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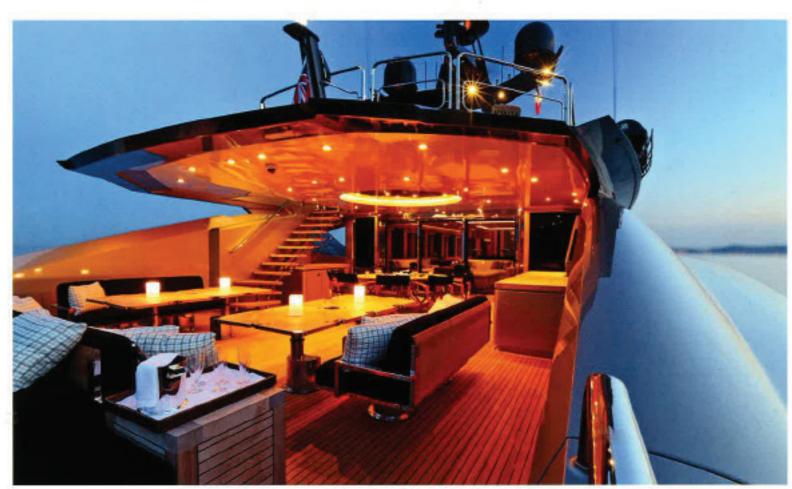
SUPER SIZE YOUR LIFESTYLE

IF YOU COULD DESIGN A SUPERYACHT, WHAT FEATURES WOULD IT INCLUDE? SUPERVACHT BROKER CHRIS CECIL-WRIGHT REVEALS WHAT IS ON HIS WISH LIST

"Owning a superyacht provides many thrills. It enables to live," says Chris Cecil-Wright. "Owners can people to travel to unbelievable destinations with the











not only the freedom that life on the water and it is very enticing! They often become or building (or even chartering) a boat, they brings, but also the privacy that a superyacht. hooked on the undoubted allure of owning will often think they know what they want. offers. As demand for the highest levels of a superyacht." luxury and the ultimate facilities on board sports facilities."

buying or building a superyacht, which companies), Chrisknows his stuff. Chris considers a great way to try different "Knowing about superyachts is a necessity,

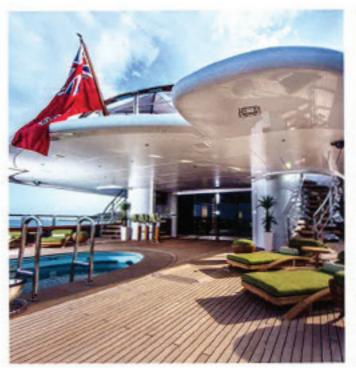
Chris has a passion for the superyacht want and will enjoy in different contexts. has developed, superyachts can often lifestyle. He established his business two effectively amalgamate a place of work and years ago after identifying a gap in the from what the client thought was needed leisure. Many of the yachts that we have for market for a truly bespoke, very discreet and charter have both boardroom and business personal approach to superyacht ownership. facilities as well as extensive leisure and. With over 20 years yacht brokerage experience, including being a Director with Many clients charter a few times before Edmiston (one of the world's leading yacht the technology on board and the design of

a superyacht having initially chartered. business is understanding people, not boats," "Chartering gives clients a taste of the he explains. "Yachting is essentially about to get it right."

"Ultra high-net-worth individuals enjoy reality that being on a superyacht brings, people. When a client is considering buying Our job is to make sure it really is what they

> "What suits a client can be very different at the start" Chris continues: "Size is not everything. Our aim is to deliver exactly what the client requires. For certain clients bigger is better, but for many it is the finer details, the exterior which matter.

"Buying or building a yacht is one of options. Others decide they want to own but the most important aspect of our the single biggest expenditures that an individual can commit to, so it is important









SIZE IS NOT EVERYTHING... FOR CERTAIN CLIENTS BIGGER IS BETTER, BUT FOR MANY IT IS THE FINER DETAILS

Key to his role is really getting to know his

This comes easily to Chris. He likes people; captains, owners - 1 love the business."

He enjoys meeting his interesting clients general yachtic. and dipping into their extraordinary lives, even participating in his clients' activities the thrill of adventure. He trained at the Royal but when it is it feels great!" Military Academy, Sandhurst, and served in his back paragliding.

clients as that is what yields the best results.

physically. He runs marathons, competes in a limo tender and two sports tenders and an triathlons and has even walked to the North aft beach club... particularly people who like boats. I just like and South Poles. He also has a house on the people who like yachts - builders, designers, beach in Hampshire where he spends part of from clients with regard to on board facilities? the summer as a keen sailor, dinghy racer and

it is about the smallest and most pure adult hydraulically-operated heli hangers, internal in Canada. Like his clients, Chris appreciates so the winner is the best sailor, it is rarely me, facilities, open air night clubs, car lifts with

1st The Queen's Dragoon Guards before the summer himself. So what would Chris' and dry ice falls..." pilot - only leaving the army after breaking would be a helipad, water-level gym/spa, superyacht wish list? log-burning fireplace in the main saloon, an www.cecilwright.com

Undeterred, he continues to push himself outdoor cinema, deck-mounted sailing yacht,

And what have been the strangest requests

"A lot of the requests I have had may seem a little strange to most people, but "Irace a dinghy called a Lymington Scow - 1 have built glass-backed squash courts, when he visits them - for example heli-skiing racing dinghy available. It is a one design class water slides, snow rooms, tightrope walking air-conditioned garaging, moon pools in He also enjoys chartering a yacht during mahogany wine cellars, on deck waterfalls

training in the Army Air Corps as a helicopter dream superyacht include? On his wish list Just imagine: what would be on your