Rare Education. Rare Community. Rare Thinking.

Rare Charity Trustees' Annual Report 2020

For the period from 01/01/2020 - 31/12/2020

Rare Charity provides educational opportunities for young people within tea producing communities.

Our mission is to fund education where opportunities are rare but talent is not. In 2020 we continued

to operate in the Satemwa Tea Estate community of southern Malawi, sustaining fifteen tertiary

educational scholarships and one secondary educational scholarship.

Rare Charity's objectives remain as cited by the Charity Commission:

The advancement of education; and without prejudice to the generality of that, the charity may seek

to fulfil its objects by being active in areas predominantly surrounding farms in Africa, Nepal, India

and Sri Lanka by:

1) Awarding students scholarships to enter university, college or institution of higher or further

education;

2) Supporting education initiatives to prepare for entry to any occupation, trade or profession

on leaving any educational establishment;

3) Supporting educational facilities and/or initiatives.

Public Benefit

Rare Charity exists to serve the public benefit by offering scholarships to individuals who, without the

support, would not have access to an education. While the scholarships help to transform the lives of

these individuals, by selectively focusing on a specific community the scholarships also facilitate

social mobility to enable transformation of the tea-producing communities from which the

scholarship candidates are selected. Currently, Rare Charity is supporting scholars from the area

surrounding the Satemwa Tea Estate in Malawi. In summary, Rare Charity:

a. offers secondary and tertiary educational opportunities to young people with talent and

ambition, who would otherwise have no access whatsoever to further education,

b. equips these young people to return to their community (should they so choose), to

implement change in their own way and on their own terms,

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c. catalyses long-term, systemic and sustainable improvement within one of the most

vulnerable rural communities in a country that is consistently ranked in the top 5 poorest

globally,

d. provides a meaningful and illuminating connection between the consumers of tea and the

people who produce it.

The founding principle of Rare Charity is sustainability. We believe in creating local role models who

represent the aspirations of young people and encourage their peers to develop skills and change

their own and their community's future.

Inherent to Rare Charity's values is advocating gender equality by promoting the opportunity to

female students. At least half of our scholarships are committed to supporting for female students.

In 2020, Rare Charity successfully tested a pilot programme to provide secondary school scholarships

to young girls. Due to obstacles being great he trustees decided a secondary school programme was

needed to maintain gender parity in the tertiary school scholarship programme.

Programmes

In 2020, Rare Charity saw the successful continuation of tertiary educational sponsorship for four

young people from the Satemwa community. Sponsorship for each student was either fully inclusive,

or for tuition only. Inclusive scholarships cover all tuition and examination fees, accommodation costs

and meal expenses. Non-inclusives scholarships provide tuition and exam fees. The inclusive

scholarships are granted on the basis of need. All fifteen scholars have a close relative employed by

Satemwa Tea Estate or live within 1 hours walking distance to the tea farm. All are attending a

higher-education course at a reputed tertiary or secondary educational institute located in Malawi.

The scholars sponsored were:

Madalitso Banda, Bachelor's in Accounting Practice, Millennium University

Enelys Black, Diploma in Nursing and Midwifery Technician, Mulanje Mission College

Chisomo Chatepa, Bachelor of Science in Agriculture, Malawi Adventist University

Joyce Dzinjalamala, Bachelor of Biomedical Engineering, Malawi Polytechnic

• Yamikani Golden, Bachelor's in Agribusiness Management, Lilongwe University of

Agriculture and Natural Resources

Norah Jordan, Diploma in Community Development, Soche Technical College

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Alexander Khumbanyiwa, Diploma in Biomedical Science, Malamulo Health Science College

• Sylvia Lodzani, Bachelor's in Pharmacy, College of Medicine

• Blessing Maudzu, Diploma in Nursing and Midwifery, St. Joseph's College

• Madalitso Nsajamah, Bachelor of Education Science, Chancellor College

• Lauryn Patel, Diploma in Clinical Medicine, Malawi College of Health Sciences

• Faith Sawasawa, Bachelor in Indigenous Knowledge Systems and Practices, Malawi

University of Science and Technology

• Andrea Sylvester, Certificate in Clinical Medicine. Malamulo College

Fortune Jim William, Diploma in General Agriculture, Lilongwe University of Agriculture and

Natural Resource

Lisnet Zuze, Bachelor of Arts Degree in Education and Social Studies, University of Malawi,

Chancellor College

Olivia Zuze, Rare Charity's initial Secondary school Scholar.

Payment for scholarships was conducted via the Satemwa Tea Estate administration or when possible

through direct deposit into the University's bank account. When coordinating the process throught

the administration at the Satemwa Tea Estate, the procedures remained as in the previous years:

Satemwa sent invoices from the institutions for each student's costs, Rare Charity disbursed the

required funds; Satemwa then paid the institutions directly in accordance with the invoice.

Governance

Five trustees and a Chairperson oversee the strategy and finances associated with Rare Charities

activities. They are: Henrietta Lovell, Founder of Rare Charity and Chair of Trustees, Gemma Bell,

Robert Anderson, Will le Fleming, Adam Hickie and Cecillia Makonyola. The trustees met three times

in 2020: in January, October and December.

Rare Charity Managing Director, Daisy Belfield Santos started maternity leave on 1 October 2020.

Acting Managing Director, Barbara Nasto is providing maternity leave cover for Daisy Belfield Santos.

Funding

Rare Tea Company donates 1% of its annual income to Rare Charity. This came in on 10th

January 2019, and represented £14,738.32 (after accruals had been deducted).

• The 'Rare Charity Christmas Presents' campaign raised £5,039.80

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General donations throughout the year came to £127.54

Fundraising was less productive in 2018 due to the hiatus without a Managing Director; but the charity's income is predicted to be significantly higher in 2019.

Spending

Actual operational spending in terms of moneys released for tertiary scholarships represented 29% of expenditure in 2018. This was in response to institutional invoices per semester, to fund tuition fees, accommodation and meal expenses for our four students.

However this figure does not reflect designated reserves. Designated reserves are funds set aside to safeguard each scholar's fees until completion of their course. It is absolutely crucial to protect designated reserves so long as the scholar continues with his or her course. It is therefore important to reflect designated reserves in our operational spending statistics.

| Scholar | Date of Course Completion | Designated Reserves (GBP) |
|-----------------|---------------------------|------------------------------|
| Wongani Jambo | Jun-19 | 700 |
| Osman Karimu | Feb-19 | 0 |
| Alex Khumanyiwa | Jun-20 | 2150 |
| Lisnet Zuze | Jun-21 | 3850 |
| Total | | 6700 |

Designated reserves come to £6,700, as per the table below.

Operational Costs (inclusive of designated reserves) therefore work out at 47% for 2018.

Staff costs were significantly higher than in 2017, due to the appointment of a Managing Director on 3 days per week in September. Staff costs represented 57% of total spending (excluding designated reserves), but 42% if we include our designated reserves. The trustees understand the

appointment of a Managing Director to be a long-term investment in the sustainable growth of the Charity, and necessary in order to expand operations in 2019. The trustees look forward to a significant growth in operational spending in 2019, and to remaining true to Rare Charity's founding commitment never to let staff costs exceed 50% of annual spending.

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Fundraising costs were also significantly higher than in 2017, since the Charity had already begun

preparations for its first two major fundraising events to be held in March 2019: an afternoon tea

and high-net worth dinner, to be held at Claridge's Hotel in collaboration with world-class chef, Rene

Redzepi and baker, Richard Hart.

Ambitions for 2021

1. We plan to provide tertiary education sponsorship for significantly more students, and aim to

at least treble the number of current scholarships.

2. We plan to establish a programme to sponsor girls through secondary school in the Satemwa

area. There is a significant gender disparity between students who complete secondary

education in Malawi: girls face much wider and more fundamental challenges to attend and

complete secondary school. By funding individual girls' secondary education, we can help to

redress this balance, and equip more young women with the agency to improve their

futures.

3. We plan to hire a part-time consulting support officer, to ensure the transparent and safe

implementation of the above. The support officer should have detailed local knowledge, and

will work in partnership with Satemwa administration, our current scholars, local secondary

schools, and the wider community. The support officer's scope of work will be to grow our

tertiary scholars, to implement girls' secondary scholarships, to provide insights into our

current operational methods, and to refine our selection criteria and process of identifying

scholars. Finally, the support officer will safeguard our programmes and ensure the safety

and wellbeing of all students on the Rare Charity scholarships.

4. Once we have established a successful model in Satemwa, we will begin to explore similar

opportunities in other tea estates in Africa, Nepal, India and Sri Lanka. We will learn and

adapt as we grow. The detail of the educational programmes will be forged in each place. No

assumptions will be made and we will listen carefully to the local needs and avoid imposing

ideas.

Inspection of Accounts

Lucrafts Hodgeson and Dawes continue to act, without charge, as Independent Examiner of the

financial records of the charity, and the trustees express their gratitude.

Managing Director: Daisy Belfield Santos

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Trustees: Henrietta Lovell, Cecillia Makonyola, Will le Fleming and Robert Anderson

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