

# OT

ISSUE

34

O N A C L E T I V E



AT CLOSE QUARTERS WITH

## ARNOLD & SON

— *Nautical Special* —

• DIVING WATCHES • ISLAND GETAWAYS • YACHT CHARTERING •



What you need in the world of yachting -

# BOAT

and how to get hold of it now

# PARTY

*The* lure of the sea is a seductive one, and whether you're interested in chartering a yacht, buying a superyacht or just tempted by a decadent adventure on a day-boat, we've got the inspiration for you. As superyachts improve every year, getting bigger and more hedonistic, so do more entry-level boats, which now offer a wealth of impressive features and sublime design details you'd previously expect on top-of-the-line models. It's the perfect time to take the leap - what are you waiting for?

*Tempted by a superyacht but can't, or don't want to, commit? Then chartering could be for you. We've spoken to Chris Cecil-Wright, from respected yacht brokerage Cecil Wright, who reveals everything you need to know if you've set your sights on the seven seas.*

**What are the first things we should be thinking about when considering chartering a yacht?**

The first thing is to find a broker who you like but also trust. Yacht broking is all about relationships and charter clients need to establish a relationship with their broker. The broker will initially talk to you about the type of holiday you want and how you enjoy spending time. Then they will consider the type of yacht (think size, motor or sailing and cabin configuration) and also look at the crew, chef and team onboard. Finally the yacht broker will think about the finer details and this is where yacht chartering comes into its own – everything from the facilities on board, the style of the interior, facilities to conduct business, security and even the food and service.

**What are the advantages?**

A holiday onboard a superyacht is unique and the ultimate travel experience. Not only are the levels of service, the facilities and environment beyond imagination, but the flexibility that comes with being able to pull anchor and head off somewhere new is amazing. Finally, the privacy and sense of freedom is what entices so many people to look at superyacht charter.

**What comes as standard on a superyacht?**

Each superyacht is different but most now have a gym, a wide selection of water toys, onboard Jacuzzi if not a swimming pool, cinema, bar and stunning exterior spaces for relaxing or partying. At the very highest level, you can expect perhaps an indoor pool, a spa, nightclub, full wine cellar, a helipad, a water slide from the top deck into the sea and more.

**What have you seen clients asking for recently?**

We have noticed clients are becoming more adventurous and are wanting to explore different areas and countries. The joy of a superyacht is that you can travel with experts, so whether you want an onboard guide, a specialist, trainer or instructor, we can provide the best to enhance the experience. Chartering an expedition yacht is becoming more popular as clients want to visit remote coastal areas to explore areas impossible to visit by land, or to try extreme sports, view the wildlife and so on. These yachts come with facilities and equipment fit for purpose as well as a specialist crew.

**What have been the most luxurious features on a chartered yacht you have come across?**

I'd say it's got to be the helicopter hangar that converted into a squash court. We also were amazed by the mini golf with balls made from fish food!

**If money were no object, what would you recommend a client should be expecting?**

Essentially, it is the service and the tiny details that will make the difference. For regular charter clients, we get to know their every wish before they even ask, so that the experience is totally geared to them in every way. For a first time charter client, it's much the same, with every detail thought through on their behalf.

**What tips would you give to those struggling to make a choice?**

Use the advice of the charter broker! They will know each yacht, location and crew well – good and bad points and should also be able to match the perfect yacht and itinerary to the client. It's what we are here for.

**Tell us a bit about what it is you do.**

At Cecil Wright, our aim is "fewer clients, serviced better" and that translates into a bespoke, personal and discreet service. We help first time charter clients establish what they want/what will work/what to avoid. We are here to make the whole process as enjoyable as possible from initial enquiry to the end of the trip. We are a combination of travel expert, activity co-ordinator, hospitality and event planner. The team at Cecil Wright has many years of experience and knows every yacht and crew out there. It is the attention to detail that sets us apart – our job is to have done it before the client has even thought to ask. [cecilwright.com](http://cecilwright.com)

**Winch Design**

◆ Superyacht design studio Winch Design focus on extremely high-end, bespoke design, offering a thoughtful approach to projects that clients love. One of their stand-out projects, Ace, is a seriously stunning motoryacht, perfectly uniting the traditional with the contemporary in its tasteful design. Guests (it sleeps 10) will love the serene spa complete with gym, saunas and hammam. Another of their superyachts, Phoenix,

pays the same careful attention to detail, with a sleek exterior which hints at the glamorous interior – inspired by the New York Art Deco era – within.

[winchdesign.com](http://winchdesign.com)

**Alen Yacht**

◆ The Alen 70, new from Alen Yacht, is the brand's flagship new piece – and at 70 foot and with a slick minimalist design, we can see why. Vast entertaining spaces and three impressive cabins – VIP, master and



With a variety of yachts to choose from which one of these takes your fancy?



guest – make this the perfect backdrop for a party. Better still, it's for sale now. [alenyacht.com](http://alenyacht.com)

**Yachts Croatia**

◆ JoyMe is one of the best luxury 50 meter yachts available for charter in Croatia. Elegant hull lines and a vibrant paint scheme will draw admiring glances, but the real treat is inside, where there's cabins for 12 guests, a sauna, hammam and pool – and so much more. [yachtscroatia.com](http://yachtscroatia.com)