

DIF Capital Partners

DIF Capital Partners (“DIF”) is a leading global private markets fund manager headquartered in Schiphol, the Netherlands. DIF has circa EUR 8.5 billion of assets under management, which it manages on behalf of (international) institutional investors in different funds. The DIF funds are investing in high-quality infrastructure and renewable energy related projects and businesses including public private partnerships, utilities, (renewable) energy, telecom and transportation assets in Europe, the Americas and Australasia. In addition, it is currently launching credit funds targeting the infrastructure debt and private debt markets.

Team profile

The DIF team across 9 offices worldwide consists of over 160 professionals working on a variety of disciplines, mainly fundraising, origination / investments, finance / accounting / reporting, and asset management. DIF’s Amsterdam office has over 60 employees and is located in the World Trade Center (WTC) at Schiphol whereas the other offices are located in Frankfurt, London, Luxembourg, Madrid, Paris, Santiago de Chile, Sydney, and Toronto.

Please visit our website www.dif.eu to read about our history, investments and culture.

To support the strong growth of our South American operations which has expanded to multiple countries and led to six investments over the last two years, DIF is recruiting an Associate in the local Origination team. Target investments span both greenfield and construction type of companies and/or assets in the transport, social infrastructure and energy sector.

Job description

We are looking for an Associate for the Origination/Investment team in the South American office, located in Santiago, Chile, to contribute to a global organization to originate and execute investments in the infrastructure and energy sectors in DIF’s target countries in South America.

In this role, you will:

- Conduct asset and industry analysis including managing market and technical consultants;
- Assist in the origination of investment opportunities and perform preliminary analysis to determine the adequacy and potential of the transactions;
- Develop, review and maintain sophisticated financial models to perform the valuation of the investments;
- Draft and present investment papers to committees;
- Support in the structuring of deals from a tax, legal and financing perspective;
- Due diligence coordination and day to day project management;
- Manage various stakeholders including advisors, lenders, contractors and other counterparties;
- Support in the negotiation of contracts related to an M&A transaction: SPA, MoU, SHA, Engagement Letters, NDA, etc.; and
- Support the asset management team as and when required.

Qualifications

DIF offers career progression locally and internationally and takes pride in recruiting the best in class. The following experience and skills as a minimum are required:

- At least 3 years of experience in the activities mentioned above in a role at investment banking, project finance or investment firm;
- Native in English and Spanish;
- Excellent financial and analytical skills i.e. ability to build / understand complex financial models and perform quantitative analyses;
- Attention to details and presentation of information;
- Outstanding communication and presentation skills; ability to build strong relationships;
- Self-starter and flexible attitude;
- Genuine motivation and drive to forge a career within the origination team;
- Ethical attitude regarding risks, regulatory affairs, compliance and reputation of DIF and its investors; and

- Team player skills, being capable of taking up responsibility in small teams and an ability to work flexibly and collaboratively.

What makes DIF a highly desired place to work

- Excellent team: Working with and learning from high performing people is the best way to enhance your own learning curve. DIF has an open, no-nonsense office culture with an eye for people, where people work hard and take ownership. Furthermore, DIF organizes an annual 'offsite', bringing all offices together in one place in order to discuss current topics, future company strategy and, last but not least, getting to know your globally dispersed colleagues.
- Strong track record: DIF continues to raise large funds on a regular basis (every 2-3 years). Investors have been convinced of DIF's track record of making excellent investments enabling a high and sustainable rate of return;
- Remuneration: To attract the best talent DIF offers an attractive remuneration package consisting of a competitive annual salary and performance incentive structure. Human capital is a key asset for DIF and therefore training, mentoring and personal growth and development possibilities are part of the remuneration package.

Interested?

E-mail your application accompanied by a cover letter to d.aninat@difamericas.com and l.hinojosa@dif.eu. Please define the subject of the email as DIF Santiago Associate Application. Ability tests and a background check will be part of our selection procedure.