

Companies House  
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**HENRY COLE AND COMPANY LIMITED**

**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**31ST DECEMBER 2004**

**WENN TOWNSEND**  
**CHARTERED ACCOUNTANTS**



**HENRY COLE AND COMPANY LIMITED**  
**REPORT OF THE DIRECTORS**  
**FOR THE YEAR ENDED 31ST DECEMBER 2004**

The directors present their report and the financial statements for the year ended 31st December 2004.

**Chairman's Report**

The Financial Year 2004 saw another significant step forward with sales growth in excess of 13% and a further increase in profits. The focus for the Company is increasingly upon Primary Distribution of Animal Feeds to retail outlets and it is anticipated that this is where continued expansion will be achieved. Increasingly both our Suppliers and our Customers are identifying with Henry Cole & Co Ltd as the Company with which they wish to do business with and this can only bode well for the future.

On a different note the Lease on the premises at Ewen has been renewed for a further 15 years and the replacement of the two HGV vehicles is ongoing. These are both significant cost factors for the business and which have been secured on preferential terms.

**Principal Activity**

The company is engaged in the sale and wholesale of animal feeding stuffs.

**Directors**

The Directors of the company and their shareholdings during the year were:

		<u>2004</u>	<u>2003</u>
S Gregory	- Managing	5	5
W H Cole	- Non-executive	4,104	4,104
S K Cole	- Non-executive – resigned 24.7.2004	1,463	1,463
Mrs R Harvey	- Non-executive – appointed 29.7.2004	1,765	-
		-----	-----

The retiring Director is S Gregory, who offers himself for re-election.

**Dividends**

A dividend in respect of the year under review of 27p per ordinary share is proposed.

**HENRY COLE AND COMPANY LIMITED**  
**REPORT OF THE DIRECTORS (CONTINUED)**  
**FOR THE YEAR ENDED 31ST DECEMBER 2004**

**Directors' Responsibilities**

Company Law requires the Directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss of the company for that period. In preparing those financial statements the Directors are required to:

- Select suitable accounting policies and apply them consistently.
- Make judgements and estimates that are reasonable and prudent.
- Prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy, at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention of fraud and other irregularities.

**Auditors**

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Wenn Townsend be re-appointed as auditors of the company will be put to the Annual General Meeting.

This report is prepared in accordance with the special Provisions of Part VII of the Companies Act 1985 relating to small companies.

On Behalf of the Board



S Gregory  
**Managing Director**

14<sup>th</sup> April 2005

**HENRY COLE AND COMPANY LIMITED**  
**REPORT OF THE AUDITORS**  
**TO THE SHAREHOLDERS OF HENRY COLE AND COMPANY LIMITED**

We have audited the financial statements of Henry Cole and Co Ltd for the year ended 31st December 2004 which comprise the Profit and Loss account, the Balance Sheet and the related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

*Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards*

*We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if the information specified by law regarding directors' remuneration and transactions with the company is not disclosed.*

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it.

**Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

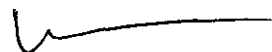
We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st December 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

26th April 2005

Cirencester



Wenn Townsend

Chartered Accountants  
and Registered Auditors

**HENRY COLE AND COMPANY LIMITED**  
**PROFIT AND LOSS ACCOUNT**  
**FOR THE YEAR ENDED 31ST DECEMBER 2004**

	<u>Note</u>	<u>2004</u>	<u>2003</u>
Turnover	2	2,810,538	2,484,557
Cost of Sales		2,561,466	2,261,918
		<hr/>	<hr/>
<b><u>Gross Profit</u></b>		249,072	222,639
<u>Deduct:</u> Selling Costs		70,370	79,652
Administration Charges		164,095	131,544
Finance Charges – Net		(2,347)	(2,089)
		<hr/>	<hr/>
		232,118	209,107
		<hr/>	<hr/>
<b><u>Profit on Ordinary Activities before Taxation</u></b>		16,954	13,532
Taxation	3	(3,282)	(2,253)
		<hr/>	<hr/>
<b><u>Profit on Ordinary Activities after Taxation</u></b>		13,672	11,279
Dividends - Proposed		(8,100)	(7,500)
		<hr/>	<hr/>
		5,572	3,779
Retained Profits brought forward		367,960	364,181
		<hr/>	<hr/>
Retained Profits carried forward		£ 373,532	£ 367,960
		<hr/>	<hr/>


**HENRY COLE AND COMPANY LIMITED****BALANCE SHEET**  
**31ST DECEMBER 2004**

	<u>Note</u>	<u>2004</u>	<u>2003</u>
<b><u>Tangible Fixed Assets</u></b>	4	32,600	31,230
<b><u>Current Assets</u></b>			
Stock		147,109	130,040
Debtors	5	578,044	467,576
Cash at Bank and in Hand	6	94,312	92,908
		<hr/>	<hr/>
		819,465	690,524
<b><u>Deduct: Creditors (Amounts falling due within One Year)</u></b>	7	448,533	323,794
		<hr/>	<hr/>
		370,932	366,730
		<hr/>	<hr/>
<b><u>Total Assets less Current Liabilities</u></b>		£ 403,532	£ 397,960
		<hr/>	<hr/>
Financed by:			
<b><u>Called-up Share Capital</u></b>	8	30,000	30,000
<b><u>Profit and Loss Account</u></b>	9		
General Reserves		281,400	279,637
Abbey Account Reserve		92,132	88,323
		<hr/>	<hr/>
		373,532	367,960
		<hr/>	<hr/>
<b><u>Shareholders Funds - Equity Interests</u></b>		£ 403,532	£ 397,960
		<hr/>	<hr/>

The financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (June 2002).

These financial statements were approved at a meeting of the Board of Directors on 14<sup>th</sup> April 2005.

Signed on behalf of the Board:

 S Gregory

Directors

 W H Cole

**HENRY COLE AND COMPANY LIMITED****NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31ST DECEMBER 2004****1. Accounting Policies**Accounting Convention

The financial statements are prepared under the historical cost convention.

Turnover

Turnover represents the invoiced amount of goods sold and services provided during the year net of Value Added Tax.

Depreciation

Depreciation is calculated at the following rates and methods:

Transport Vehicles and Equipment	25% reducing balance
Plant and Machinery	20% reducing balance
Motor Vehicles	25% reducing balance
Office Equipment	25% straight line
Computer	25% straight line
Leasehold Property	10% straight line

Office equipment and computers were previously depreciated at rates of 10% and 20% reducing balance.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Deferred Taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors there is reasonable probability that the liability will not arise in the foreseeable future.

Pension Cost

Contributions in respect of the company's defined contribution pension scheme are charged to the Profit and Loss Account in the year in which they are payable to the Scheme.

**2. Turnover and Profit**a) Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

b) Profit on Ordinary Activities

The profit is stated after charging:

	<u>2004</u>	<u>2003</u>
Depreciation	£ 13,949	£ 14,489
Directors' Remuneration	£ 34,375	£ 30,000
Directors' Fees	£ 1,150	£ 1,150
Auditor's Remuneration	£ 3,000	£ 3,000

**HENRY COLE AND COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31ST DECEMBER 2004**

3.	<b><u>Taxation</u></b>	<b><u>2004</u></b>	<b><u>2003</u></b>
	The charge for taxation is made up as follows:		
	Provision for Corporation Tax	3,282	2,253
	Deferred Taxation	-	-
		-----	-----
		£ 3,282	£ 2,253
		-----	-----

4. **Tangible Fixed Assets**

	<b><u>Short Leasehold Property</u></b>	<b><u>Plant and Machinery etc</u></b>	<b><u>TOTAL</u></b>
<b><u>Cost or Book Value</u></b>			
At 1st January 2004	79,188	83,014	162,202
Additions	3,655	11,664	15,319
	-----	-----	-----
At 31st December 2004	82,843	94,678	177,521
	-----	-----	-----
<b><u>Depreciation</u></b>			
At 1st January 2004	65,430	65,542	130,972
Charge for Year	8,163	5,786	13,949
	-----	-----	-----
At 31st December 2004	73,593	71,328	144,921
	-----	-----	-----
<b><u>Net Book Value</u></b>			
At 31st December 2004	£ 9,250	£ 23,350	£ 32,600
	-----	-----	-----
At 31st December 2003	£ 13,758	£ 17,472	£ 31,230
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**HENRY COLE AND COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31ST DECEMBER 2004**

	<u>2004</u>	<u>2003</u>
<b>5. Debtors</b>		
Trade Debtors	550,419	439,140
Other Debtors	10,531	6,942
Prepayments	17,094	21,494
	<hr/>	<hr/>
	£ 578,044	£ 467,576
	<hr/>	<hr/>
<b>6. Cash at Bank in Hand</b>		
Abbey	92,132	88,323
Other Bank Accounts and Cash	2,180	4,585
	<hr/>	<hr/>
	£ 94,312	£ 92,908
	<hr/>	<hr/>
<b>7. Creditors</b> (Amounts falling due within One Year):		
Trade Creditors	408,282	290,375
Other Creditors	16,039	23,666
Corporation Tax	3,282	2,253
Dividends	8,100	7,500
Bank Overdraft	12,830	-
	<hr/>	<hr/>
	£ 448,533	£ 323,794
	<hr/>	<hr/>
<b>8. Share Capital</b>		
Authorised and Issued:		
Ordinary Shares of £1 each	£ 30,000	£ 30,000
	<hr/>	<hr/>
<b>9. Profit and Loss Account</b>		
At 1st January 2004	367,960	364,181
Profit for the Year	5,572	3,779
	<hr/>	<hr/>
At 31 <sup>st</sup> December 2004	£ 373,532	£ 367,960
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**HENRY COLE AND COMPANY LIMITED****NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31ST DECEMBER 2004****10. Post Balance Sheet Events**

Since the year end an inspection of the PAYE and National Insurance records has taken place. The inspection raised the query of the status of one self-employed driver, whom the Revenue feel should be treated as an employee. The directors are challenging this decision. If the decision goes against the company this will result in additional PAYE and National Insurance costs of around £3,000, which has not been provided for in the financial statements.