred Taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors there is reasonable probability that the liability will not arise in the foreseeable future.

Pension Cost

Contributions in respect of the company's defined contribution pension scheme are charged to the Profit and Loss Account in the year in which they are payable to the Scheme.

**2. Turnover and Profit**a) Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

b) Profit on Ordinary Activities

The profit/loss is stated after charging:

	<u>2001</u>	<u>2000</u>
Depreciation	£ 17,434	£ 24,243
Directors' Remuneration	£ 13,172	£ 14,247
Directors' Fees	£ 1,725	£ 1,725
Auditor's Remuneration	£ 4,750	£ 4,750

**HENRY COLE AND COMPANY LIMITED**  
**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31ST DECEMBER 2001**

	<u>2001</u>	<u>2000</u>
<b>3. <u>Taxation</u></b>		
The charge for taxation is made up as follows:		
Provision for Corporation Tax @ 10%	644	2,795
Deferred Taxation	110	(1,404)
Over Provision in respect of earlier years	(1)	(68)
	£ 753	£ 1,323

	<u>Short Leasehold Property</u>	<u>Plant and Machinery etc</u>	<u>TOTAL</u>
<u>Cost or Book Value</u>			
At 1st January 2001	79,188	75,652	154,840
Additions	-	7,082	7,082
	79,188	82,734	161,922
At 31st December 2001			
<u>Depreciation</u>			
At 1st January 2001	41,673	48,409	90,082
Charge for Year	7,919	9,515	17,434
	49,592	57,924	107,516
At 31st December 2001			
<u>Net Book Value</u>			
At 31st December 2001	£ 29,596	£ 24,810	£ 54,406
	£ 37,515	£ 27,243	£ 64,758
At 31st December 2000			



**HENRY COLE AND COMPANY LIMITED**  
**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31ST DECEMBER 2001**

	<u>2001</u>	<u>2000</u>
<b>5. <u>Debtors</u></b>		
Trade Debtors	320,700	360,628
Other Debtors	8,277	2,619
Prepayments	16,898	13,699
	<hr/>	<hr/>
	£ 345,875	£ 376,946
	<hr/>	<hr/>
<b>6. <u>Creditors</u> (Amounts falling due within One Year):</b>		
Trade Creditors	135,179	209,774
Other Creditors	20,633	22,422
Corporation Tax	644	2,795
Bank Overdraft	62,002	-
	<hr/>	<hr/>
	£ 218,458	£ 234,991
	<hr/>	<hr/>
<b>7. <u>Provision for Liabilities and Charges</u></b>		
Deferred Tax Reserve	£ 563	£ 453
	<hr/>	<hr/>
Capital Allowances in excess of corresponding charges for depreciation	£ 563	£ 453
	<hr/>	<hr/>
<b>8. <u>Share Capital</u></b>		
Authorised and Issued:		
Ordinary Shares of £1 each	£ 30,000	£ 30,000
	<hr/>	<hr/>
<b>9. <u>Capital Reserve</u></b>		
Balance 31st December 2000	£ 14,187	£ 14,187
	<hr/>	<hr/>
Balance 31st December 2001	£ 14,187	£ 14,187
	<hr/>	<hr/>
<b>10. <u>Profit and Loss Account</u></b>		
At 1st January 2001	367,816	367,444
Profit for the Year	28	372
	<hr/>	<hr/>
	£ 367,844	£ 367,816
	<hr/>	<hr/>